Loss-Gain calculations in German Impact Mitigation Regulation

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1 Introduction

The use of natural resources is often in conflict with nature protection and biodiversity conservation. With the enactment of the German Federal Nature Conservation Act in 1976 the "Eingriffsregelung" (Impact Mitigation Regulation IMR) entered into force. Since then, it has become the major landscape conservation instrument to address mitigation and compensation for impacts from developments and projects. Its overall objective is to ensure the preservation of the existing ecological situation as a minimum standard by avoiding any impairment of nature and landscape and compensating for residual unavoidable impacts. It as an instrument both for assessment and impact mitigation following a mitigation hierarchy (see Figure 1 for the consecutive steps).

As a result of more than 30 years practice German IMR is а compensation approach which is outstanding due to its comprehensive character and the broad scientific base and discussion. One of the core issues of this discussion has - since the beginning - been the debate on appropriate balancing and evaluation methods to put into relation impact and offset.

After briefly introducing the surrogate of loss-gain calculations in chapter 2 and an overview on steps in loss-gain calculations (chapter 3) this paper will shed some light on the most common types of simplified balancing and evaluation methods in chapter 4, namely Biotope valuation procedures (chapter 4.1), Compensation area coefficients (chapter 4.2) and Cost-ofrestoration approaches (chapter 4.3). In the end a summary of the advantages and disadvantages and a brief outlook on the current practice is given (chapter 5).

The paper largely builds on a PhD thesis by Elke Bruns that has been prepared in 2007 at Technische Universität Berlin.

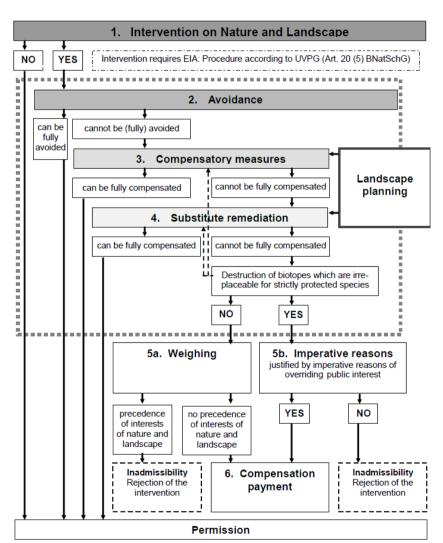


Fig. 1: Steps of the German Eingriffsregelung (Darbi et al. 2009; modified after Köppel et al. 2004 and Bundesamt für Naturschutz 2007)

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2 Surrogate of loss-gain calculations in IMR

According to the Federal Nature Conservation Act in general nature and landscape are used as surrogate to determine loss and gain, this involves in particular the natural assets (species and habitats, soil, water, climate, air quality) and the aesthetic quality and recreational functioning of the landscape (see Fig. 1).

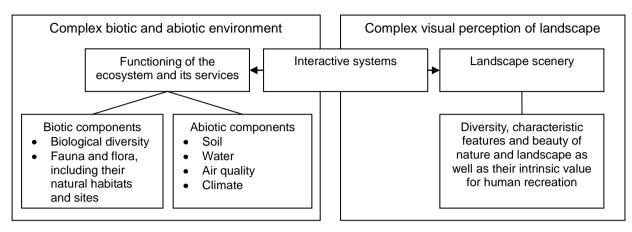


Fig. 1: Surrogate of loss-gain calculations in IMR according to Federal Nature Conservation Act

In practice different approaches building on natural assets or ecological functions (selective approach) or biotope types (modular approach) or combinations of those are applied to measure the initial situation and to determine and analyse the loss due to the intervention (see Fig. 2).

In Germany the mapping of biotopes is established as standard in practice. By contrast, habitats are specific for single species and therefore have to be considered for a number of different species, resulting in a disproportional high amount of work, which is hard to handle in practice. Nevertheless, the habitat approach may be reasonably applied for selected "key species" or "umbrella species", in addition to the biotope approach as the main tool. These "key species" should be identified for each specific case, together with responsible persons and experts.

