## **Biodiversity offsets in theory and practice**

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Abstract Biodiversity offsets are an increasingly popular yet controversial tool in conservation. Their popularity lies in their potential to meet the objectives of biodiversity conservation and of economic development in tandem; the controversy lies in the need to accept ecological losses in return for uncertain gains. The offsetting approach is being widely adopted, even though its methodologies and the overriding conceptual framework are still under development. This review of biodiversity offsetting evaluates implementation to date and synthesizes outstanding theoretical and practical problems. We begin by outlining the criteria that make biodiversity offsets unique and then explore the suite of conceptual challenges arising from these criteria and indicate potential design solutions. We find that biodiversity offset schemes have been inconsistent in meeting conservation objectives because of the challenge of ensuring full compliance and effective monitoring and because of conceptual flaws in the approach itself. Evidence to support this conclusion comes primarily from developed countries, although offsets are increasingly being implemented in the developing world. We are at a critical stage: biodiversity offsets risk becoming responses to immediate development and conservation needs without an overriding conceptual framework to provide guidance and evaluation criteria. We clarify the meaning of the term biodiversity offset and propose a framework that integrates the consideration of theoretical and practical challenges in the offset process. We also propose a research agenda for specific topics around metrics, baselines and uncertainty.

**Keywords** Compensation, habitat banking, mitigation, no net loss, offsets, restoration

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Received 6 August 2012. Revision requested 18 October 2012. Accepted 22 November 2012.

#### Introduction

The conservation of global biodiversity alongside economic development is a key challenge for the 21st century. Human societies depend on diverse, functioning ecosystems in innumerable ways that are not fully understood (Lubchenco, 1997), yet there are few mechanisms that facilitate the accounting of biodiversity within development activities. Consequently, conservation concerns are ineffectively integrated into development and risk being perceived as incompatible with economic growth. Biodiversity offsets offer an approach that links conservation with industry, potentially providing improved ecological outcomes along with development.

Legislation mandating compensatory biodiversity conservation mechanisms (including offsets) exists in 45 countries and is under development in another 27 (Madsen et al., 2011). Voluntary offsets, meanwhile, although not legally required, offer a number of potential attractions to developers, as discussed in TEEB (2010) and ten Kate et al. (2004). Consequently, there has been a proliferation of voluntary offsets in recent years.

From a conservation perspective, biodiversity offsets may present a conceptually attractive approach (Gibbons & Lindenmayer, 2007; Bekessy et al., 2010). However, substantial problems exist with the perception, design and implementation of offsets. In this review, we first discuss the use of the term biodiversity offset, and ambiguities surrounding the way it is defined. We bring together and discuss the disparate theoretical problems identified in the literature, which need addressing for biodiversity offsets to attain their potential (we define 'theoretical' to mean problems that could in principle be resolved through improved scientific understanding). This leads to a discussion of the practical challenges that have arisen from the implementation of offset schemes; i.e. those that could be addressed through better governance and existing science. Whereas practical challenges have also been discussed in the literature, we bring them together for elaboration, and also for the first time combine empirical estimates of implementation success from different national offset policies. Finally, we propose how these problems could be integrated to allow the development of offset methodologies in a more systematic way.

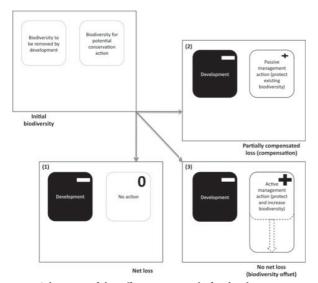


Fig. 1 Schematic of the offsetting principle for development impacts. A development that will damage biodiversity is contemplated (top left). Potential options are: (1) development only, resulting in net loss (–) of biodiversity; (2) protect existing biodiversity elsewhere, resulting in a compensated net loss (large – and smaller +); or (3) create or restore additional comparable biodiversity elsewhere, resulting in no net loss, i.e. a biodiversity offset (– and + same size).

