

Trends in timber product exports and imports from Vietnam and the Mekong region



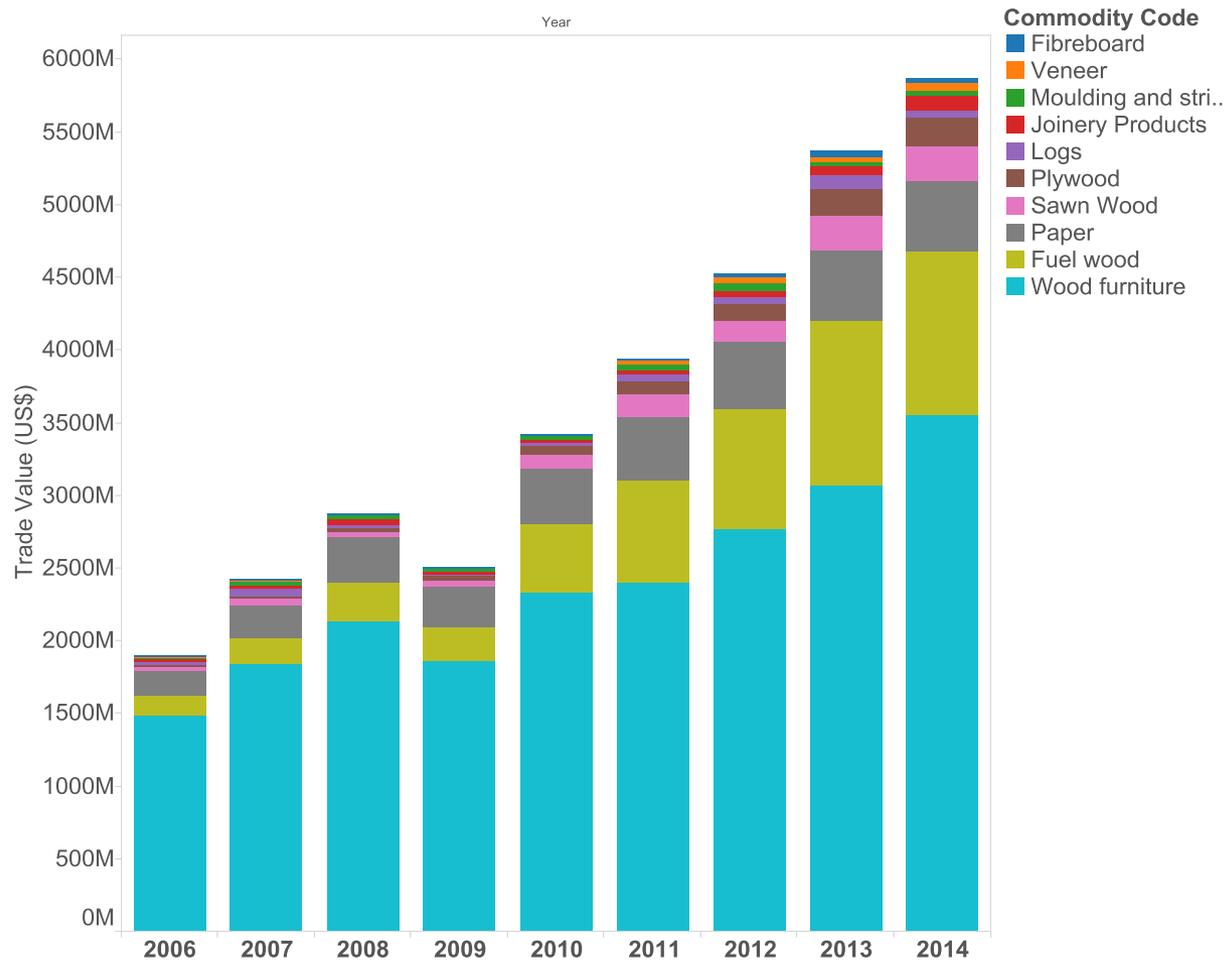
F O R E S T
T R E N D S

Marigold Norman

October 2016



Vietnam's main timber exports

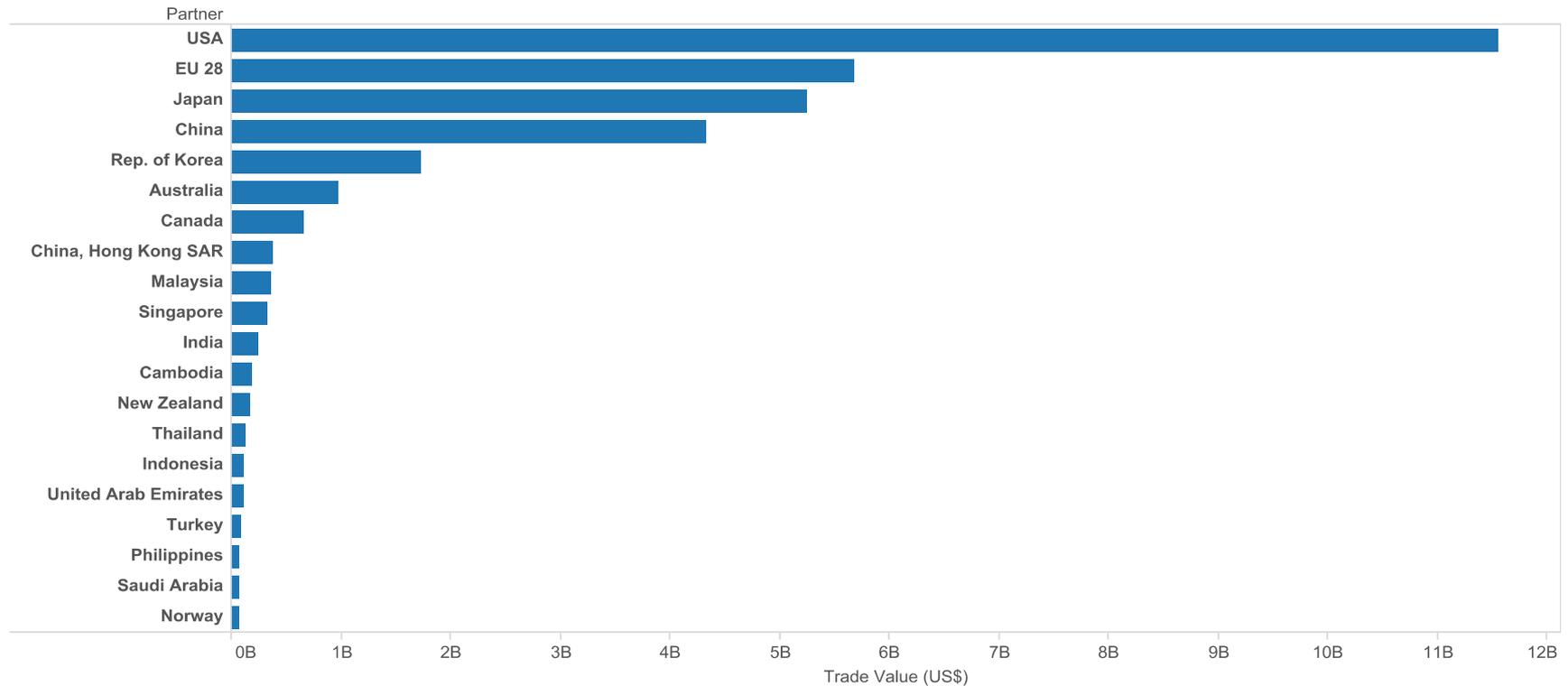


Source: Data from UN Comtrade, 2016. Compiled by Forest Trends, 2016

Vietnam's export destinations for all timber product 2006-2014

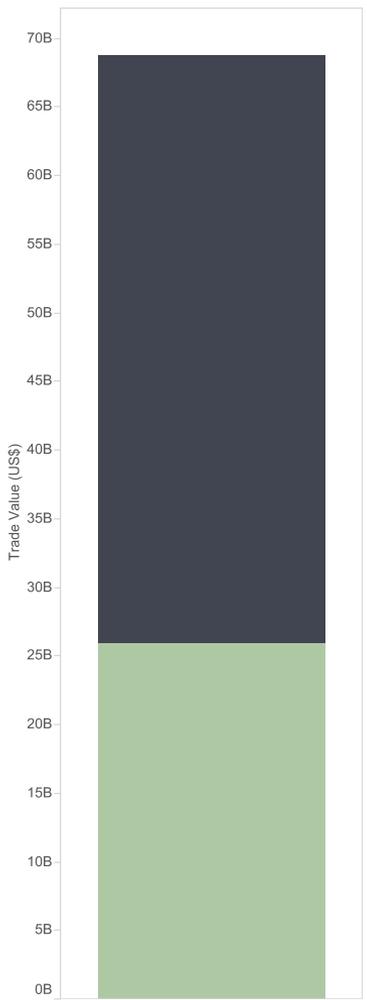


Top 20 destinations for Vietnam's timber product exports (2006-2015)