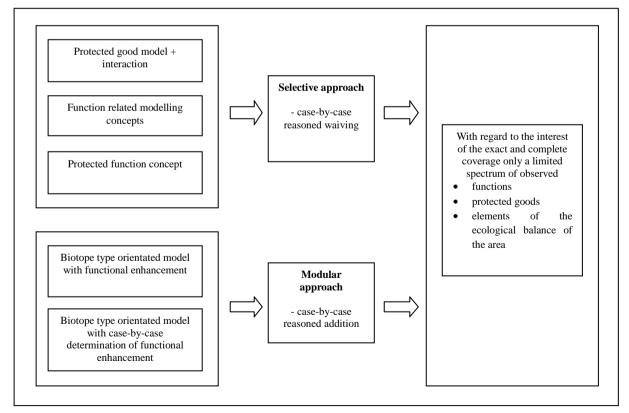


Fig. 2: selective and modular approach to detect the framework of the study (Bruns 2007: 151)

3 Steps in Loss-Gain calculation

The procedure of impact mitigation requires different valuations steps (Köppel et al. 1998: 94; see Table 1):

- 1. Determination/description of the initial situation
- 2. Estimation of the likely effects of the intervention (impact)
- 3. Determination of compensation (offset)/Balancing of impact and offset

The description and evaluation of the initial situation of the initial situation with regard to the worthiness of protection and the vulnerability is the necessary precondition for the estimation of the likely effects and for the decision regarding the significance of impairments. The estimation of the likely effects of the intervention includes the determination and evaluation of the impact, the comparison of alternatives and mitigation and minimization of impacts and the determination of the appropriateness of compensation measures (Köppel et al. 1998: 94). The third step includes the determination of compensation measures in terms of quality and quantity and the balancing of loss due to the impact and gain resulting from compensation measures.

TASK COMPLEXES	ASSESSMENT OBJECT AND PURPOSE
'State determinination'	Assessent of the impact area aiming to differentiate the
(determination and) assessment of	importance of values and function attributes
performance and functionality of the ecological	- as base of the impact assessment (state comparison)
balance of the area and the scenery	- as reference state (origin and planned state)
	- as base for explanations of prevention measures
'impact assessment'	Assessment of the changes, which were caused by the project
determination and valuation of caused impacts	induced impacts, as a part of the impact assessment
	- in regard to type and amount/intensity
	- in regard to matching with normative goals and principles of the
	nature conservation act or local nature conservational plannings
	Assessment of site connected and building technical prevention
	options
	Assessment of improvements caused by compensation
	measures (upgrades)
	- in regard to type and amount of achieveable upgrades
	- in regard to matching with normative goals and principles of the
	nature conservation act or local nature conservational plannings
'Compensation determination'	Assessment of upgrades caused by compensation measures (as
assessment in the course of determination of	part of impact forecast)
type (qualitative equivalence) and amount	- with regard to their input to value gain and function upgrades
(quantitative equivalence) of impact and	- assessment of equivalence of functions of type and amount
compensation	('equality')

Table 1: Methodical task complexes in IMR (Bruns 2007: 68)

4 Balancing and evaluation methods

At federal level no legal provisions (laws, ordinances etc.) exist that specify which balancing and evaluation methods shall be used to determine appropriate compensation under the IMR. As a result, at least 40 published evaluation approaches exist in Germany. In addition to national level guidance, each federal state has its own regulations on how to implement the IMR and how to handle required environmental offsets in practice (e.g. Thüringer Ministerium für Landwirtschaft, Naturschutz und Umwelt 2005; Sächsisches Ministerium für Umwelt und Landwirtschaft 2003; Bayerisches Staatsministerium für Landesentwicklung und Umweltfragen 2003). The guidance includes specific evaluation and calculation methods.

