FOREST FUTURE SCENARIO ANALYSIS

Discussion on Plantations



Jakarta March 17, 2004











REPUBLIK INDONESIA

SUMMARY FINDINGS Implications for 4 Success Targets

Illegal Logging: Timber gap is best addressed through downsizing:

GERHAN, HTI prod., faster planting & imports → not enough

Industry Revitalization: needs investment & time for plantation growth:

- Pulp sector can grow > 8 yrs (2012), after new plantations produce
- Ply & Sawn sectors can grow > 15 yrs (2019), after new plantations

People's Welfare: Small holder land access can generate huge economic benefits & millions of jobs

- Purpose, Approach, Data
- Scenarios & Assumptions
- Key Scenarios: Evolution Over Time
- Key Scenarios: Comparative Results
- Discussion of Assumptions on Plantations
- Summary Results

Purpose & Approach

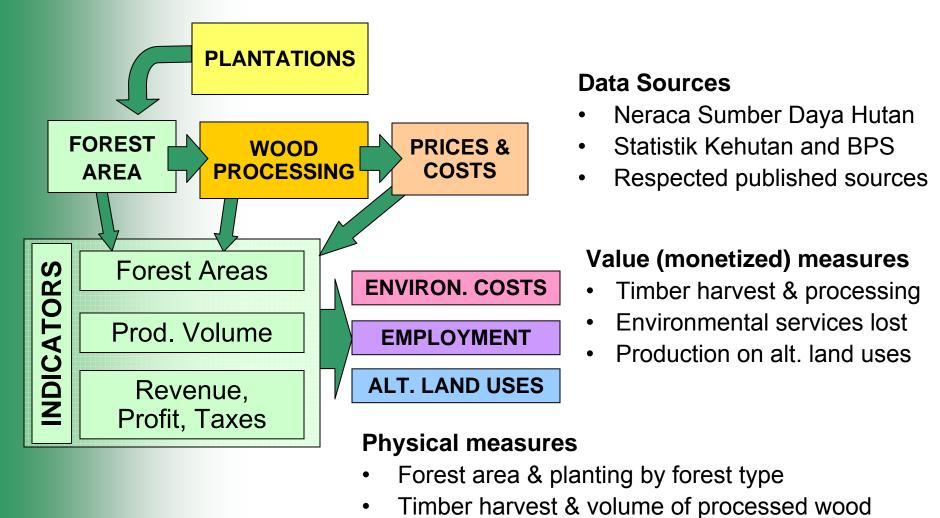
Purpose

- Produce analysis for national debate on role & future of NR
- Provide framework for analyzing implications of NR approaches
- Consider future trends of alternative scenarios, 20+ yrs
- Show ways to manage NR to maximize development potential

Analytical Approach

- General, consistent, interactive, simple, realistic framework
- Focus on a few key indicators, clear graphic comparison
- Compare "what if" scenarios for policy makers, menu
- Discuss & seek agreement with multiple groups

Overview Of Framework, Data, Outputs



Gross revenue, tax revenue, profit

Land area in alternative land uses

Numbers of people employed

- Purpose, Approach, Data
- Scenarios & Assumptions
- Key Scenarios: Evolution Over Time
- Key Scenarios: Comparative Results
- Discussion of Assumptions on Plantations
- Summary Results



DEVELOPMENT OF SCENARIOS

Beginning with Two Base Cases

2 SUSTAINABLE FOREST MANAGEMENT "SFM"

- Over Harvesting
- Under-Planting
- High Short Run \$ Value
- Long Run Environmental Costs
- High Illegal Earnings
- Unequal Benefits & Access

- Saves Forests
- Sustainable Over Time
- Lower \$ Returns
- Lower Employment
- Large Industry Downsizing

Crisis: What Changes Are Needed?

Gap: What About Jobs & Revenue?

Is There A More Balanced Scenario Between These Extremes?