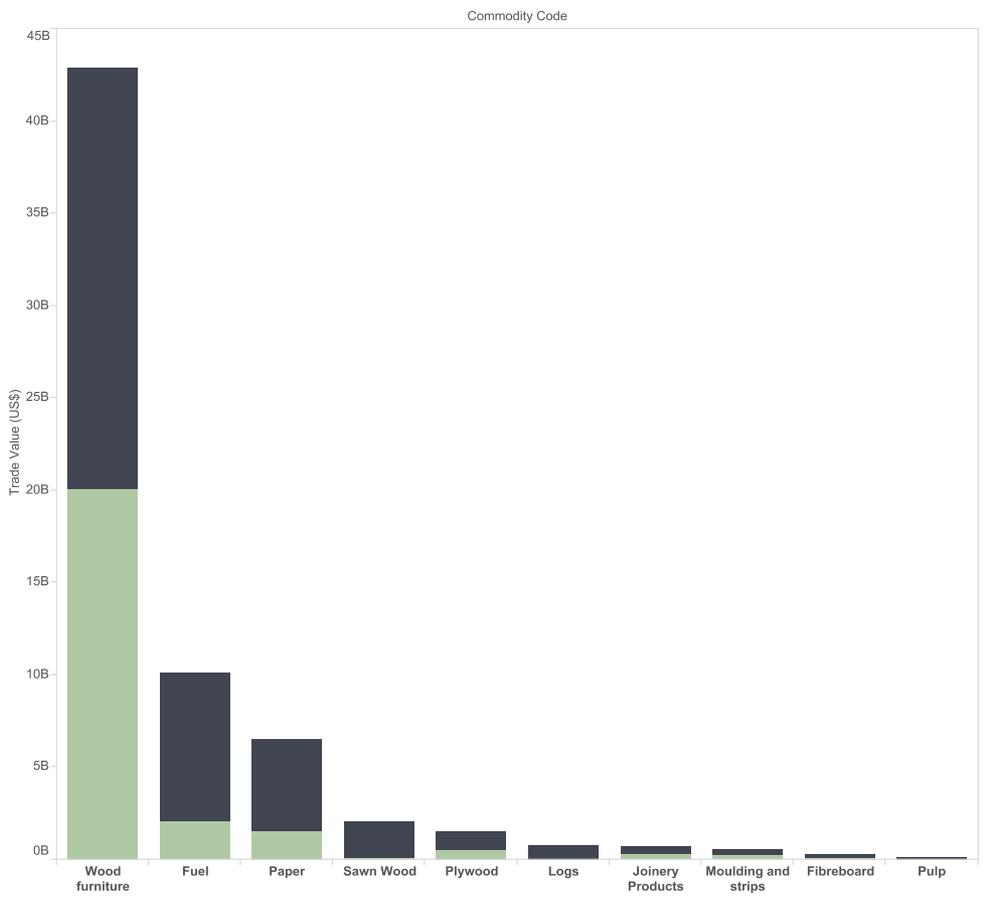


Source: Data from UN Comtrade, 2016. Compiled by Forest Trends, 2016

Vietnamese exports to regulated and unregulated markets



■ Unregulated markets
■ Regulated markets



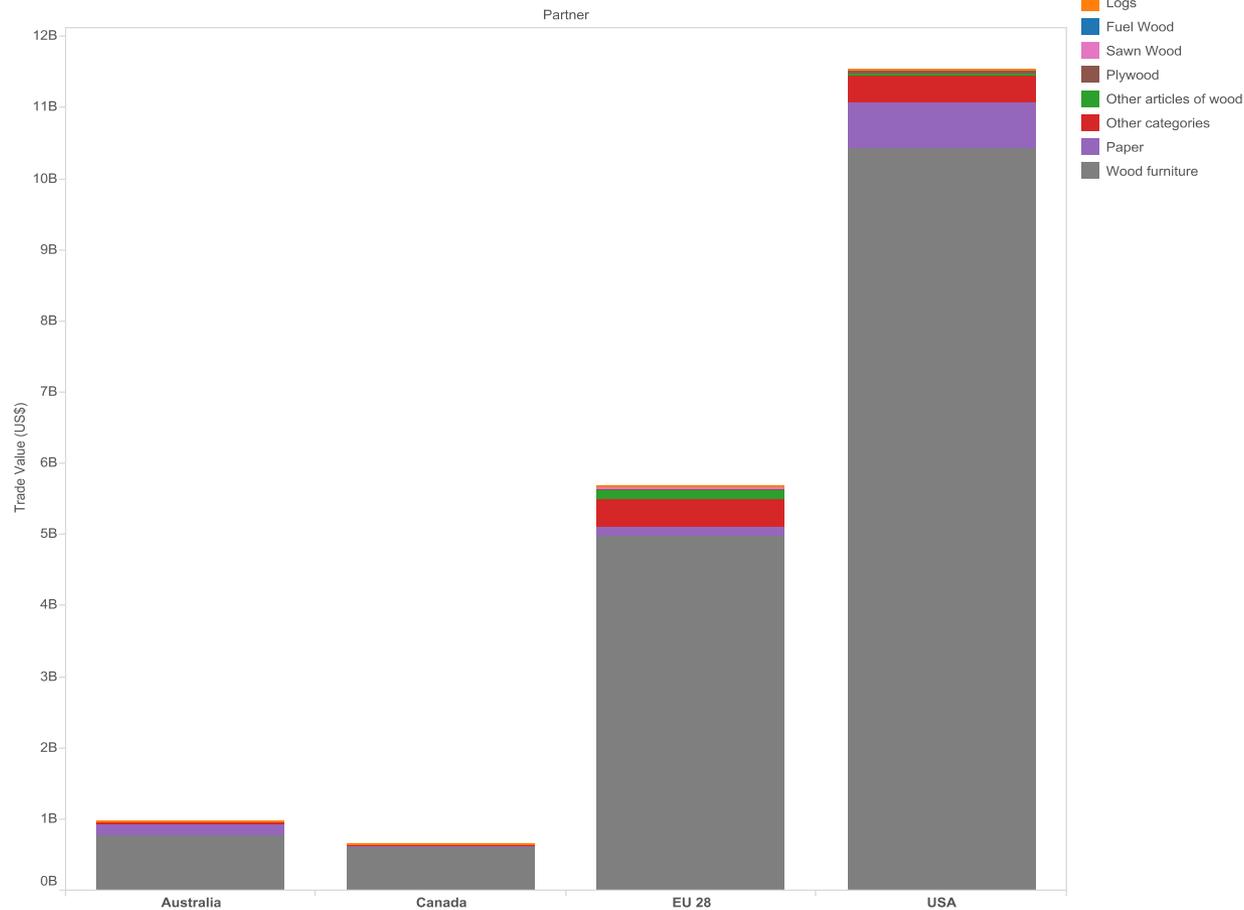
Commodity Code

■ Unregulated markets
■ Regulated markets

Exports of timber products to core TREE member countries



Vietnam's timber exports to core TREE countries 2006-2015.

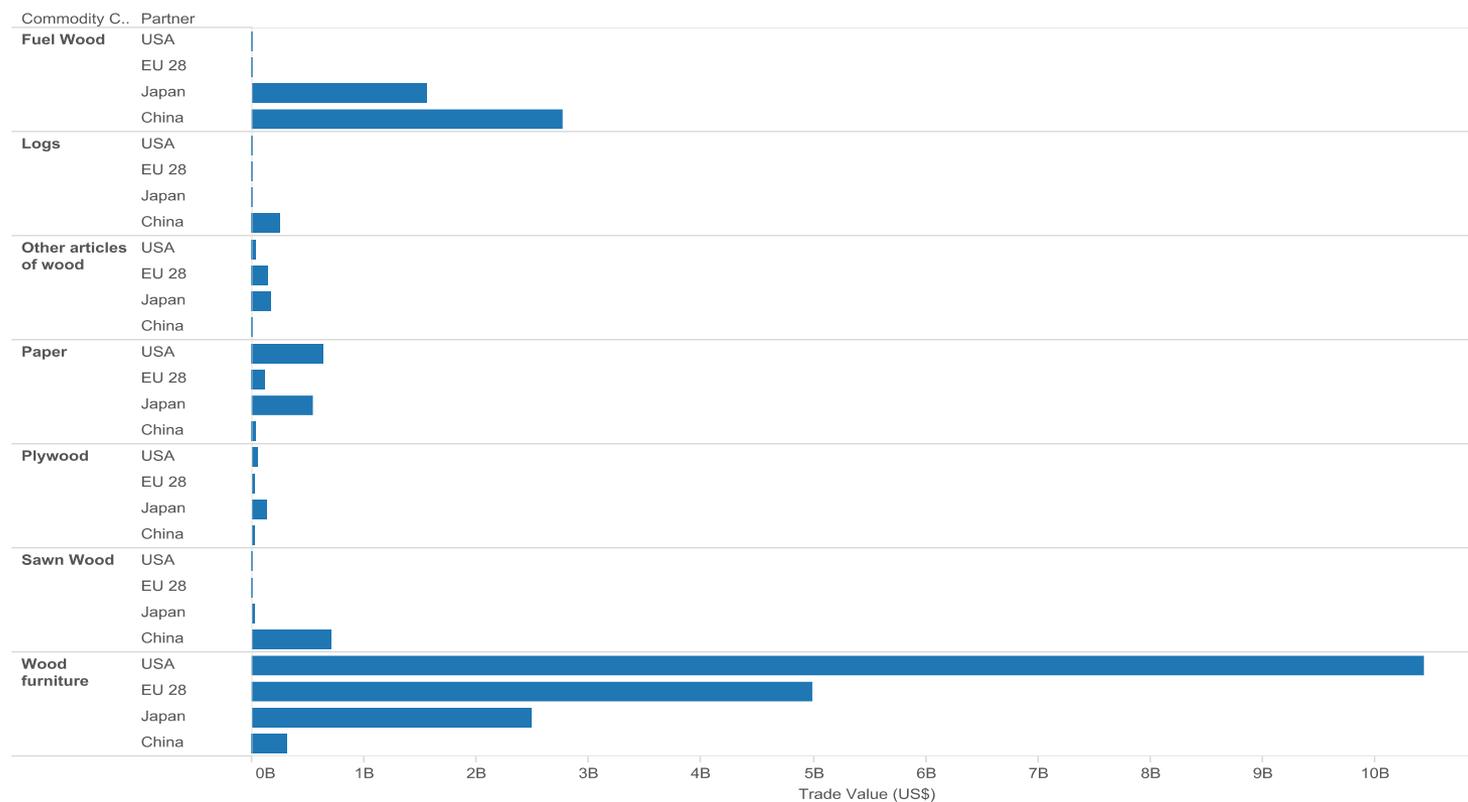


Source: Data from UN Comtrade, 2016. Compiled by Forest Trends, 2016

Vietnam's main timber product exports and destination countries 2006-2014



Vietnam's main timber product exports and destination country (2006-2015)