No commonly accepted classification of evaluation methods exists (this due firstly to the fact that the term 'evaluation approaches/methods/procedures' is not properly defined, and secondly the seamless transition between several methods). However, a distinction can be made between a qualitative descriptive (extensive) approach, the so-called "verbal argumentative" method' (which builds on a case-by-case expert judgement taking into consideration the specific affected natural assets, functions or biotopes and the possible interactions; which is especially useful when data is lacking or heterogeneous or the impact is very complex) and more quantitative more or less formalised 'biotope valuation

procedures', approaches using compensation area coefficients and cost-of-restoration approaches. The latter are simplified approaches which can either be applied in their pure form, in various combinations or taking into account additional criteria and qualitative (argumentative/descriptive) reasoning.

4.1 Biotope valuation procedures

Description of the environmental baseline

Biotope types are used as complex indicators for the capacity and functionality of the ecological balance of the area and even their scenery, thus building the assessment basis. Biotope values constitute the value equivalent. The biotope value in a narrower sense labels a simplified approach: exclusively the biotope type is responsible for the value during the balancing procedure. Wider biotope-value-based methods complement the biotope value by further values and functions of the ecological balance of the area using a value equivalent for the compensation assessment. Indirect assessments are explained solely on the type level, direct assessments require a modification of the type (Bruns 2007: 199).

Biotope types are described in biotope type lists (Biotoptypenlisten) which assign a specific value (value point, increment value or value range) to each biotope type. These created units differ within different lists in the grade of distinction and their attributes of types, which makes any comparison complicated. As the appropriateness and validity of the assessment depends on the biotope type lists these have to be comprehensive and sophisticated on the one hand and on the other hand the resulting value range for a specific biotope type has to be taken into consideration carefully (Bruns 2007: 198, 200)

Estimation of the likely effects of the effects of the intervention / assessment of impacts

The impact-assessment, i.e. the estimation of the likely effects of the intervention is usually replaced by a comparison of values before and after comparison. Values are grouped on an ordinal scale and the accumulation of values is done as a mathematic accumulation of values after a transformation in quasicardinal figures. These biotope values together with the area affected are then used for loss-gain calculations After uniting these value points with the area sizes dimensionless figures result (see Table 2).

Table 2: Calculation example from Thuringia (Thüringer Ministerium für Landwirtschaft, Naturschutz und
Umwelt 2005)

UII	weit 2005)		
	Biotope type before impact		New extensive grassland
	Biotope value before impact	vb ₁	25
5	Biotope type after impact		100 % sealed road
IMPACT	Biotope value after impact	va ₁	0
≥	Difference between biotope values	$vd_1 = vb_1 - va_1$	25
	Area size	a ₁	10 ha
	Resulting value loss	$v_1 = vd_1 * a_1$	250
7	Biotope type before commpensation		Fallow field
Ó	Biotope value before compensation	vb ₂	20
AT	Biotope type after compensation:		Shrubbery
SS	Biotope value after compensation	va ₂	40
COMPENSATION	Difference between biotope values	$vd_2 = va_2 - vb_2$	20
NO	Area size	a ₂	12,5 ha
ŏ	Resulting value gain	$v_2 = vd_2 a_2$	250
BALANCE:		Va	lue loss impact = value gain offset

Determination of compensation/balancing of impact and offset

As Fig. 3 shows the value loss that has to be compensated for is the difference between the values of the biotope before and after the impact. The value of the related compensation area is determined by a comparison of the values before and after the implementation of the measures (value increase). Thus, an increased value identically equal to the loss of value determines a complete compensation (Bruns 2007: 201). It is thereby most important that these calculations build on a common basis, i.e. similar semantics specified by biotope types. A simplification of the equivalence of values is possible by omitting the determination of the increased value in the compensation area as shown in Fig. 4. Further simplifications (see Fig. 5) have to be considered insufficient.