### What is a biodiversity offset?

One definition of biodiversity offsets ('offsets') is given by the Business and Biodiversity Offsets Programme, an international collaboration for the development of offset methodologies. Guidance from this Programme is widely cited in the literature, providing a useful basis for discussing offsets. The Programme's definition states 'Biodiversity offsets are measurable conservation outcomes resulting from actions designed to compensate for significant residual adverse biodiversity impacts arising from project development after appropriate prevention and mitigation measures have been taken. The goal of biodiversity offsets is to achieve no net loss and preferably a net gain of biodiversity on the ground with respect to species composition, habitat structure, ecosystem function and people's use and cultural values associated with biodiversity' (BBOP, 2009a). These documents provide one interpretation of biodiversity offsets, and the term offset actually encompasses a range of mechanisms. Note that, unless otherwise stated, we use the term 'biodiversity' in the broadest sense (i.e. total biotic variation, from the level of genes to ecosystems).

In line with the Business and Biodiversity Offsets Programme definition, offsets are commonly viewed as actions to create additional and/or comparable biodiversity gains (Fig. 1) to compensate for losses caused by development. They are intended as a last resort for developers seeking to compensate for unavoidable damage, after having applied some form of mitigation hierarchy (Kiesecker et al., 2010). This might require, for example, that developers 'avoid, minimize and rehabilitate' any biodiversity impacts as far as possible, before offsets are then applied to residual impacts (BBOP, 2012). A distinguishing characteristic of biodiversity offsetting is the common inclusion of a 'no net loss' requirement (Fig. 1). An alternative interpretation of this stipulation is to say that offset policies require inkind compensation that balances biodiversity losses. Some mechanisms go further, aiming for a 'net gain' in biodiversity. All such outcomes are pursued by quantifying residual ecological impacts arising from development, and creating equivalent biodiversity components elsewhere (BBOP, 2009a). In reality, phrases such as 'no net loss' and 'in-kind compensation' have different meanings for different stakeholders, and offset schemes consequently vary significantly in their objectives, methodologies and delivery.

Offsets is a term given to a family of related policies, also known as compensatory habitat creation (Morris et al., 2006), mitigation banks (Gibbons & Lindenmayer, 2007) conservation banking, habitat credit trading, complementary remediation, and more (Madsen et al., 2011). Offset 'banks' are essentially where providers have created offset project/s in exchange for biodiversity credits, which can subsequently be sold to compensate for developments with comparable residual ecological impacts. The concept of utilizing a banking mechanism for offset schemes predates the concept of offsets itself by 10 years (Environmental Law Institute, 2002). The Business and Biodiversity Offsets Programme guidance further characterizes offsets as primarily one-off conservation projects tied to a given development, that specifically require: 'measurable conservation gains, deliberately achieved to balance any significant biodiversity losses that cannot be countered by avoiding or minimizing impacts from the start, or restoring the damage done', and 'no net loss of biodiversity from the perspective of all relevant stakeholders' (BBOP, 2009a).

Offsets are often considered a market-based instrument for conservation of biodiversity, enabling a 'baseline and credit' market (eftec et al., 2010; Parker & Cranford, 2010; Wissel & Wätzold, 2010) for the trade of biodiversity 'value'. Systems such as Wetland Banking in the USA (US NRC, 2001) and BioBanking in Australia (DECCW, 2009) specifically create markets for biodiversity credits. But the impossibility of defining a consistent, fungible unit that comprehensively captures biodiversity (Purvis & Hector, 2000) means that biodiversity itself is not a tradable market commodity (Salzman & Ruhl, 2000; Walker et al., 2009), hence the need for proxies such as credits. Credits are complicated by the fact that the conservation value of any one component of biodiversity is not fixed or intrinsic; e.g. its value depends partly upon a spatial relationship with

other components of biodiversity elsewhere (Drechsler & Wätzold, 2009). Offsets therefore do not facilitate a market for biodiversity as readily as they do for pollution (Godden & Vernon, 2003). Rather, offsets are effectively a mechanism for pricing certain negative environmental externalities into development projects.

Three criteria can be distilled, common to key legal offset policies (McKenney & Kiesecker, 2010) and Business and Biodiversity Offsets Programme guidance, which in combination make offsets unique: (1) they provide additional substitution or replacement for unavoidable negative impacts of human activity on biodiversity, (2) they involve measurable, comparable biodiversity losses and gains, and (3) they demonstrably achieve, as a minimum, no net loss of biodiversity.