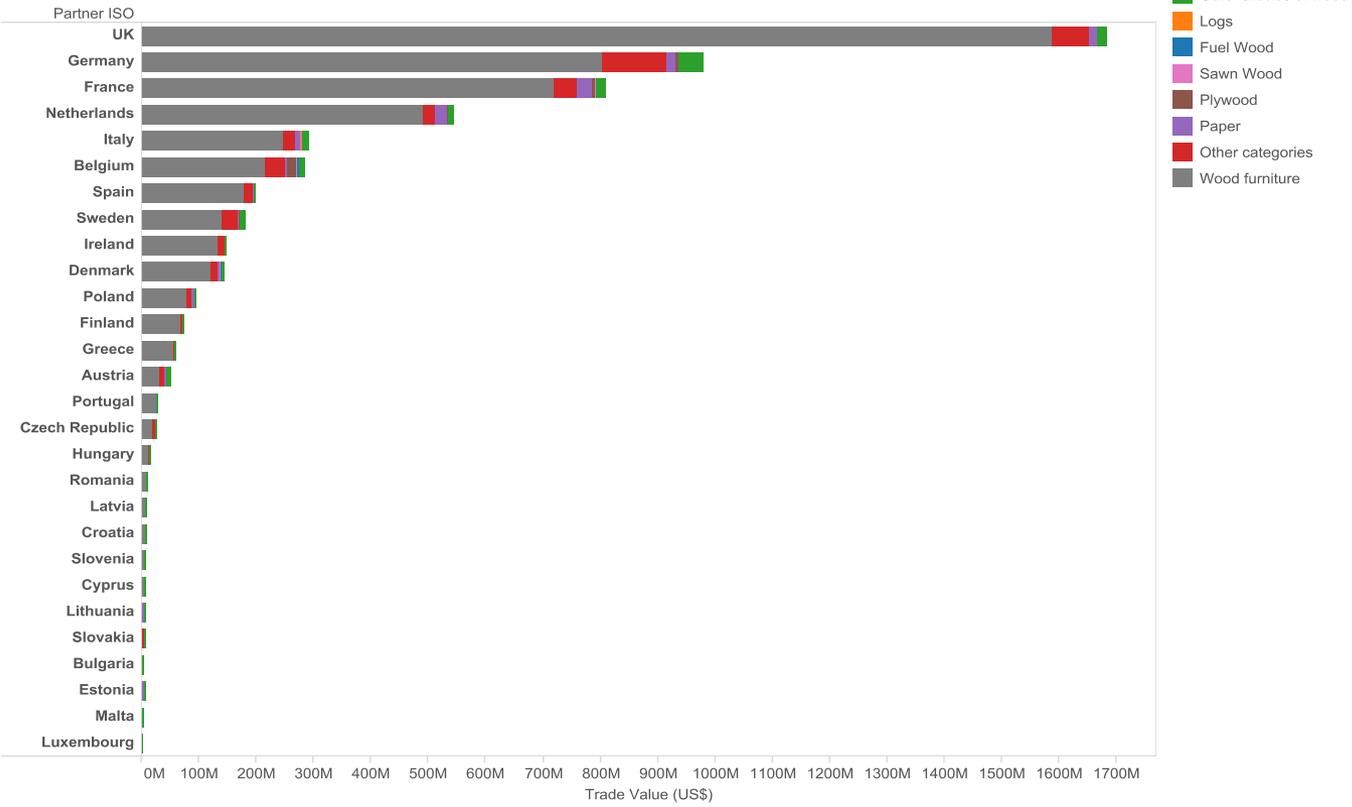


Source: Data from UN Comtrade, 2016. Compiled by Forest Trends, 2016

Exports of timber products to the EU28 Member States



Vietnam's timber product exports to the EU 2006-2015

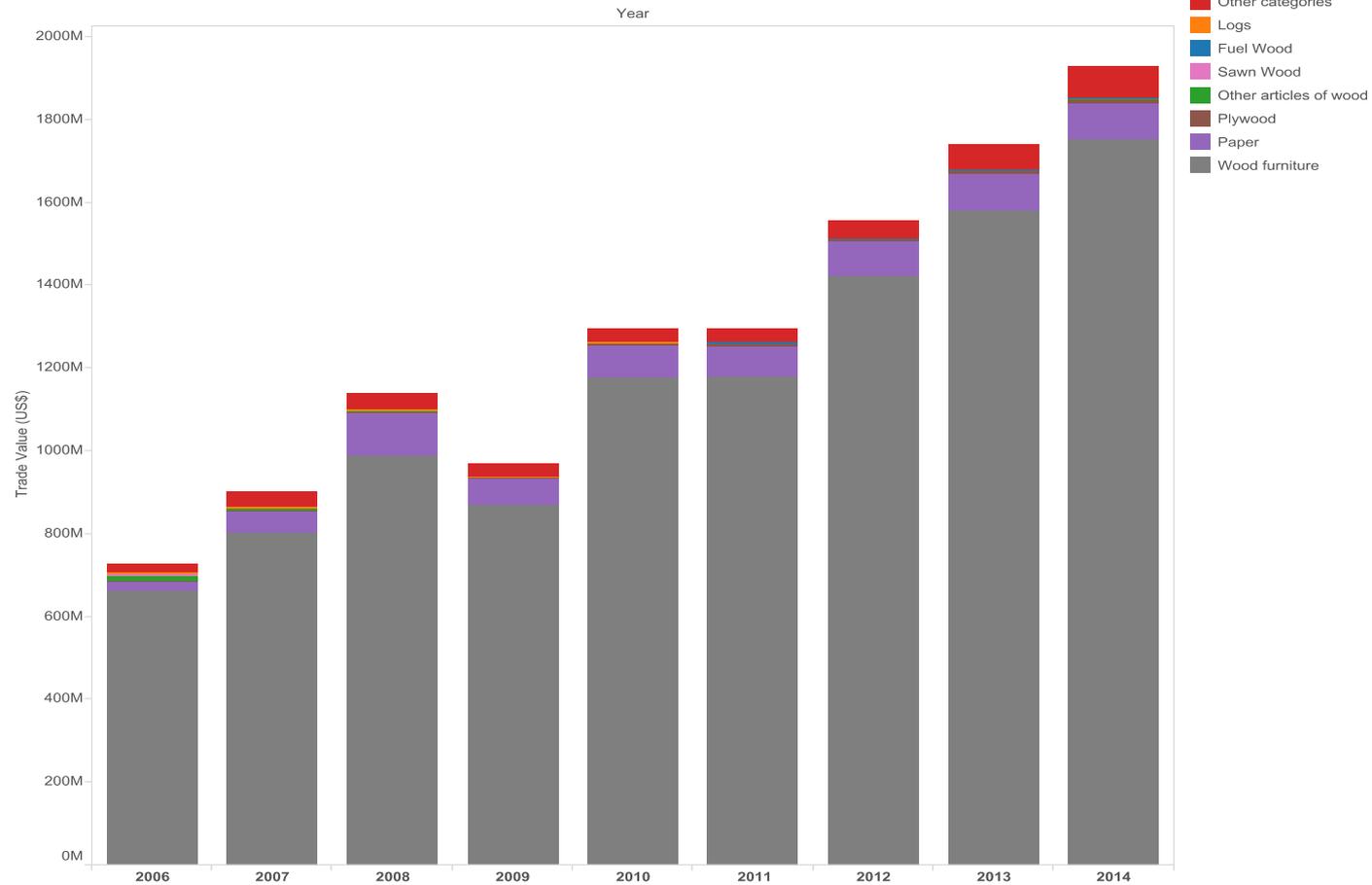


Source: Data from UN Comtrade, 2016. Compiled by Forest Trends, 2016

Timber product exports over time to the US

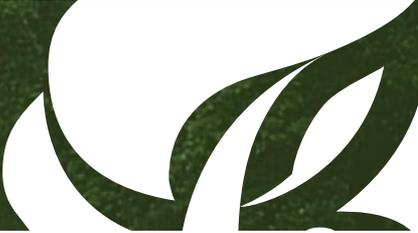


Vietnam's timber product exports to the US

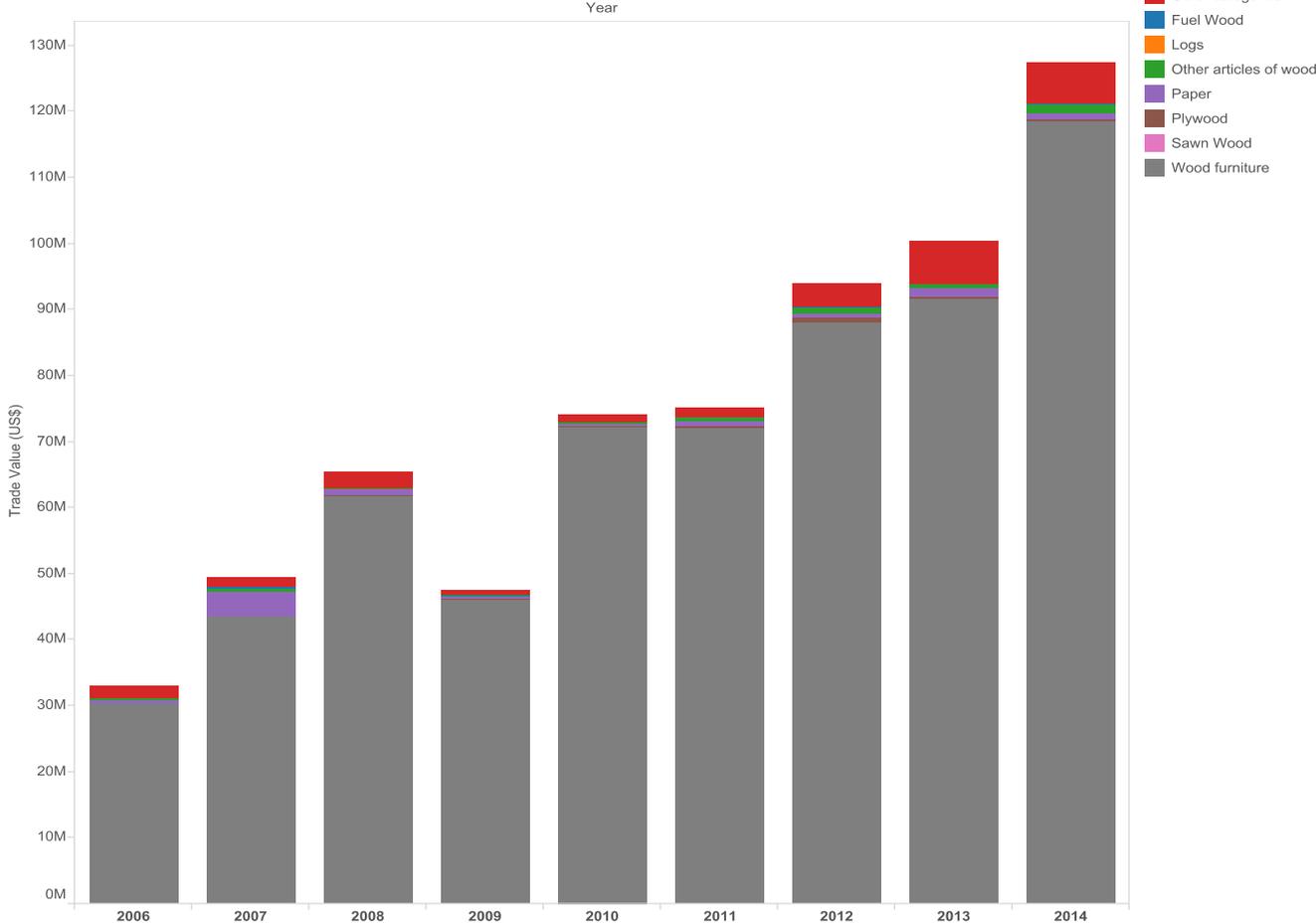


Source: Data from UN Comtrade, 2016. Compiled by Forest Trends, 2016