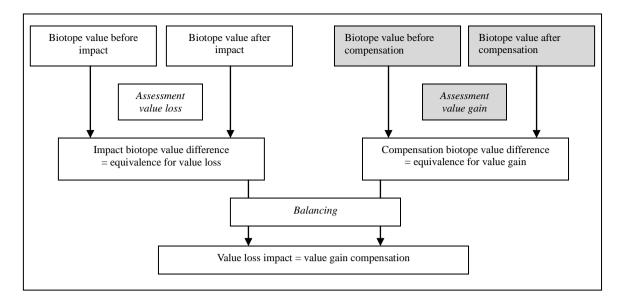


Fig. 3: Difference value method based on biotope values (Bruns 2007: 202)

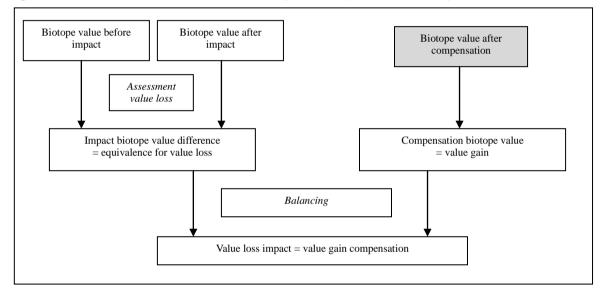


Fig. 4: Simplified value equation (difference value method) without determination of value gain (Bruns 2007: 203)

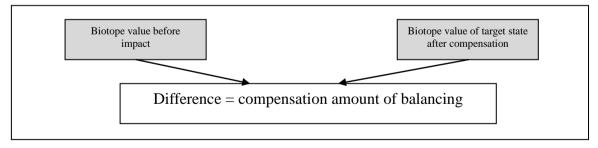


Fig. 5: Simplified balancing by value equation without determination of value gain and value loss (Bruns 2007: 203)

Biotope valuation procedures building solely on the biotope type are only qualified for fields of "common meanings of value and function characteristics" due to the limited capability of this indicator, i.e. only in cases of uniform areas and conform mitigated and enhanced functions a sufficient assessment is ensured. Implementation restrictions arise with regard to abiotic functions in areas notably shaped by their usage, where inadequate indicator capability can be overcome by the following strategies (Bruns

2007: 204):

- 1. choose the biotope-synopsis as sophisticated as the benchmark-level, customize and extend it,
- 2. pick ranges of values enabling the modification of types and the addition of attributes to the object-level,
- 3. enhance the quantitative scale of compensation by textual explanations and the reasons for the measures.

The comparison of conditions replaces a detailed assessment of impacts, which requires a textual analysis (Bruns 2007: 205). Hence, the integration of non-area-based aspects during the assessment of compensation has to be implemented argumentative.

A time-lag has not to be compensated (judicial decision BMVBW).

Enhanced biotope value orientated methods

Enhanced biotope value orientated methods are a specification and extension of biotope-value methods with regard to the underlying model for the ecological balance of the area, the assessment of values and the assessment of compensation. The basic model of a list of biotope types with respectively assigned values is enhanced by further values and function characteristics of special relevance (see Fig. 6). The assessment is carried out on a numeric base with integration of function characteristics of special relevance. Through weighting with their importance every function characteristic is integrated into the biotope-value (Bruns 2007: 208). Table 3 illustrates a calculation example.

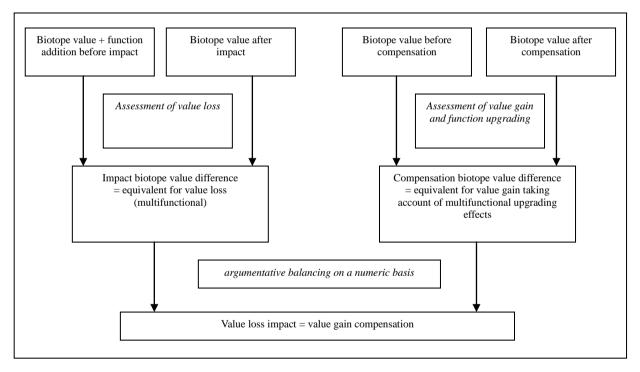


Fig. 6: Simplified Value equation and argmentative balancing on a numeric basis (Bruns 2007: 208)

Table 3: Calculation example from Saxony (Sächsisches Ministerium für Umwelt und Landwirtschaft 2003)