We use these criteria to define offsets, finding them to be consistent, in principle, with the majority of offset schemes. There is value in conceptualizing offsets with consistent, comparable terms such as these. If schemes could be compared under a common conceptual framework this would provide a more effective means for scientific evaluation and development of best practice methodologies, enable comparison of strengths and weaknesses across offset programmes, and facilitate ongoing improvement to schemes. These criteria can result in a variety of different interpretations and assumptions at the implementation level. It is from these that a host of theoretical and practical challenges arise, and these are the subject of this review.

### Theoretical problems for biodiversity offsets

The three criteria outlined above raise a number of issues, including the necessity to define biodiversity and choose a metric for measuring it. We summarize our view of these unresolved theoretical problems (Table 1), and here expand upon each, making management recommendations.

## Currency

There exists no single metric that objectively captures the full extent of biodiversity, which itself has no universal, unambiguous definition. Any measure of biodiversity is therefore a proxy (Humphries et al., 1995). However, offsets ostensibly rely upon the accurate quantification of losses and gains, and therefore require robust metrics (Burgin, 2008).

Various metrics are being used. The use of single metrics such as 'area of habitat' to represent biodiversity losses and gains has been widely discredited (TEEB, 2010). Compound metrics can be used; e.g. those used in offset schemes in Victoria, Australia, where the basic currency is a composite metric, habitat hectares (DSE, 2002). The habitat hectare score summarizes information about an area, including

the relative condition of the vegetation and its spatial context within the landscape, making this score useful for management (McCarthy et al., 2004), but it does not capture information about other elements of biodiversity such as genetic diversity. The use of multiple metrics may result in a more comprehensive understanding of biodiversity losses and gains (e.g. Kiesecker et al., 2009), and all offset designers should be increasingly expected to employ multiple or compound metrics.

An important question is whether offsets should be intended to provide compensation for biodiversity, ecosystem function, ecosystem services, or all three. Different stakeholders might desire no net loss of biodiversity (e.g. in Australian grasslands), ecosystem function (e.g. in US wetlands), or the provision of services such as carbon sequestration. US conservation banking focuses on species diversity but Bruggeman et al. (2005, 2009) explore how function and genetic diversity could be used as alternatives. The topic of measuring diversity as well as function is the subject of ongoing research (Cadotte et al., 2011) and we recommend that offsets should not target diversity alone.

#### No net loss

The requirements for demonstrably achieving no net loss are often undefined. In particular, the baseline against which to measure no net loss is rarely specified. The implicit assumption is often that the biodiversity baseline is fixed at the point of the development project. However, as ecosystems are dynamic, no net loss should be defined against prevailing trends in biodiversity condition. For example, native Australian grassland is deteriorating because of aggressive invasive species, so managing grassland to prevent further degradation could deliver a gain against a baseline that incorporated predicted landscape trends (Gordon et al., 2011). Thus, if clearing grassland for development, an offset maintaining current grassland condition in other areas could be said to deliver no net loss. This is a different form of additionality to active habitat creation; e.g. creation of new wetlands under US wetland banking (US EPA, 2008), which results in no net loss against a fixed baseline. We recommend that, as is ostensibly the case for European environment impact assessment legislation (eftec et al., 2010), no net loss be defined against a dynamic baseline that incorporates trends.

It is not clear how best to aggregate biodiversity losses and gains across a landscape and thereby assess the efficacy of an offset policy. No net loss could be measured against change at project level, or across the wider landscape. For example, in the New South Wales, Australia, landscape, there has been an absolute net loss in native vegetation since the 2005 Vegetation Act (Gibbons & Lindenmayer, 2007). But in the same time period, a reduction in approvals for vegetation clearance was achieved (Gibbons, 2010),

Table 1 A summary of the main theoretical challenges, with design recommendations, for biodiversity offsets. See text for further details.