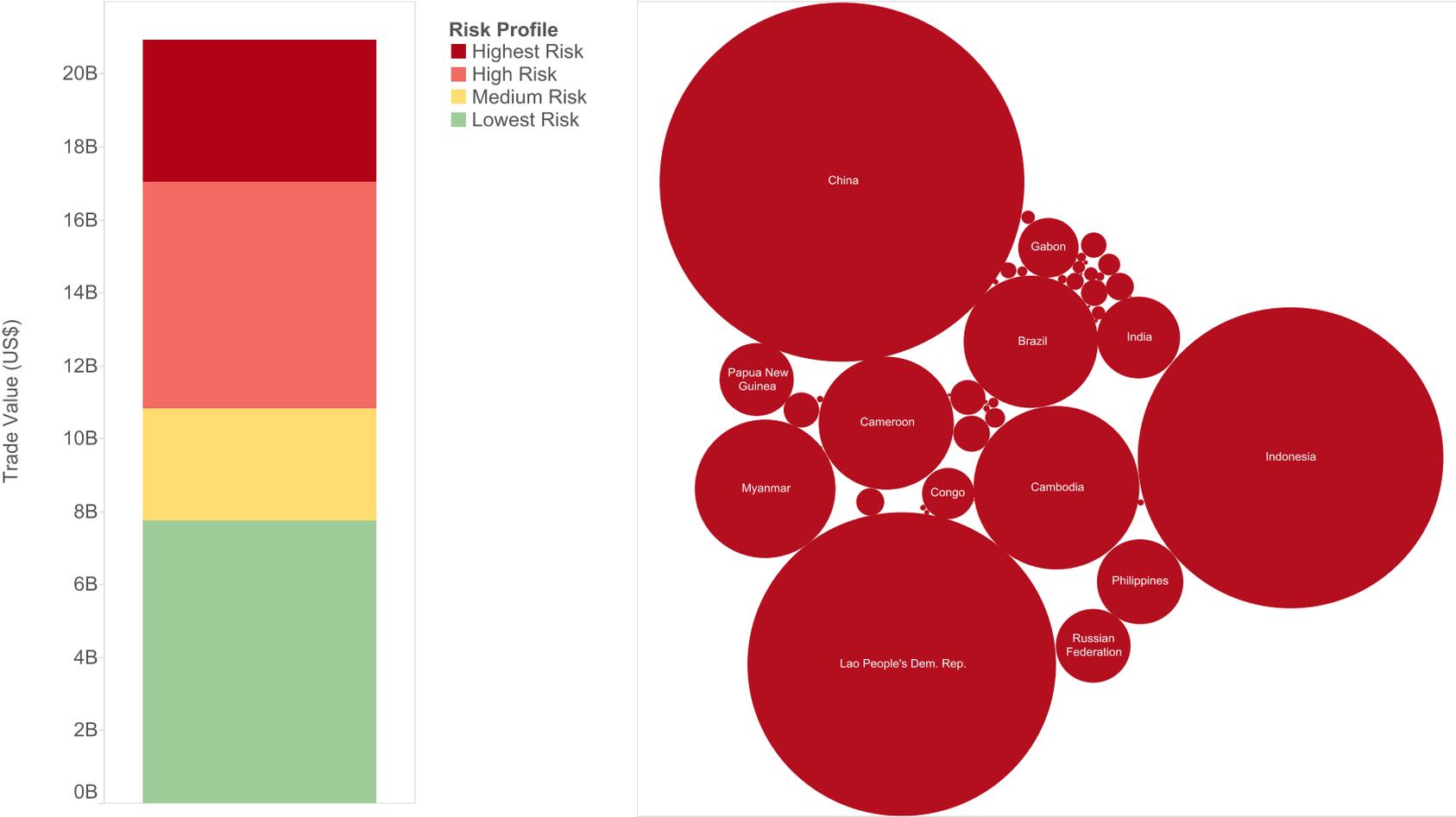
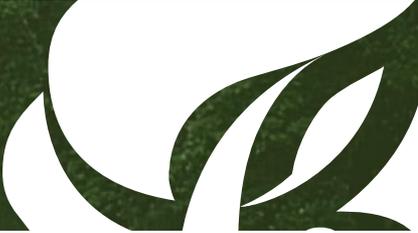
Timber product exports over time to Canada



Vietnam's timber product exports to Canada

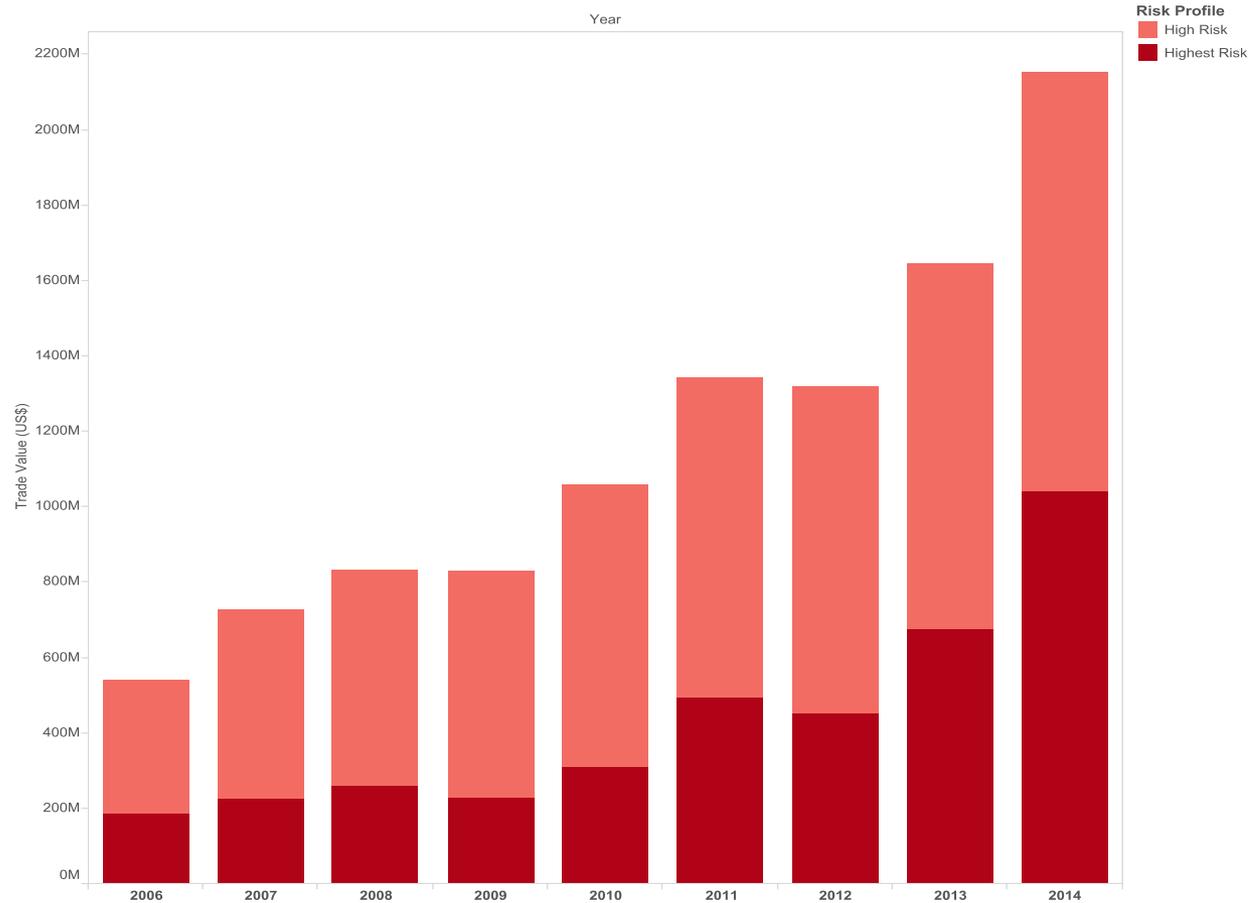


The risk profile of Vietnam's import countries



Source: Data from UN Comtrade, 2016 and Norman, Saunders and Canby, forthcoming. Compiled by Forest Trends, 2016

Vietnamese imports from high risk sources over time

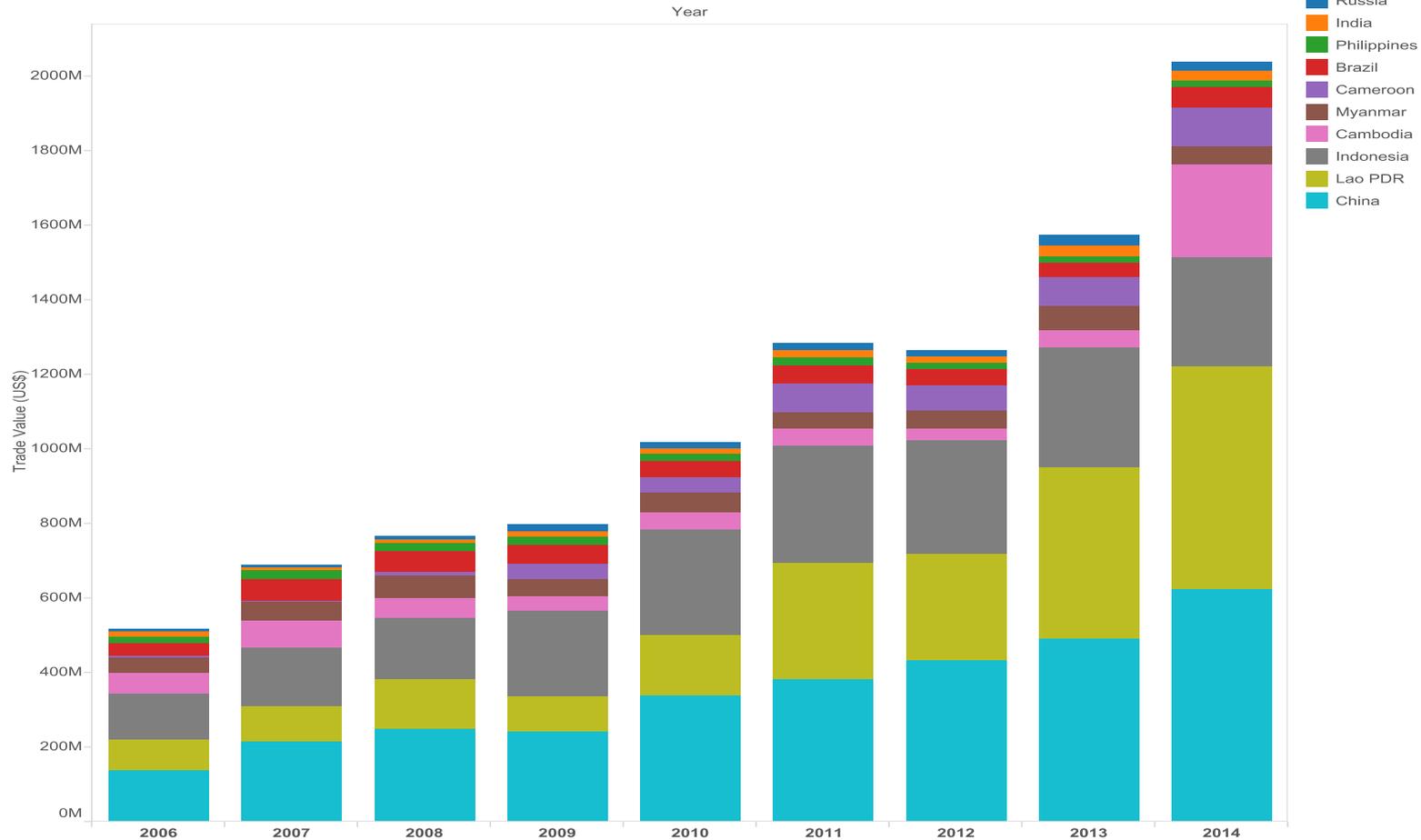


Source: Data from UN Comtrade, 2016 and Norman, Saunders and Canby, forthcoming. Compiled by Forest Trends, 2016