1 CURRENT FOREST MANAGEMENT "CFM" **DEVELOPMENT OF SCENARIOS**

Cumulative Changes
Were Evaluated
Step-by-Step

2 SUSTAINABLE FOREST MANAGEMENT "SFM"

GERHAN
Rehabilitation

Raise HTI
Productivity

Plant HTI
Faster

Import
Limited Timber

Downsize
Industry

Long Run
Growth

3 "Balance + Restructuring"

For Presentation & Comparison,
Cumulative Changes are Grouped
into 4 Main Scenarios

Small Holder Productivity

4 "Balance + Restructuring + Smallholders"

March 17: only discussing Scenario 1 and 3

KEY ASSUMPTIONS FOR EACH INTERVENTION

GERHAN
Rehabilitation

300,000 ha/yr replanted for 5 years ("Forest Land")

Non Forest Land not considered

Raise HTI Productivity

Increase productivity to 48% from current 12%

(Best practice should achieve > 60%)

Plant HTI Faster Increase HTI Planting from 100,000ha/yr to250,000 ha/yr

Fill all 6.3 M Ha plantation land in 14 years, by 2018

Import Limited Timber Pulp imports 1.7 M cum for 5 early years

Timber imports 1.4 M cum for 10 years

Downsize Industry

Downsize Ply & Saw Mills 20%, 10% & 10% in 2005-7

Downsize Pulp Mills 10% in 2005

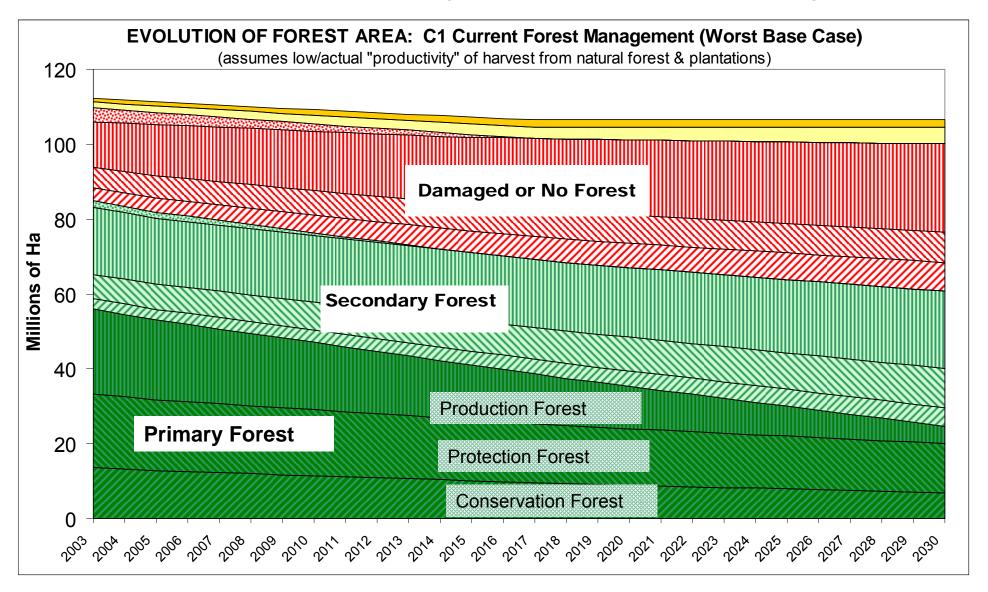
Long Run Growth Increase Ply & Saw Mills 40% in 2019 (return to original size)