Problem	Description	Relevant research	Design recommendations
Currency	Choosing metrics for measuring biodiversity	Humphries et al. (1995); Salzman & Ruhl (2000); Godden & Vernon (2003); McCarthy et al., (2004); Burgin (2008); Lipton et al. (2008); BBOP (2009a); Norton (2009); Walker et al. (2009); McKenney & Kiesecker (2010); Temple et al. (2010); Treweek et al. (2010)	Use multiple or compound metrics; incorporate measure of ecological function as well as biodiversity
No net loss	Defining requirements for demonstrating no net loss of biodiversity	Gibbons & Lindenmayer (2007); BBOP (2009a); Gorrod & Keith (2009); Bekessy et al. (2010); McKenney & Kiesecker (2010); Gordon et al. (2011)	Measure no net loss against dynamic baseline, incorporating trends; state whether no net loss is at project or landscape level; consider discounting rate (e.g. Dunford et al., 2004)
Equivalence	Demonstrating equivalence between biodiversity losses & gains	Godden & Vernon (2003); Bruggeman et al (2005, 2009); Gibbons & Lindenmayer (2007); Lipton et al. (2008); Norton (2009); McKenney & Kiesecker (2010); Burrows et al. (2011); Quetier & Lavorel (2012)	Do not allow 'out of kind' trading unless 'trading up' from losses that have little or no conservation value
Longevity	Defining how long offset schemes should endure	Morris et al. (2006); Gibbons & Lindenmayer (2007); BBOP (2009a); McKenney & Kiesecker (2010); Pouzols et al. (2012)	Offsets should last at least as long as the impacts of development; offsets should be adaptively managed for change
Time lag	Deciding whether to allow a temporal gap between development & offset gains	Morris et al. (2006); Gibbons & Lindenmayer (2007); Moilanen et al. (2009); Norton (2009); Bekessy et al. (2010); McKenney & Kiesecker (2010); Drechsler & Hartig (2011); Gordon et al. (2011); Maron et al. (2012)	Require offsets to be delivered through biodiversity banking mechanisms
Uncertainty	Managing for uncertainties throughout the offset process	Fox & Nino-Murcia (2005); Moilanen et al. (2009); Norton (2009); Treweek et al. (2010); Maron et al. (2012); Pouzols et al. (2012)	Development of a framework for uncertainty in offsets is a research requirement
Reversibility	Defining how reversible development impacts must be	Godden & Vernon (2003); BBOP (2012)	Define reversibility; require all biodiversity losses to be reversible
Thresholds	Defining threshold biodiversity values beyond which offsets are not acceptable	Morris et al. (2006); Gibbons & Lindenmayer (2007); BBOP (2009a); Norton (2009); BBOP (2012)	Define explicit thresholds for impacts that cannot be offset

which was a net gain against a business-as-usual scenario at the project level. Despite an increasing emphasis on landscape-scale outcomes in conservation, in general when the policy objective is no net loss this implicitly means no net loss at project level. It is important that the scale used in a given offset scheme be made explicit. Concurrently, the possibility for leakage of development impacts outside the area evaluated under the offset policy should be considered.

The trading of biodiversity losses against gains in a dynamic system should include the application of a discount rate (Moilanen et al., 2009). The application of discount rates enables appropriate trading of future gains against current losses (Dunford et al., 2004). Although often ignored, some approaches do incorporate time discounting (Pouzols et al., 2012).

## Equivalence

It is difficult to argue ecological equivalence between biodiversity components that differ in type, location, time, or ecological context. This is the case even when trading in kind (e.g. for the same habitat type); for instance, a manmade wetland is demonstrably not equivalent to a naturally established wetland (Moreno-Mateos et al., 2012), although equivalence is implied under US Wetland Banking.

Arguing the case for ecological equivalence becomes more difficult when trading 'out of kind'; e.g. trading losses of adult seabirds from fishing bycatch for gains in nesting habitat (Wilcox & Donlan, 2007), or trading losses for spatially distant gains. Different biodiversity components are traded under some schemes; e.g. habitat types are exchangeable in the UK (Defra, 2011). The fact that

biodiversity is not fungible calls into question the use of out of kind offsets (Salzman & Ruhl, 2000; Godden & Vernon, 2003). But by allowing out of kind offsets, trading up is possible; i.e. trading losses in habitat of low conservation significance for gains in threatened habitats (Quetier & Lavorel, 2012). This case is one in which we see a compelling argument for out of kind trades. Importantly, recreating biodiversity does not necessarily result in restoring the functional performance of the previously existing system (Ambrose, 2000). This reinforces the recommendation that offsets should incorporate some measure of function as well as diversity.

#### Longevity

There are two distinct challenges in relation to the issue of longevity: defining how long offsets are expected to last (i.e. the time horizon for evaluation) and ensuring offsets are designed to endure for that time horizon in a dynamic environment.