How imports from high risk countries are changing 2006-2015

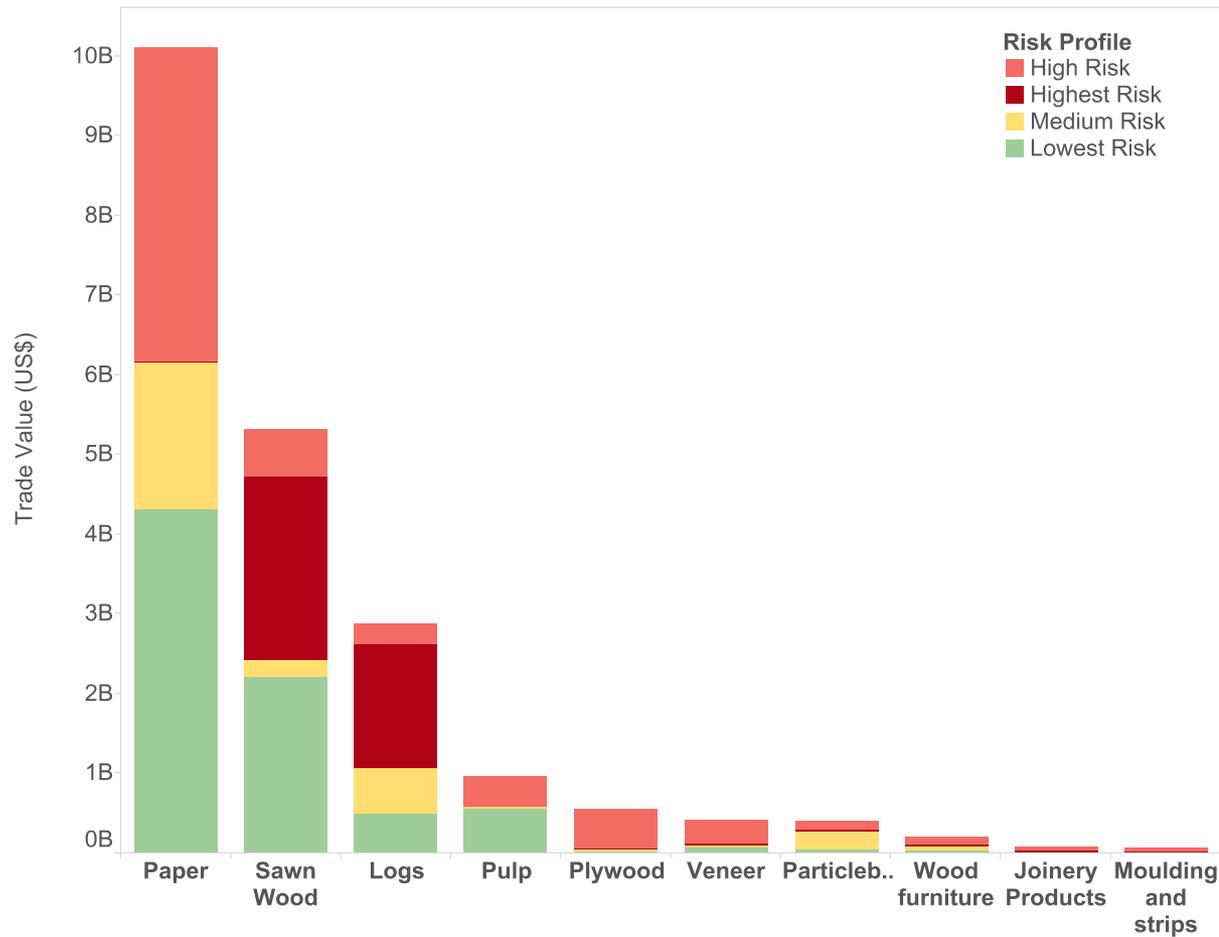


Vietnam's timber product imports from the top 10 "high" and "highest" risk countries (Value in US\$)



Source: Data from UN Comtrade, 2016 and Norman, Saunders and Canby, forthcoming. Compiled by Forest Trends, 2016

Risk profile of timber product imports based on the risk profile of the source country

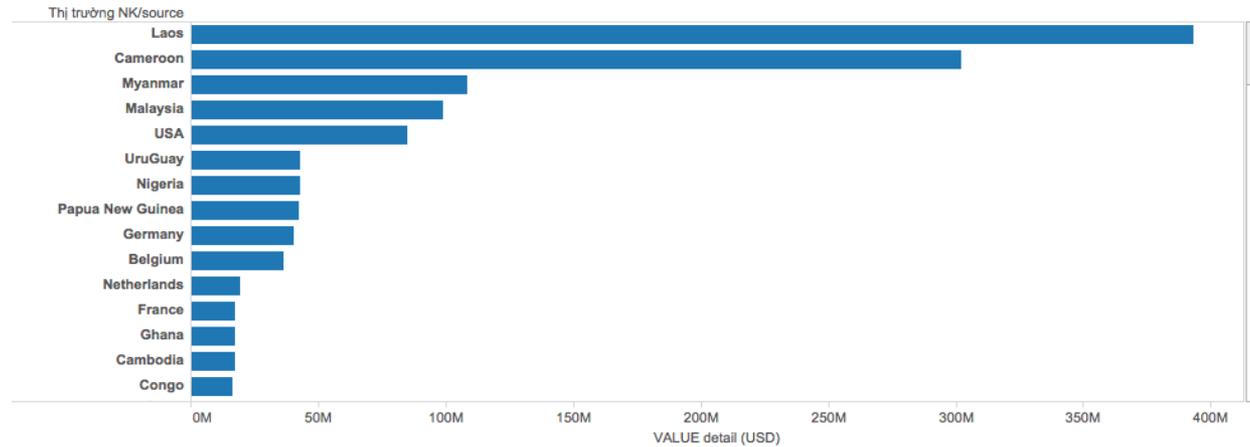


Source: Data from UN Comtrade, 2016 and Norman and Saunders, forthcoming. Compiled by Forest Trends, 2016

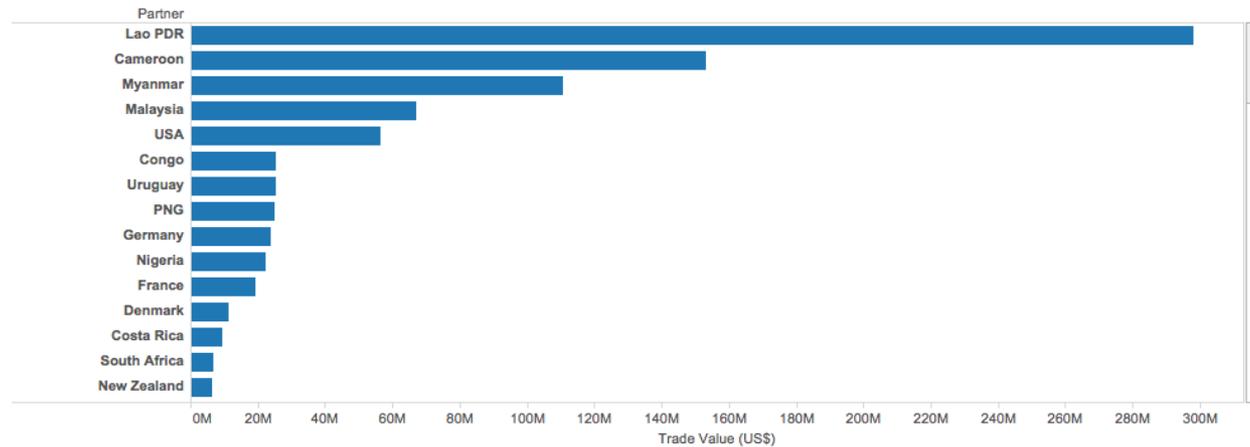
New data on species risk through Vietnam



Phuc's data on scale of log imports from source countries 2013-2015



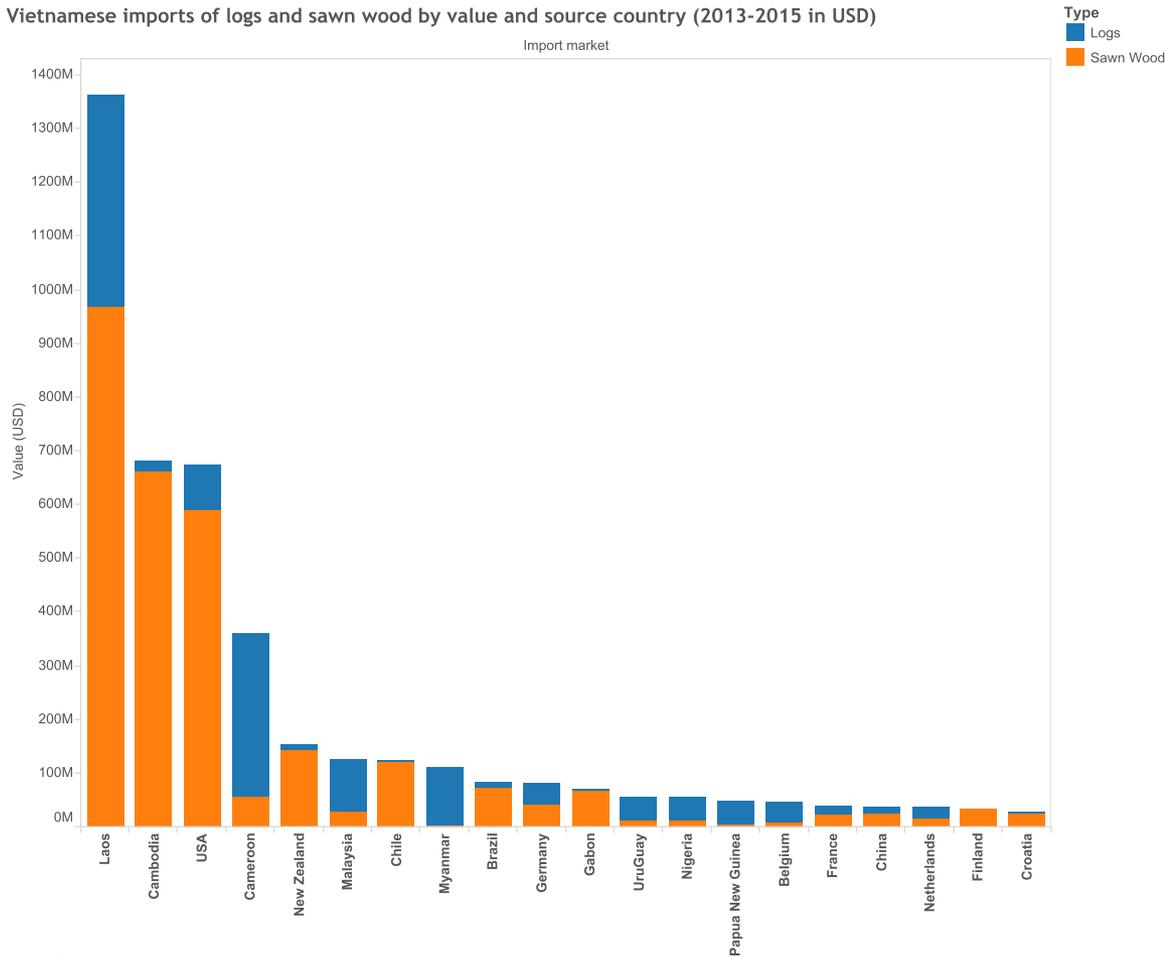
UN Comtrade data on scale of log imports from source countries 2013-2015



Log and sawn wood imports by source country 2013-2015 (Value in USD)