Increase Pulp Mills 40% in 2012 & 33% more in 2020

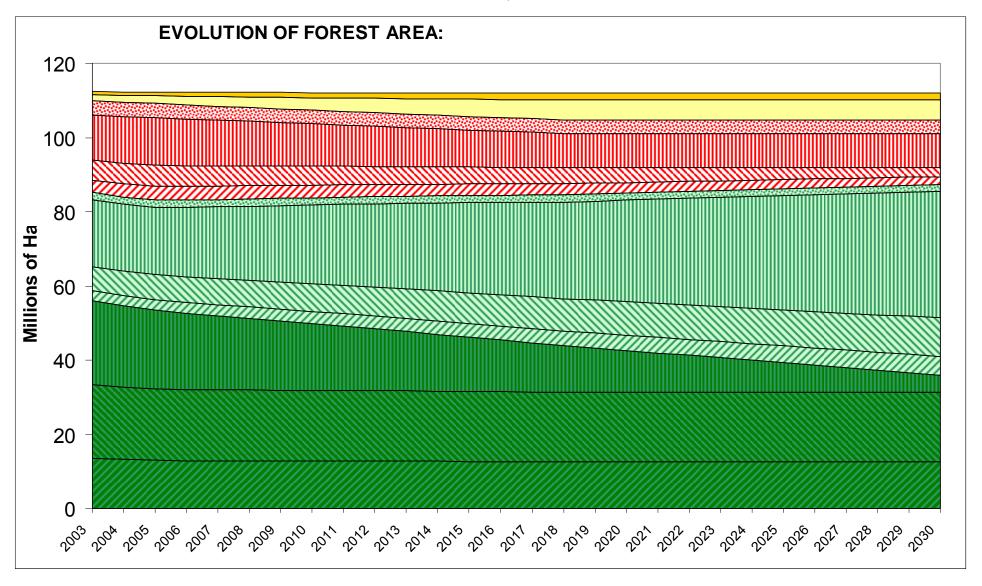
Small Holder Productivity Increase small holder land uses: 160,000 ha/yr for 10 yrs Hi productive type: employs 4 people/ha, yields \$700/ha Subsistence type: employs 6 people/ha, yields \$350/ha

- Purpose, Approach, Data
- Scenarios & Assumptions
- Key Scenarios: Evolution Over Time
- Key Scenarios: Comparative Results
- Summary Results

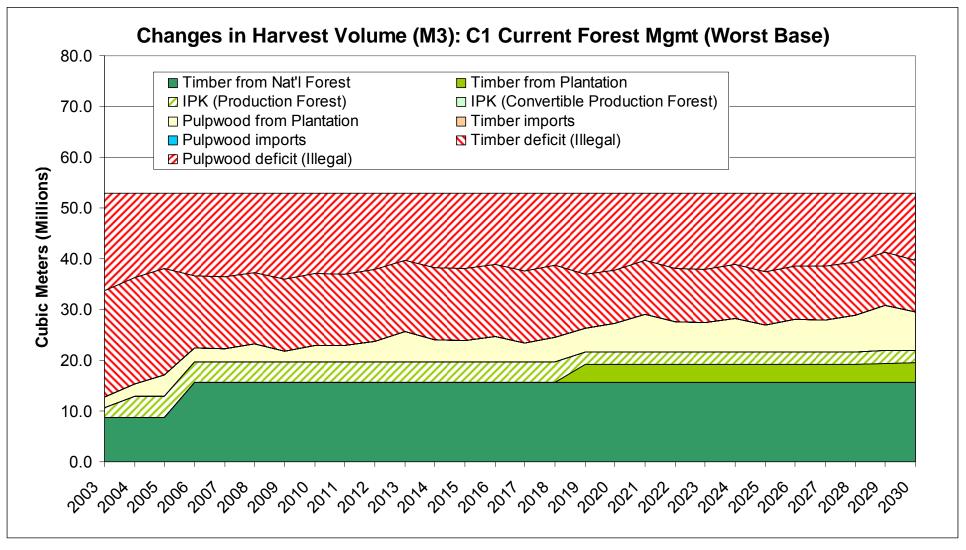
1 CFM - Current Forest Mgmt Over Time: Continuing Crisis