	Biotope type before impact		Holiday resort
	Biotope value before impact	vb ₁	5
	Biotope type after impact		Business park
⊢	Biotope value after impact	va ₁	1
D.	Difference between values	$vd_1 = vb_1 - va_1$	4
IMPAC ⁻	Functions of special relevance		Impaired aesthetic function
≤	Function value	vf ₁	loss: -1
	Function affected area	aa₁	5 ha
	Area size	a ₁	50 ha
	Resulting value loss	$v_2=vd_1*a_1+vf*aa_1$	195
	Biotope type before commpensation		Railroad system
	Biotope value before compensation	vb ₂	2
S	Biotope type after compensation:		Nearly natural spruce forest
ATION	Biotope value after compensation	va ₂	30
NS/	Difference between values	$vd_2 = va_2 - vb_2$	28
OMPENS.	Functions of special relevance		Removal of electricity pylon
A	Function value	vf ₂	(gain: +) 1
8	Function affected area	aa₂	5 ha
	Area size	a ₂	6,8 ha
	Resulting value gain	$v=vf_2*aa_2+a_2*vd_2$	195
BALANCE: Value loss impact = value gain offset		mpact = value gain offset	

4.2 Compensation area coefficients

Description of the environmental baseline

Compensation area coefficients express the relation between impaired and compensated area in a coefficient or a ratio. They are benchmarks defining maximum and minimum thresholds for defining compensation area demand, thus laying emphasis on the major resource for compensation: land. In general the extent of the compensation area coefficient relates to the importance/value of the area affected (area-value-relation). As such compensation area coefficients do not form a method on their own but are usually part of other methods e.g. enhanced biotope value oriented methods.

The ranges of compensation area coefficients are usually broad and are usually set standards. In individual cases a duplication between minimum and maximum limit can occure, thus requiring further argumentation in detail. In the case of the procedure according to BayStMLU (2003) compensation area coefficients are fixed according to the importance of the affected area (high, medium, low) and the severity of the impact (high and medium-low). Coefficients are defined based on experience and confirmed by experts in practice rather than being deduced scientifically. Usually biotope types specify the compensation area coefficients; further coefficients are considered in case of affected soil functions.

Estimation of the likely effects of the effects of the intervention / assessment of impacts

A before-after-comparison of functions and values is not necessary. The compensation amount is deducted directly from the initial value of the affected area (value prior to the impact).

Determination of compensation/balancing of impact and offset

The assessment of the compensation amount solely builds on the obtained value after compensation, thus not considering the value gain. Due to this, the simplified approach is only appropriate for simple cases, i.e. the more similar the impaired and upgraded functions are, the more appropriate are compensation area coefficients. In such cases good suitability to standardize the area amount is given and simultaneously flexibility regarding the result is kept (Bruns 2007: 212). Table 4 shows a calculation example from the state of Bavaria.

Table 4: Examples from Bavaria (Bayerisches Staatsministerium für Landesentwicklung und Umweltfragen 2003; BaySTMLU; Bearbeitung der naturschutzrechtlichen Eingriffsregelung und Berechnung des Ausgleichs. Minimal Garching.)

ASSESSMENT OF INITIAL STATE BEFORE IMPACT				
Agricultural landscape lacking in structure,		Category I:		
sealed soil with roads and buildings,		Areas of little importance for the ecological		
species-poor grass verges beside the roads		balance of the area and the landscape		
ASSESSMENT IMPACT INTENSITY TO DETERMINE COMPENSATION COEFFICIENTS				
High sealing or utilization ratio,		Туре А		
permitted building area >0,35				
Small or middle sealing or utilization ratio,		Type B		
permitted building area <0,35				
ASSESSMENT OF COMPENSATION AMOUNT				
Impact	Туре	Area	Compensation area	Offset area size
	туре	size	coefficient	(area*coefficient)
building land and sealed areas	AI	6 ha	0,6	3,6 ha
newly sealed roads	AI	1 ha	0,3	0,3 ha
green spaces with strong reshaping	BI	0,5 ha	0,3	0,15 ha