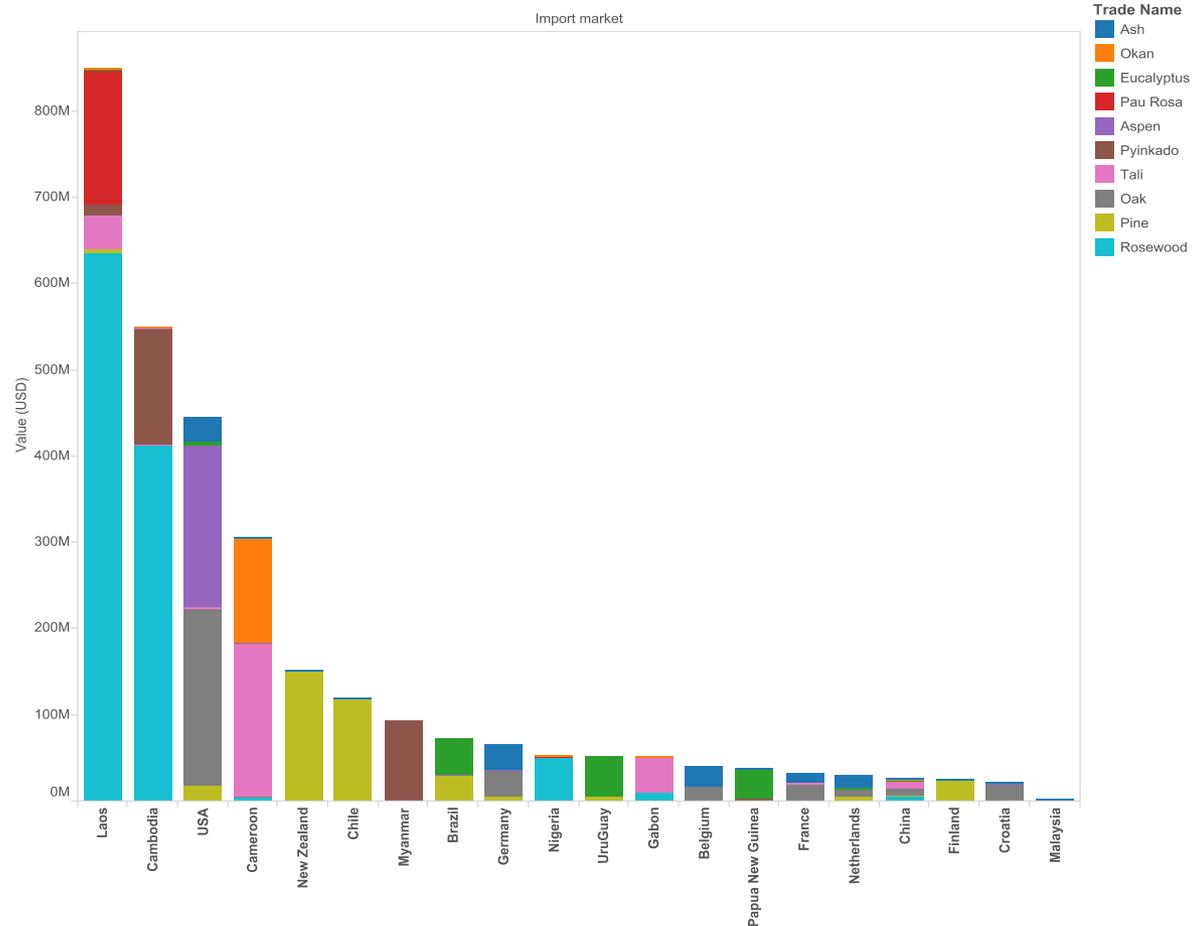


Vietnamese imports of logs and sawn wood by value and source country (2013-2015 in USD)



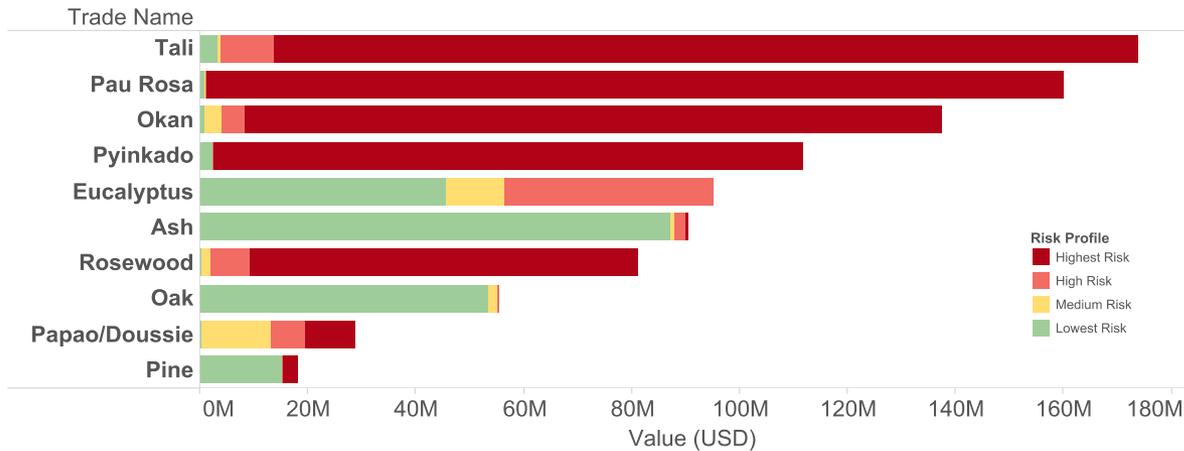
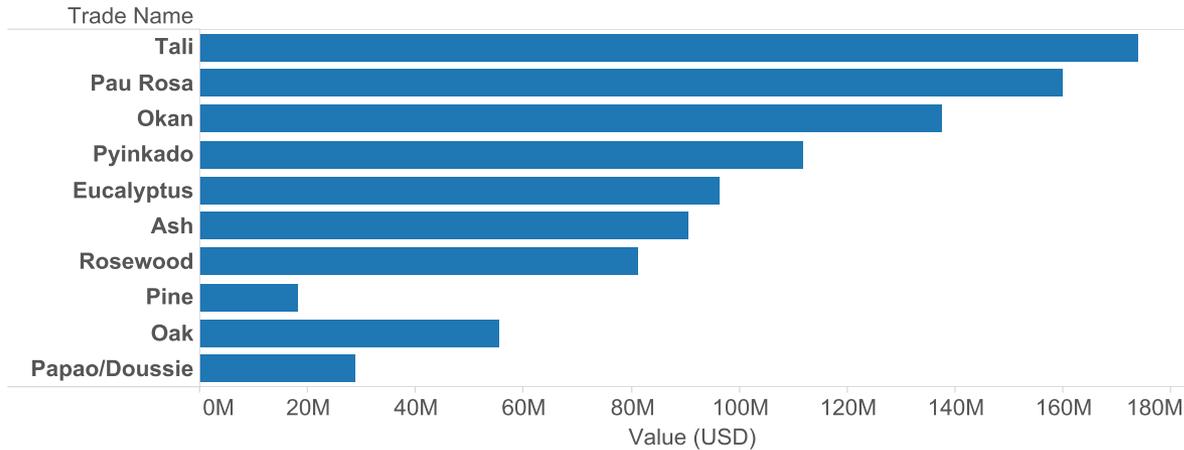
Source: Data from Phuc Xuan To, 2016.

Top ten species (trade name) imports of logs and sawn wood by source country 2013-2015



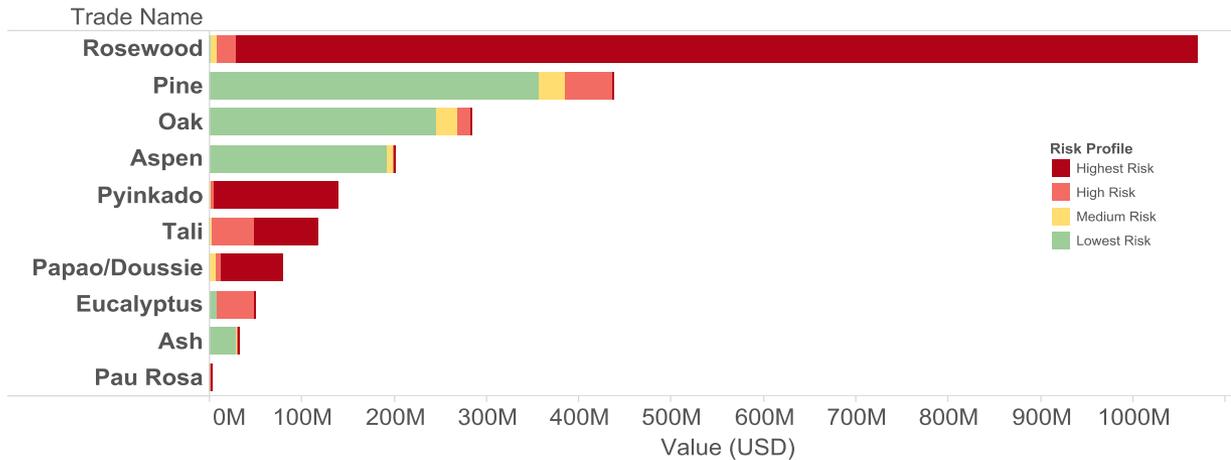
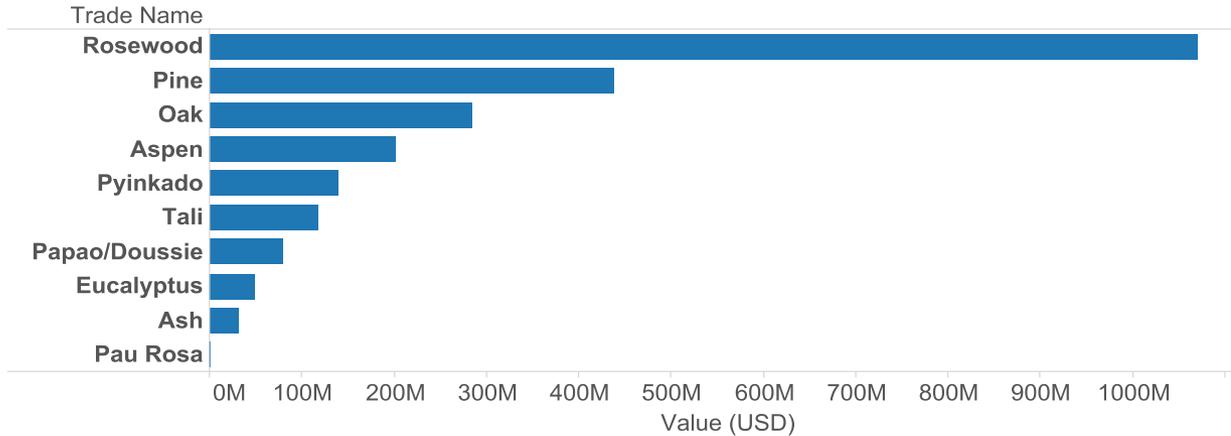
Source: Data from Phuc Xuan To, 2016.