3 Balance + Restructuring Scenario: Balanced Interventions, Balanced Outcomes



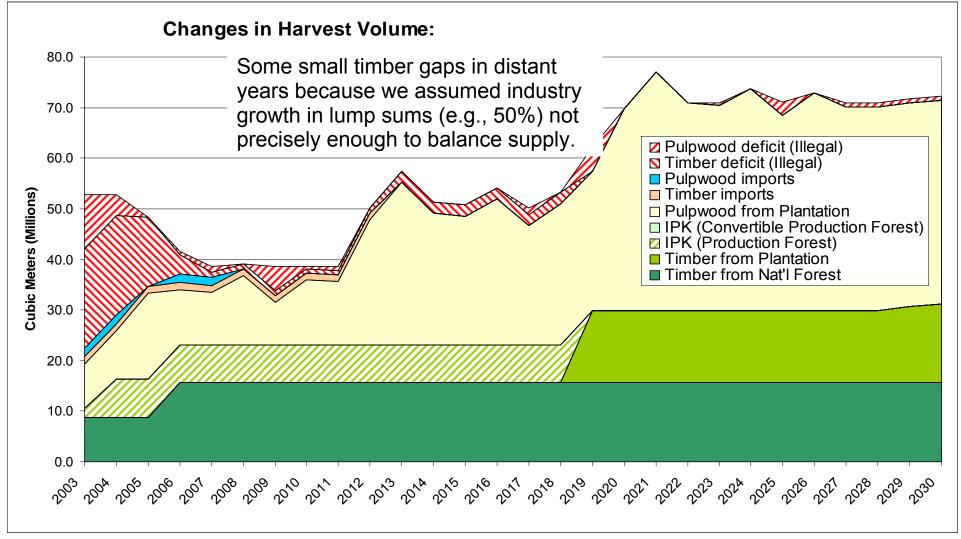
1 CFM - Current Forest Mgmt: Continuing Illegal Logging, Industry Demand > Available, Legal Supply



3 Balance + Restructuring Scenario:

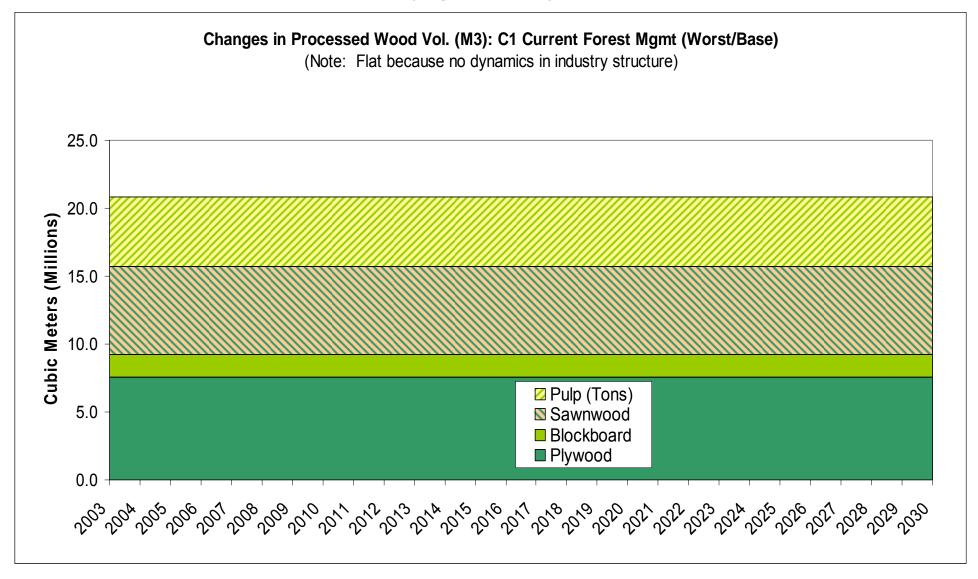
Timber gap (illegal logging) reduced by plantation enhancment, imports, and industrial downsizing in short run.