4.3 Cost-of-restoration approaches

Description of the environmental baseline

The '(Wieder)Herstellungskostenansatz' (cost-of-restoration approach) involves estimating the costs that would be required to restore a comparable state or condition (in relation to the lost one), i.e. the costs of natural compensation amount are determined using the fictive costs for the impairment offset. This monetary approach to depict impairments and compensation capacity builds on the equivalence of costs to determine the compensation amount: Thereby costs-of-restoration are fictive costs of measures to restore the condition before the impact and costs-of-production are costs for the accomplishment of compensation measures. The offset is achieved when costs-of-restoration equal costs-of-production (see Fig. 7). The assessment of fictive costs of measures allows to determine the losses through the impairments quite specific, when done comprehensive and realistic.

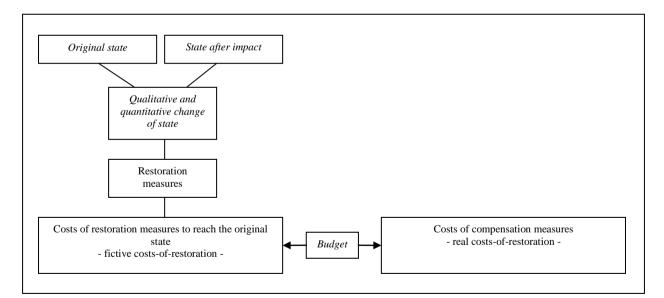


Fig. 7: Balancing components of the cost-of-restoration approach (Bruns 2007: 215)

Estimation of the likely effects of the effects of the intervention / assessment of impacts

In the case of the cost-of-restoration approach the equivalence of functions or values is replaced by the equivalence of costs. The calculation of costs thereby includes costs for property, production, maintenance, utilities, surcharges because of function deficits at year x and a flat rate for unsealing costs (Bruns 2007: 214). Table 5 shows a simplified calculation example.

Table 5: Calculation of the compensation amount using cost equivalents (Köppel & Müller-Pfannenstiehl 1996; Bosch und Partner 1993)

For an impact 2,5 ha of semi-arid grassland would have to be created as compensation. As this is impossible to		
realize and the intervention is still being considered necessary an orchard meadow is proposed as offset. The		
calculation below illustrates how to determine the area size of orchard meadow that has	to be created.	
CALCULATION OF COSTS OF THE IN-KIND COMPENSATION (SEMI-ARID GRASSL	AND)	
Creation of 2,5 ha of semi-arid grassland from farmland	175.000 €	
Planning costs	11.000€	
Maintenance costs	27.500€	
TOTAL COSTS = COST EQUIVALENT	213.500 €	
CALCULATION OF COSTS OF THE OUT-OF-KIND OFFSET (ORCHARD MEADOW) PER HA		
Creation of orchard meadow from farmland (ha)	27.500€	
Planning costs (ha)	3.800€	
Maintenance costs (25 years) (ha)	45.000 €	
TOTAL COSTS PER HA	75.800 €	
NECESSARY AREA SIZE OF THE OUT-OF-KIND OFFSET	<u>2,82 ha</u>	

Determination of compensation/balancing of impact and offset

Due to the replacement of function or value equivalents by cost equivalents this approach includes a risk of alienation of funds. However, this mostly depends on the compensation management and personal responsibility (Bruns 2007: 215f). Furthermore, the actual proximity to the offset fee seems to counter the decision-making cascade following the mitigation hierarchy. Therefore, this approach is inappropriate the more specific function characteristics are and the higher their importance, because it will be less probable that the equivalence of costs represents the nature conservational relevance of this biotope type. The more costs of production and nature conservational value differ from each other, the less the assessed costs can ensure the restoration of a lost value.

In addition (and similar to the value ranges used in biotope valuation procedures and ranges of coefficients) wide differences of costs influenced by the start-conditions are limiting the standardization-effect (Bruns 2007: 216).