Log imports 2013-2015



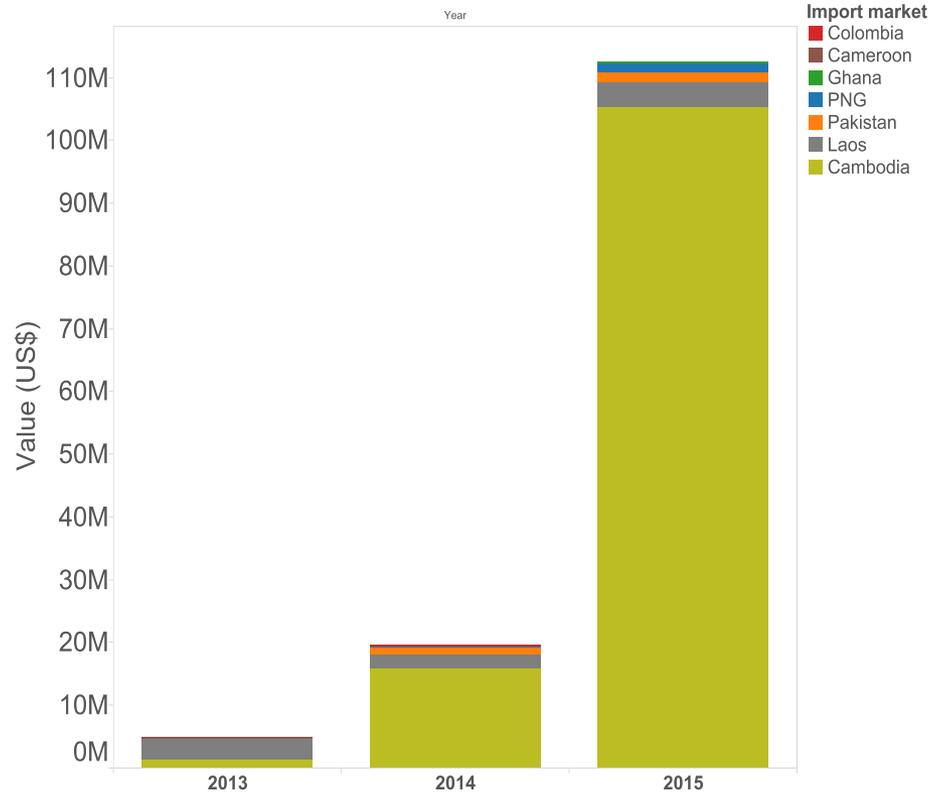
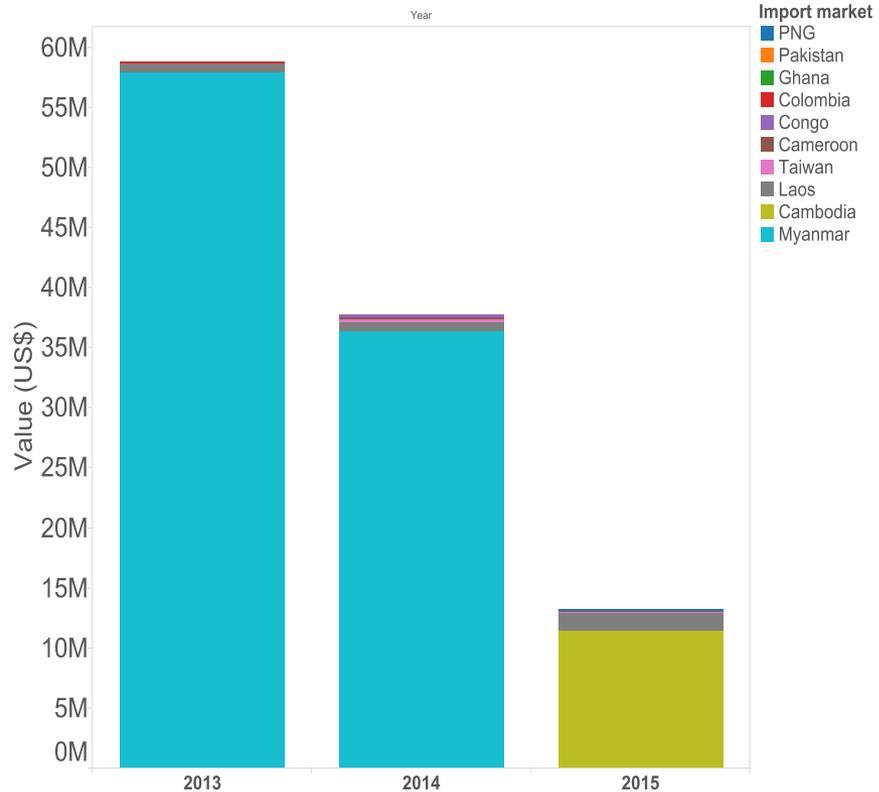
Source: Data from Phuc Xuan To, 2016 and Norman, Saunders and Canby, forthcoming

Sawn wood imports



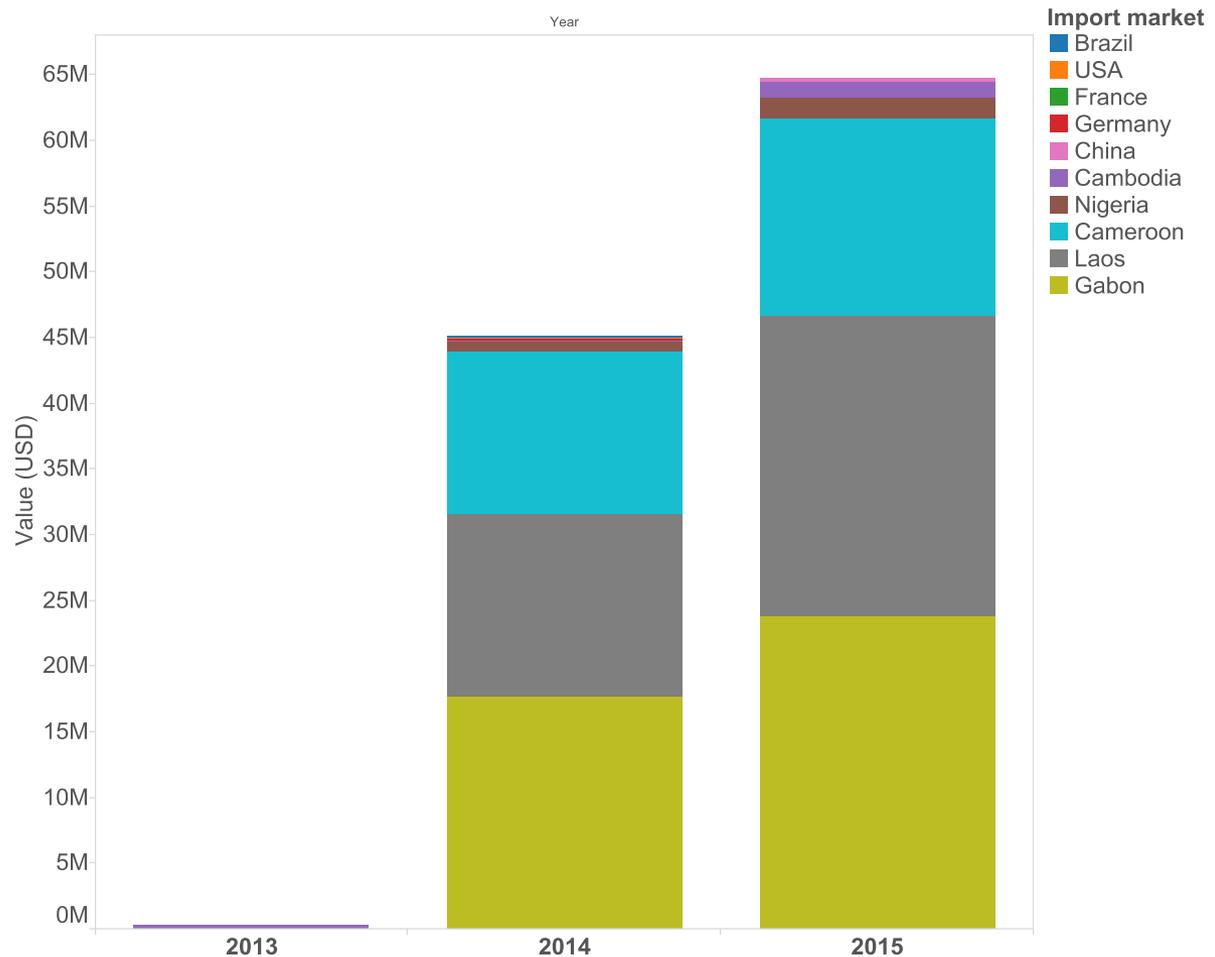
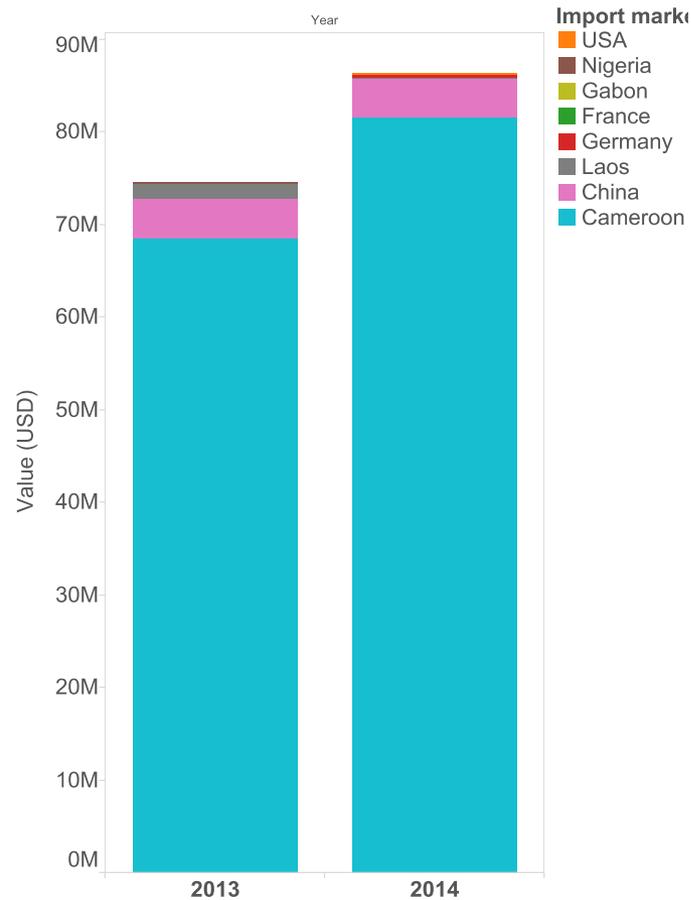
Source: Data from Phuc Xuan To, 2016 and Norman and Saunders, forthcoming