Offsets could be required to last for as long as the impacts of development, or in perpetuity (BBOP 2009a). 'In perpetuity' is not necessarily considered 'forever': e.g. the REMEDE toolkit (Lipton et al., 2008) approximates in perpetuity to 50–75 years, based on a positive discount rate. Given difficulties in agreeing the meaning of 'in perpetuity', let alone the management implications, requiring offsets to last as long as development impacts seems a more practical goal. This would, however, depend upon development impacts being reversible (see Reversibility, below) against the project baseline, and therefore depends ultimately on other elements of an offset policy.

The long-term persistence of any offset project could be threatened by environmental change (Bull et al., in press). Of course, this same environmental change may have affected the original habitat for which the offset was created. How best to account for and incorporate change is a theoretical challenge. But, additionally, it is not always clear how an offset should be maintained, by whom, and for how long. Addressing these issues becomes a problem of implementation, and is vital if a scheme is to achieve no net loss in the long term.

## Time lag

There can be a temporal gap between development impacts occurring and the benefits associated with the offset scheme accruing. Therefore, whereas biodiversity losses are guaranteed, future gains may be realized late or not at all; i.e. the condition of restored habitat is increasingly uncertain further into the future (Bekessy et al., 2010). For example, because of the time associated with grassland restoration, offset schemes in Victoria can result in temporary losses in

total grassland condition across the landscape, as measured in habitat hectares (Gordon et al., 2011). Alternatively, the political or legal landscape can change at any time, as for the Brazilian Forest Code, which has recently been modified, and significantly weakened in terms of compensatory requirements (Madsen et al., 2011).

Time lags interact with fluctuations in biodiversity credit prices to cause reduced efficiency in biodiversity markets (Drechsler & Hartig, 2011). In addition, interim losses of biodiversity may be unacceptable either because they have detrimental impacts upon the wider ecosystem, or because they represent a temporary lack of ecosystem service provision. Solutions to this include requiring offsets to be implemented before development (Bekessy et al., 2010), or applying time discount rates.

#### Uncertainty

The outcomes of offset schemes are uncertain. This is often accounted for simplistically by increasing the amount of compensation required; i.e. using multipliers. A multiplier increases the amount of biodiversity gains required based on various factors, such as theoretical uncertainty in the definition and measurement of biodiversity, and the need for a discount rate for future gains. The largest obligatory multipliers come under South Africa's Western Cape offset policy, requiring compensation of 30 ha of land for every ha cleared in critically endangered habitats (DEADP, 2007). Arbitrary multipliers such as this take a risk averse approach but may be insufficient to address correlated losses or total failure of an offset scheme (Moilanen et al., 2009). Although investigation into managing uncertainty in offsets continues (e.g. Pouzols et al., 2012), research is required on the development of a comprehensive framework for treating uncertainty in offsets.

## Reversibility

The impacts of development on biodiversity could in some situations be reversed through restoration. For example, clearance of shrubby vegetation by vehicles for gas exploration in semi-arid regions in Uzbekistan is generally reversible in the short term through restoration (Bull et al., in press). However, if the same exploration activity created roads that facilitate access for poachers to extirpate a threatened species, this could be irreversible.

Reversibility is considered a prerequisite for the viability of offsets as a general policy tool (Godden & Vernon, 2003), so ideally all biodiversity losses addressed through offsets should be reversible. However, reversibility has no objective definition, and policy must define it explicitly. An example of such a policy is that in South Africa's Western Cape, which specifies that 'ecosystems that have undergone

Table 2 A summary of the practical challenges for biodiversity offsets. See text for discussion of the examples.

Root problem	Result	Example	
Compliance	Non-compliance with the mitigation hierarchy Insufficient compensation proposed Offsets not implemented, or only partially implemented Legislation changes during offset scheme	Mühlenburger Loch, Germany Mühlenburger Loch, Germany Wetland banking, USA Fish habitat, Canada; Forest Code, Brazil	
Measuring ecological outcomes	Monitoring different things suggests different ecological outcomes Difference in opinion about ecological outcomes Outcomes not measured for long Outcomes not monitored No follow up by regulator	Wetland banking, USA  Basslink project, Australia Fish habitat, Canada Conservation banking, USA Conservation banking, USA	
Uncertainty	In measurement of biodiversity baseline In magnitude and type of development impacts Offsets fail to establish or persist Development causes greater impacts than expected	Native grassland, Australia Extractive sector, Uzbekistan Wetland banking, USA Fish habitat, Canada	

severe degradation of ecological structure, function or composition as a result of human intervention and are subject to an extremely high risk of irreversible transformation' cannot be offset (DEADP, 2007).