5 Criticism and current situation

Several authors (e.g. Peters & Ranneberg 1993, Jessel & Tobias 2002) deal with a number of points of criticism with regard to balancing and evaluation methods. As most important can be cited (Spang & Reiter 2005: 48):

- Inappropriate use of simplified area balancing approaches using value points,
- Negligence of components of the natural balance, in particular the abiotic components soil, water, climate air and the landscape scenery,
- Lacking cross-sectional evaluation and consideration of the natural balance and landscape as a complex,
- No consideration of cumulative effects,
- Lacking distinction between object-level and value-level.

More specific critique in terms of advantages and disadvantages of the presented balancing and evaluation methods is summarized in Table 6.

Table 6: Advantages and Disadvantages of the different balancing and evaluation methods

Method	Advantages	Disadvantages
Biotope valuation procedures	 legal certainty with comprehensive approaches and increased justice for individual cases (connected structural and functional approach) modular approach with modification possibilities to the planning situation in individual cases consideration of biotope-independent spatial correlations and not biotope type-indicated functions possible unification by use of a standardized basic module as basis for the compensation assessment good effort-effect-relation (area-based informational value) good availability of needed data (CIR-aerial photographs, nationwide mapping of 	 methodical difficulties by connecting calculated area-value-equivalences and for example qualitatively determined function-equivalences minor standardization of selection and consideration of specific functions (number, extent) extension of the assessment basis is connected with insufficient operationalized requirements (mitigation of values and functions of special relevance)
Compensation area coefficients	 biotopes) Standardisation and flexibility Reduction of complexity Good benefit-cost relation with regard to need for compensation area Strengthening of adjusted judgement made by planners through defining ranges Amount of land needed for compensation is easy to define in advance 	 Justification of the size of the compensation coefficient is unclear Area-value-relation is doubtful Orientation on area may lead to lacking consideration of functional relations
Cost-of- restoration approaches Verbal argumentative methods	 Monetary valuation of costs (focus very much on practical implementation) Facilitates implementation through flexible planning and execution of compensation measures Avoiding the problematic biotope value x area calculation qualified individual-case-related decision-and problem solving orientated approach high justice in individual cases heterogenous data and information can be connected by factual logical argumentation deficits in data and information can be balanced by knowledge from experts or experience strengthening of the position of the planners in complex cases compatibility of administrative procedures of weighing of interests and decisions 	 Risk that the preference for avoidance may be weakend Risk to support financial compensation and to weaken natural compensation (on the ground) Fuzziness due to differences in cost calculations high requirements to ensure transparency in complex decisions: announce value scales and planning goals not coherent among laymen a few possibilities to anchor minimum standards or standardized modules (Bruns 2007: 220)

With the 2002 and 2009 amendments to the Federal Nature Conservation Act the spatial and functional relation between impact and offset (in-kind/onsite vs. out-of-kind/offsite) was loosened which led to the emergence of advanced and aggregated offsets (compensation pools and "eco-accounts"). In recent years several of the federal states have enacted ordinances in support of this practice, enabling the occurrence of professional public and private providers of compensation services ("compensation agencies"). These implement offsets independently of an impact in a first step and only in a second step (after an impact has occurred) impact and offset are put into relation. On the background of this new tendency in IMR practice reliable balancing and evaluation methods have an increasing importance. It is

therefore extremely important but also challenging that these are comparable and transparent. Hence, one major point of criticism is the existing multitude of balancing and evaluation methods which makes this aim hardly impossible to achieve. A survey in 2003 found that more than 80% of all compensation pools use quantifying methods (which have been presented in this paper) and among these biotope valuation procedures are (with almost 70%) most commonly used in practice (Böhme et al. 2005: 186ff).

Discussions regarding a standardization of methods are ongoing. However, no results are expected in the medium term. Nevertheless, institutions such as the Federal Association of Compensation Agencies (BFAD) are working on (at least) a number of common quality standards (see BFAD 2007).