Imports of Pyinkado logs and sawn wood by source country 2013-2015



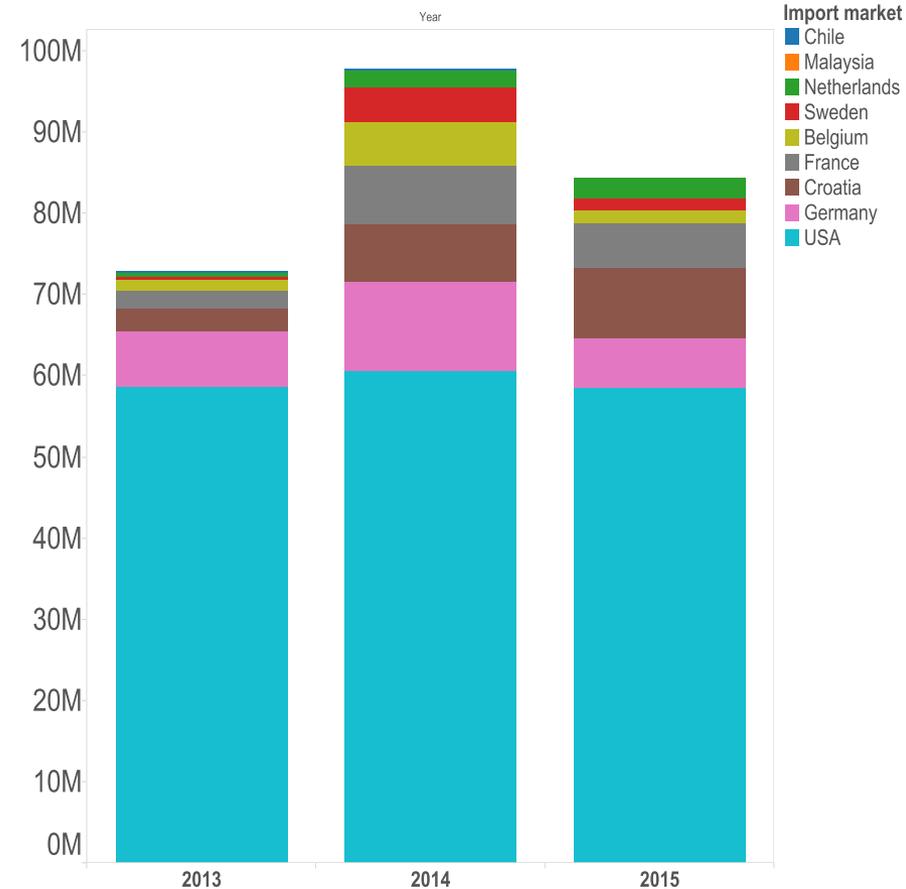
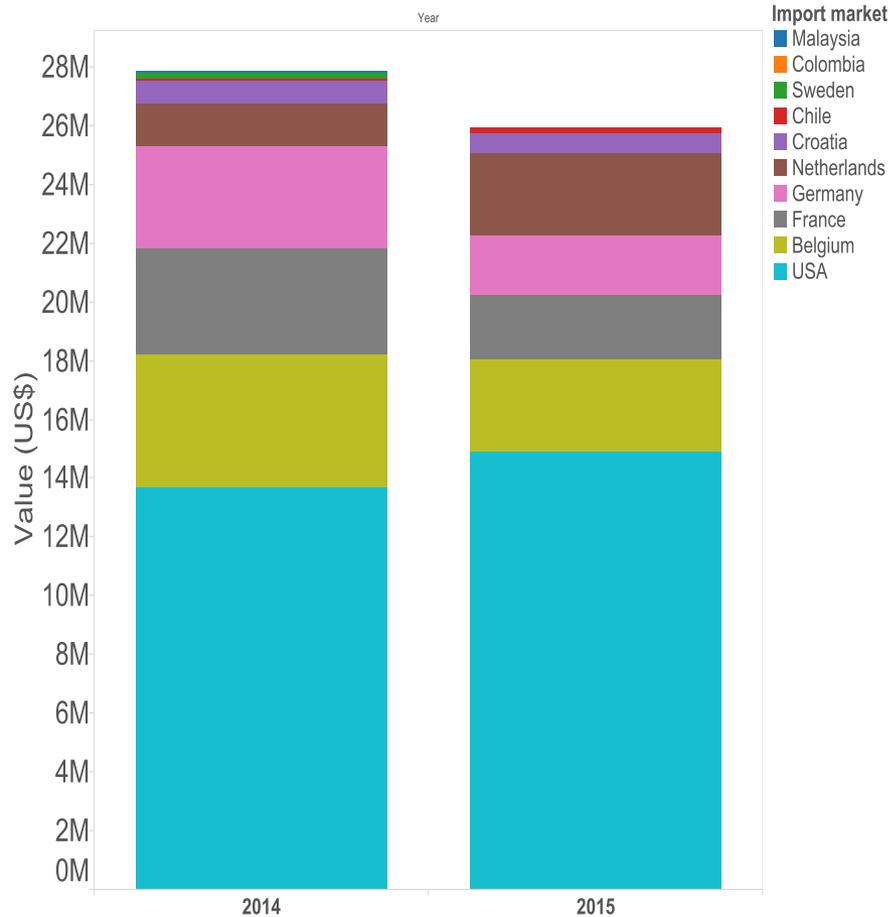
Source: Data from Phuc Xuan To, 2016.

Imports of Tali logs and sawn by source country 2013-2015



Source: Data from Phuc Xuan To, 2016.

Imports of Oak logs and sawn by source country 2013-2015



Source: Data from Phuc Xuan To, 2016.

Links to exports



Some overarching findings for Europe:

- Tableware HS code 44190000-products often do not have species names. White Maranti from Laos.
- Marquetry HS 44209090-often made from tropical timber imported from the Mekong region and made from Pyinkado from Laos and Cambodia.
- Furniture HS 94016900-benches often made from Maranti from Laos or Vietnam.

For Australia:

- Flooring HS 4409-often Mahogany and Keruing originally from Laos.
- Pallets HS 4415-often rosewood
- Joinery products HS 4418-Large increase in 2015 exports compared with 2014. Made from *Aglaia* spp from Vietnam.



Quality Tali Logs Timber

FOB Reference Price: [Get Latest Price](#)

100 Cubic Meter/Cubic Meters (Min. Order)

Supply Ability: 2000 Cubic Meter/Cubic Meters per Month

Port: Douala

Business Type: Trading Company, Distributor/Wholesaler, Business Service (Transportation, finance, travel, Ads, etc)

Main Products: [white rice](#), [hard wood](#), [battery](#), [timber](#), [ceramic tiles](#)

Total Annual Revenue: US\$5 Million - US\$10 Million

Top 3 Markets: [Africa 60.00%](#)
[South Asia 20.00%](#)
[Eastern Asia 20.00%](#)

Location: Ha Noi, Vietnam

Total Employees: 11 - 50 People

Year Established: 2013

Type: Hardwood
Length (cm): 400 to 1200
Brand Name: AFA

Shape: Round
Diameter (m): 0.6 to 1.7

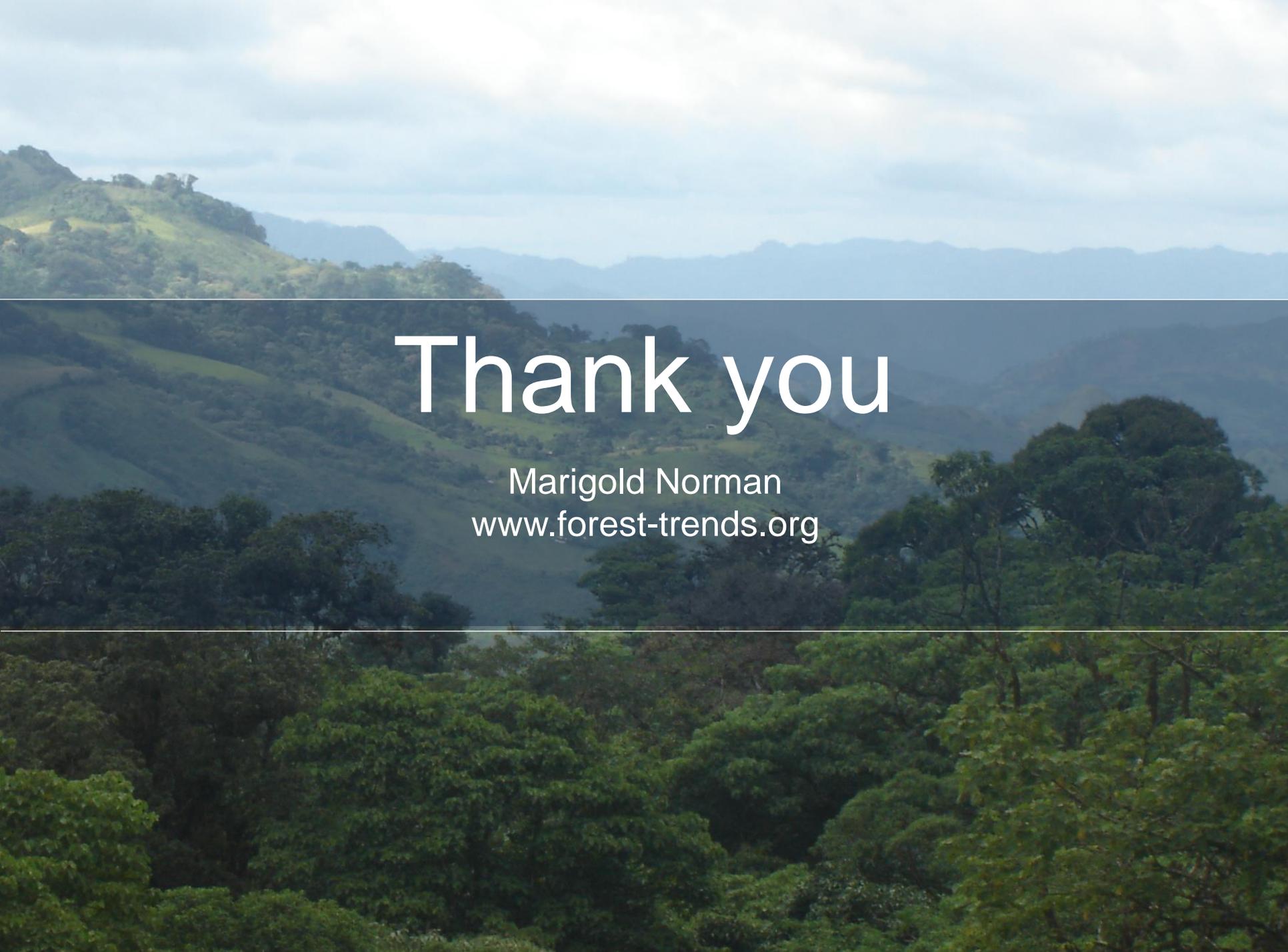
Grade: B, B+
Place of Origin: Cameroon

Specifications

Quality Tali Logs and sawn Timber from Africa

1. Name: Tali Sawn Timber
2. Size: Customer according
3. Type: Sawn Timber
4. Color: Natural
5. Character: Durable

We Trade African Logs, Rare Logs with CITES permit. Agent of wood and timber supply, fishery concession, timber or forest concession. We supply round logs and sawn timber from Central & West Africa region to various countries mainly; France, U.S.A, Spain, Italy, Portugal, Turkey, Germany, China, India, Thailand, Philippine and Malaysia and Vietnam.

A scenic landscape of rolling green hills and a dense forest under a cloudy sky. The foreground is filled with lush green trees, while the background shows layers of misty, blue-tinted hills. A semi-transparent dark grey horizontal band is overlaid across the middle of the image, containing the text.

Thank you

Marigold Norman
www.forest-trends.org