Long Run: Industry Growth with Legal Supply

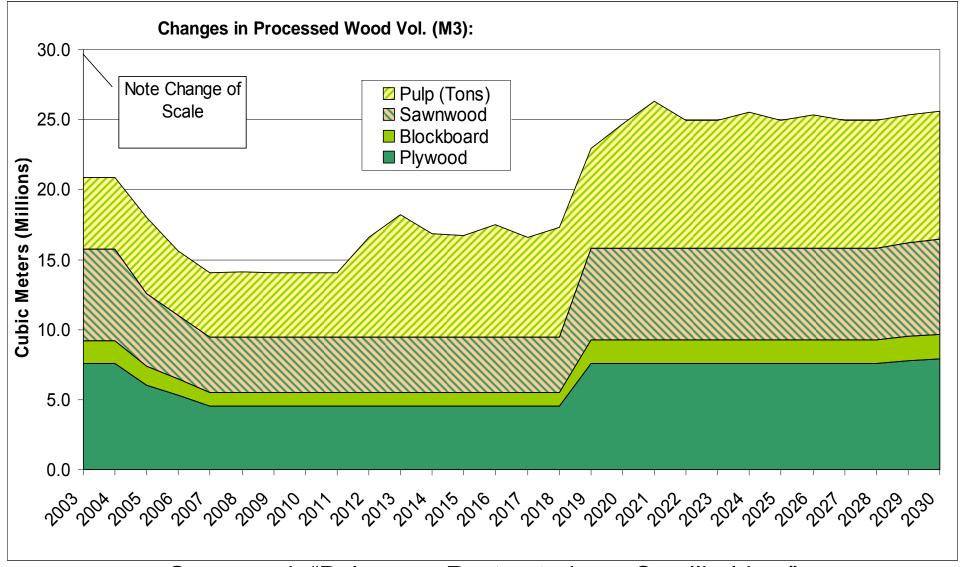


Again, Figure is Same as 4 "Balance + Restructuring + Smallholders"

1 CFM - Processed Wood Production / Output Assumed no industry growth, just business as usual



3 Balance + Restructuring: Early downsizing, increased productivity, more plantations, long term growth

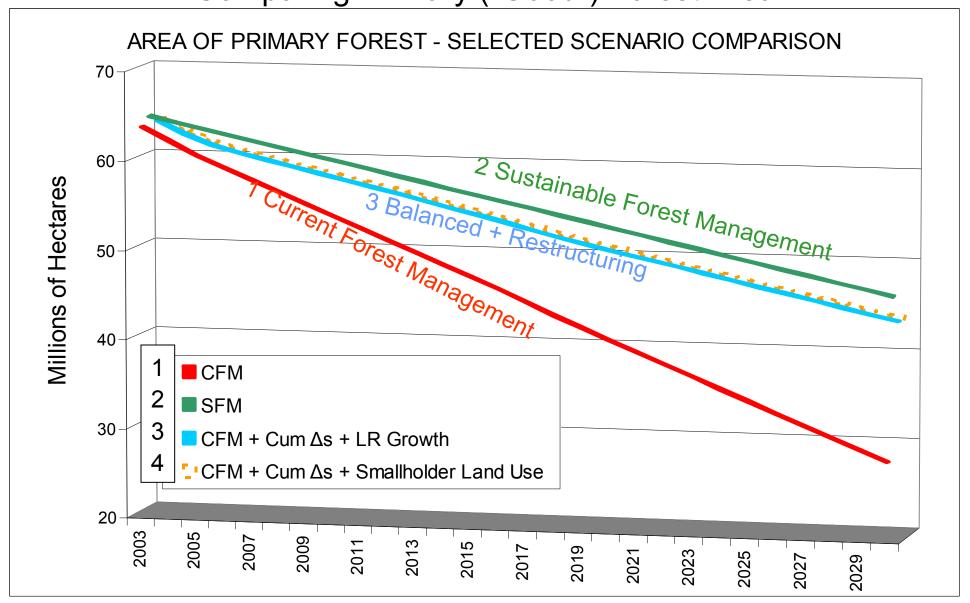


Same as 4 "Balance + Restructuring + Smallholders"