#### Thresholds

Defining thresholds, beyond which the use of offsets is considered inappropriate, involves making value judgements. For example, extirpation of a species could be considered unacceptable, and therefore something that cannot be offset, whereas temporary impacts on grassland could be deemed acceptable. Consequently, it is difficult to create protocols for setting thresholds (BBOP, 2012). Society might accept a scheme that treats some habitat types as interchangeable, as in UK offsets (Defra, 2011). However, the same scheme may not be acceptable if it involves the loss of charismatic fauna. Wilcox & Donlan (2007) explored the possibility of offsetting seabird bycatch in fisheries, provoking heated debate. The explicit definition of thresholds is therefore fundamental to offset design.

## **Practical challenges for biodiversity offsets**

The theoretical problems outlined above are compounded by practical challenges, which we broadly group into three categories: compliance, measuring ecological outcomes, and uncertainty (Table 2). As a result of these practical challenges, the implementation record for offsets to date is less than perfect (Table 3). Information for compiling a global implementation record for offsets is limited and mainly available for developed countries but offsets are increasingly being explored in the developing world, where issues of implementation may be even more acute.

## Compliance

Non-compliance with offset requirements is a significant challenge and takes a variety of forms (Table 2). Developers may not comply with the mitigation hierarchy: for example, a proposed development in Germany involves impacts on Mühlenburger Loch, a protected area. Planning permission was applied for on the grounds of 'no alternative sites', with proposals for compensation. The EU Commission placed the case under examination, concluding that the developer had not sufficiently considered alternative sites (Kramer, 2009).

The Mühlenburger Loch case also provides an example of a developer not proposing sufficient compensation. The proposals entailed replacing c. 170 ha of wetland with comparable habitat across four sites. However the proposals would have resulted in 100 ha of comparable habitat (Pritchard et al., 2001). This problem could have arisen through a lack of clarity in defining no net loss and equivalence, or poor practice by the developer.

Alternatively, non-compliance can lead to offset projects being implemented partially or not at all. This has long occurred in the case of wetlands in the USA (Race & Fonseca, 1996; Mack & Micacchion, 2006; Matthews & Endress, 2008). Effective wetland banking is thus considered achievable in principle but not yet in practice (e.g. Fox & Nino-Murcia, 2005). Offsetting is similarly considered feasible in principle, but yet to be effectively achieved, for Canadian fish habitat compensation (Quigley & Harper, 2006a) and the Brazilian Forest Code (Hirakuri, 2003).

Revision of legislation after compensation schemes have begun further complicates the issue of legal compliance. An example is the Brazilian Forest Code, which allows trade in forest set-asides (McKenney & Kiesecker, 2010) but which

(2006b)

Practical challenge	Country	Mechanism	Implementation success rates	Sample size	Reference
Compliance, Uncertainty	USA	Wetland banking	30% of offsets meet all project objectives	76 sites	Matthews & Endress (2008)
•	USA	Wetland banking	50% of offsets fully implemented	23 sites	Mitsch & Wilson (1996)
	USA	Wetland banking	74% of offsets achieve no net loss	68 banks	Brown & Lant (1999)
	Canada	Fish habitat compensation	12–13% of offsets implemented as required	52 sites	Quigley & Harper (2006a)
Monitoring ecological	Australia	Native vegetation compensation	80% reduction in approvals for vegetation clearance	Across New South Wales, Australia	Gibbons (2010)
outcomes	USA (California)	Wetland banking	0% of created wetlands were functionally successful	40 sites	Ambrose (2000)
	Canada	Fish habitat compensation	37% of offsets didn't result in a loss of productivity	16 sites	Quigley & Harper

TABLE 3 Implementation record for biodiversity offsets in Canada, the US and Australia.

has undergone significant amendment, reducing requirements on mandatory forest preservation reserve size, and now exempting small-scale farmers (Madsen et al., 2011).