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7 Annexes

TASK	CATEGORIES/TYPES
Compensation assessment	Planning-argumentative
	formal-qualifying, enhanced by planning-argumentative
	deduction
	formal-quantifying
Equivalence for the assessment of the	Area-values-equivalent
compensation amount	Area-equivalent
	Cost-Equivalence (restoration)
	Factual-functional equivalence
Balancing	Mainly numeric (area-equivalents, area-values-equivalents)
	Numeric with textual explanation (coefficients)
	numeric, with planning-argumentative explanation or addition
	(coefficients)
	Mostly planning-argumentative comparison and allowability
	justification of compensation performance

Table 7: Category attributes of compensation assessment and balancing (Bruns 2007: 221)

Table 8: Category attributes of compensation assessment and balancing (Bruns 2007: 221f)

EQUIVALENCE APPROACHES FOR OPERATIONALISATION OF IMPACT LENGTH AND SEVERITY		
Area-values-equivalent	Value and amount of impaired protected goods, functions or biotopes determine compensation	
	abstract from object level by comparison on the base of value categories and area sizes	
	numeric compensation assessment (e.g. coefficients)	
	e.g. biotope value or enhanced biotope value based methods	
Area-values-equivalence approaches	pure area balancing without considering any protected goods or just in a minor value (e.g. compensation area coefficients)	
Object – or function related equivalence approaches	equivalence explained objectively or deducted argumentative mostly connected with an enhanced model of the ecological balance of the area and an argumentative compensation assessment	
EQUIVALENCE APPROACH TO OPERATIONALIZE THE REAL COSTS OF MEASURES		
Cost equivalence approach	deduct the equivalent, determining the compensation assessment, from the costs-of-restoration e.g. costs-of-restoration approach	

Table 9: Category attributes of tasks of the impact mitigation regulation (Bruns 2007: 187)

TASK	OPERATIONALISATION TYPE
	Protected good model
	Function model
Manning of parformance and	Protected-good-function-concept (comprehensive or
Mapping of performance and functionality/situation determination	selective)
Tunctionality/situation determination	Protected-good-function-groups-concept
	Biotope type model
	Enhanced biotope type-based concept (modular)
Impact assessment/impact models	Causal impact analysis (factual functional)
	Ecological risk analysis (spatial interference)
	State comparison (before-after-comparison on factual level)
	Value equivalence (before-after-comparison on value level by
	equivalents)
	Nominal and ordinal /verbal; mostly descriptive value
Assessment frame:	judgements
 Level of measurement 	Ordinal/mostly verbal value judgements
	Ordinal; quasi-cardinal/numeric value judgements
Assessment frame: - Aggregation form	Logic argumentative
	Formal logic
	Arithmetical logic
	Arithmetical with argumentative enhancement
	Mostly argumentative

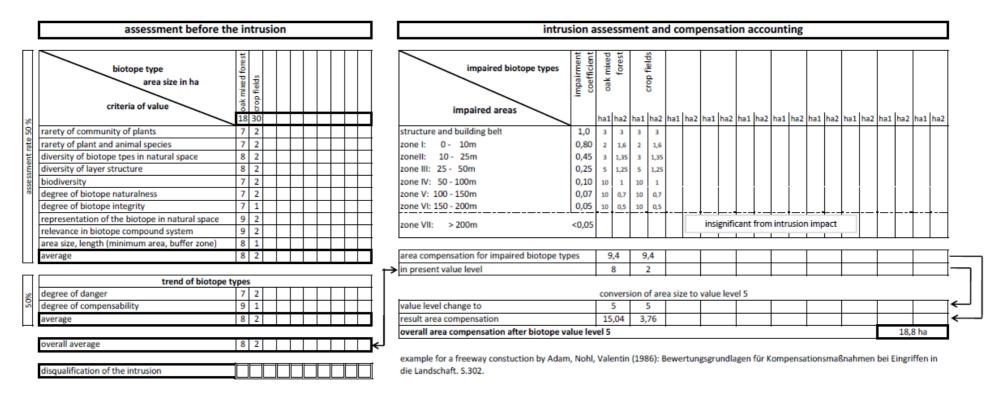


Fig. 8: Impact-Offset balance sheet (Adam, Nohl, Valentin 1986)