- Purpose, Approach, Data
- Scenarios & Assumptions
- Key Scenarios: Evolution Over Time
- Key Scenarios: Comparative Results
- Discussion of Assumptions on Plantations
- Summary Results

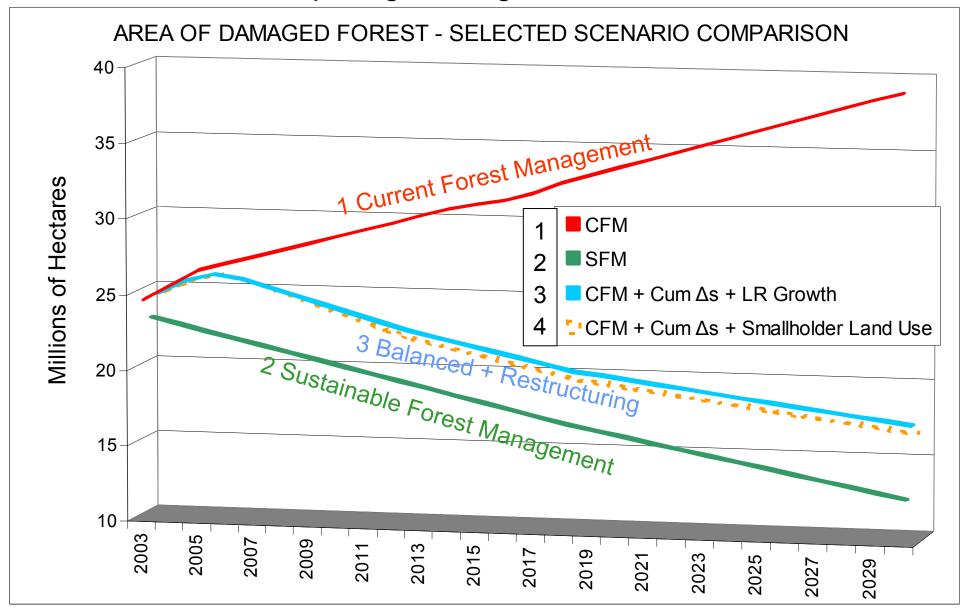
QUANTITY & QUALITY OF FOREST:

Comparing Primary ("Good") Forest Area



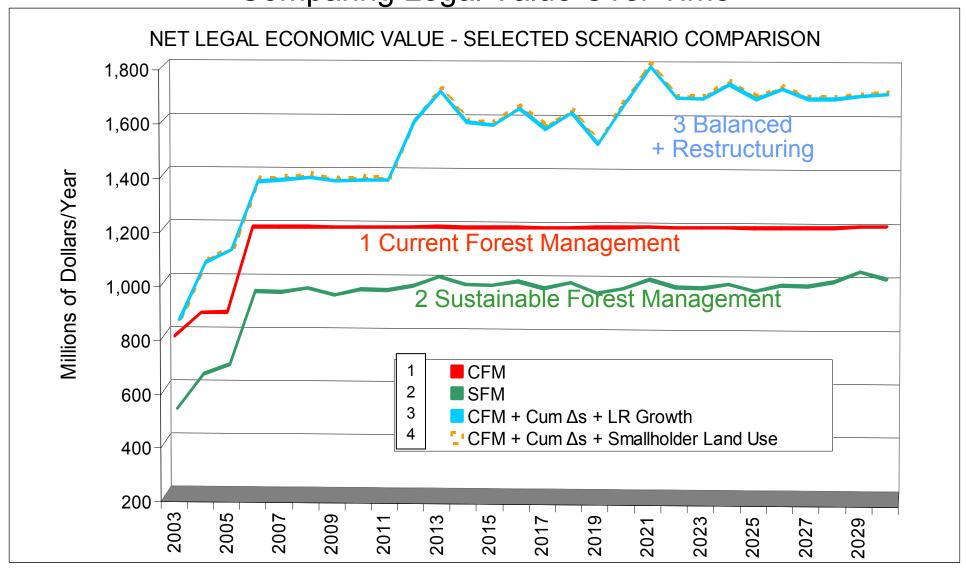
ILLEGAL LOGGING:

Comparing Damaged Forest Area



OVERALL ECONOMIC BENEFIT

Comparing Legal Value Over Time



Comparing Scenarios: Illegal Logging Removing the "Timber Gap" Step-by-Step

In 2006, with no change, Illegal Loggers will steal 30 Million m3 Each represented here by one log

Reduces Raise HTI What will each intervention IL by 8 M m3 **Productivity** 27% achieve to reduce this? Reduces Plant HTI IL by 3.4 M m3 Faster 11% Remaining Gap Raise HTI 15% Productivity **Import** Reduces 27% IL by 3 M m3 Limited Timber 10% Plant HTI Downsize Reduces Downsize Faster Industry IL by 11 M m3 37% 11% 37% Industry Import \ Wood 10%

All 4 interventions → 85% reduction in IL Downsizing accounts for most of this

- Purpose, Approach, Data
- Scenarios & Assumptions
- Key Scenarios: Evolution Over Time
- Key Scenarios: Comparative Results
- Discussion of Assumptions on Plantations
- Summary Results

DISCUSSION OF KEY ASSUMPTIONS FOR PLANTATIONS

Raise HTI Productivity

- Increase productivity to 48% from current 12%
- (Best practice should achieve > 60%)
- See discussion next page

Plant HTI Faster

- Increase HTI Planting from 100,000ha/yr to250,000 ha/yr
- Fill all 6.3 M Ha plantation land in 14 years, by 2018
- No need to plant more: sufficient for future growth
- No need to plant faster: can't grow enough in short run

Import Limited Timber

- Pulp imports 1.7 M cum for 5 early years
- Timber imports 1.4 M cum for 10 years
- A short run gap filler to reduce illegal logging

Plantation Timber Growth: Increasing Productivity?

Forest Futures Analysis Assumption:

- Plantation productivity increases from 12% to 48%
- Of the 200 cum/ha theoretical maximum
- With this 4X increase: can close timber gap after some growth

Is this realistic? Based on Comparative Evidence

- 48% is only what's needed to fill the gap
- 60% is considered "expected performance" or average
- 90% is considered possible by industry experts.
- Other countries achieve this 60% level regularly
- Well run Indonesian firms achieve 125-150cum/ha (64-75%)
 - Musi Hutan Persada, SumSel
 - Toba Pulp Lestari

Can we reverse the question:

Why is current productivity 5 times too low?

Plantation Timber Growth: Increasing Productivity?

Is Increased Productivity realistic? What Practical Actions?

- Increase monitoring of land use and planting. Companies using GOI funds (DR), facilities (licenses, etc.), or land grants must demonstrate proper land mgmt & HTI maintenance
- Make companies more efficient and responsible in using land: pay attention to quality of plantation timber stand; use appropriate land/suitability (e.g., not peat swamps).
- [Companies care about land area not stand quality: harvesting natural forest is easier than [proper planting maintenance]
- Conduct training so best practices are replicated in poor performing firms (Public scrutiny of records might help...)
- Improve enforcement on recording and reporting, so companies cannot mis-report (falsify records) to avoid paying taxes

Plantation Timber Growth: Increasing Planting?

Basic assumption

- Past average annual HTI planting rate: 100,000ha/yr
- Increase annual planting to 250,000 ha/yr will
- Fill all 6.3 M Ha plantation land in 14 years, by 2018
- Ultimately yields 40 M cum/yr sustainably

If plant at higher rate 250,000 ha/yr, will

- Achieve abundance of pulp wood in 10 years from now.
- Achieve excess pulp wood after year 2020, which can be:
 - Exported
 - Used to expand capacity in pulp
 - Used for low quality sawn wood demand, not all product types
- Not solve the timber deficit problem in ply and sawn wood

Planting even faster will not fill gap sooner: trees take time

Construction timber gap takes 15 ys to fill with plantations

Can plan for change in industry structure over 15 yrs

Pulp and sawn wood are much bigger shares of the total

- Purpose, Approach, Data
- Scenarios & Assumptions
- Key Scenarios: Evolution Over Time
- Key Scenarios: Comparative Results
- Discussion of Assumptions on Plantations
- Summary Results

CURRENT FOREST MANAGEMENT

SUMMARY ASSESSMENT OF STEP-WISE INTERVENTIONS

GERHAN Rehabilitation

Costly, low impact on commercial sector

Raise HTI Productivity

Helps fill timber gap, but not enough

Plant HTI Faster

Helps with timber gap; Base for pulp growth

Import Limited Timber

Helps little in short run; Costly

Downsize Industry

Major help on timber gap, IL, forest damage Consistent with current low capacity utilization

Long Run Growth

Long run growth benefits > short run costs

Small Holder Productivity Huge employment benefits Large net economic benefits Limited only by land allocation

BALANCED SCENARIO Plant, Import, Downsize, & Reallocate Land

SUMMARY FINDINGS Implications for 4 Success Targets

Illegal Logging: Timber gap is best addressed through downsizing:

GERHAN, HTI prod., faster planting & imports → not enough

Industry Revitalization: needs investment & time for plantation growth:

- Pulp sector can grow > 8 yrs (2012), after new plantations produce
- Ply & Sawn sectors can grow > 15 yrs (2019), after new plantations

People's Welfare: Small holder land access can generate huge economic benefits & millions of jobs

- Purpose, Approach, Data
- Scenarios & Assumptions
- Key Scenarios: Evolution Over Time
- Key Scenarios: Comparative Results
- Discussion of Assumptions on Plantations
- Summary Results
- Additional Discussion of Plantations

Forest Products Industry: Dynamic Evolution

- Pulp is the fastest growing sector of wood use
- Plywood has been in decline in production & earnings
- Particle board is replacing plywood in many other countries
- Conversion forest (IPK Wood) is the fastest growing source of supply
- Market trends toward value added, downstream wood processing, diversified products
- International competition drives commodity prices down, need value added to survive

Forest Products Industry: National Competitiveness

- Illegal harvesting "subsidizes" timber supply, distorts incentives for efficiency, market adjustment, re-investment
- Low cost, undervalued timber mainly subsidizes foreign consumers of exported wood products and pulp
- Balancing industrial demand with a stable, secure supply (through plantations and SFM) will enhance longevity of industry
- Removing indebted, inefficient, or lawless firms will enhance the competitiveness of the rest – both locally and internationally

Competitive Position Enhanced By (both sector & firms:

- Investing in long term, renewable sources of supply: plantations
- Linking wood quality & type to production technologies, end uses
- Decreasing dependence only on large old growth timber

Uses for Plantation Grown Timber

Plywood Plants:

- International market, competition with many products & qualities
- Long rotation plantations: can meet some plywood/particle board needs
- Modify ("re-tool") the mills → technological changes or diversification on size, species, products, value added

Sawn Wood

- Domestic construction needs
- Furniture (high value added, good for exports)
- Building components (high value added, good for exports)

Pulp Mills:

- No technical need for natural forests
- Are pulp mills planting, using plantation wood?

Enhancing Supply: Plantation Timber Growth

If 1 ha of plantation produces 200 m3 of timber over 8 years...

- Then 5 million ha of plantation can produce 5/8*200 =
- 125 million m3 of wood fiber/year sustainably
- (Half of this is already planted)
- Twice Indonesia's current use of wood (48-60 million m3/yr)
- Even if only half that productivity were achieved, still enough

Yet, 1.6 million ha are being deforested/year: not replanted

- If even half were replanted to timber only 3 years running
- 2.4 million of new plantations
- Indonesia's wood supply would be secured forever