### Measuring ecological outcomes

There is limited quantitative information available on the outcomes of offset projects. This is part of a broader problem: the lack of post-implementation evaluation in conservation (Ferraro & Pattanayak, 2006). Even if offsets are monitored it is not necessarily clear whether the ecological outcomes have been positive. Confer & Niering (1992) recorded similar total diversity across created and natural US wetlands but higher floral species richness in created sites vs increased wildlife sightings and fewer invasive species at natural sites. The problem of measuring outcomes is partially associated with the lack of a comprehensive biodiversity currency.

Similarly, different parties may evaluate project success differently, dependent upon motivation, analytical techniques, or methodology. The Basslink marine pipeline project in Australia (Westerweller & Price, 2006) resulted in impacts that were managed for net gain in native vegetation, and some treat the project as successful (BBOP, 2009b). But other studies conclude that overall impact was negative, with offsets not achieving project objectives (Duncan & Hay, 2007).

A lack of robust information on outcomes may also result from a failure to monitor offsets adequately. In Canada offsets were only monitored for an average of 3.7 years post construction (Harper & Quigly, 2005), and it is not known whether Canadian compensation policy objectives were achieved (Rubec & Hanson, 2008). In the USA similar conclusions were reached for Conservation Banking after a decade of implementation (Carroll et al., 2008).

Rigorous post-implementation evaluation is the only way to know whether losses and gains are balanced in the long term and no net loss ensured. Equally, a track record of successful implementation is necessary to demonstrate that offsets can work in practice. Currently there is no publicly available global register of the outcomes of offset projects but such a register would aid understanding of the long-term effectiveness of offsets.

In part, the challenge of effectively monitoring outcomes relates to responsibility and the burden of proof. It is not always clear who is responsible for delivery of offsets during and after implementation. Uncertainty over the burden of proof could be avoided if responsibilities throughout the full project life cycle are defined from project inception.

## Uncertainty

A concern for offsetting, as well as for conservation in general, is to ensure that interventions incorporate consideration of uncertainty (Hilderbrand et al., 2005; Langford et al., 2009). Uncertainty arises at every stage of offsetting and the lack of any sophisticated framework for the treatment of uncertainty is a major shortfall, although the RobOff software (Pouzols et al. (2012) is beginning to address this need. We utilize the taxonomy of uncertainty developed by Regan et al. (2002; Table 4) to give an example of how a basic framework could be structured. This is only intended as one example of a possible framework for dealing with uncertainty, and does not necessarily cover every conceivable uncertainty (e.g. Kujala et al., 2012).

Uncertainty in offset implementation is widely managed through multipliers or via conservation banking (Bekessy et al., 2010). Information is often insufficient to generate realistic multipliers. There may also (for practical or financial reasons) be insufficient motivation to use large

Table 4 Example of a structured classification of uncertainty in offsets, using the taxonomy developed by Regan et al. (2002).

Source (by category)	Example: uncertainty in offsets		
Epistemic			
Measurement	Error in measuring biodiversity losses and gains		
Systematic uncertainty	Excluding unknown biodiversity when measuring losses		
Natural variation	Habitat restoration not guaranteed to succeed		
Inherent randomness	Unpredictable events, e.g. extreme weather, affect offset		
Model uncertainty	Error in projections of habitat impacts from climate trends		
Subjective judgement	Error in estimating total species abundance from available data		
Linguistic			
Vagueness	Including threatened species in offsets. The word 'threatened' can be vague		
Context dependence	Defining 'high biodiversity'. Could mean high species richness, high endemicity, high uniqueness, etc.		
Ambiguity	'No net loss' can have different meanings against different baselines		
Under-specificity	Insufficient ecological information provided on development impacts to calculate true losses		
Indeterminacy in theoretical terms	The classification of habitats changing with time		

enough multipliers to achieve what are termed 'robustly fair' offsets, if they would need to be as large as those derived by Moilanen et al. (2009).

There may be uncertainty around whether the offset provider is competent to establish successful offsets, or whether sufficient land exists in an area to provide offsets for all developers who require it. Finally, the future gains from offsets contain significant uncertainties. Restored or created habitats might fail to establish or provide sufficient ecological function (Ambrose, 2000), or impacts may be greater and compensation less than planned (Table 3). This is a combination of ecological uncertainty and uncertainty in the actions of developers and offset providers.

# Management of theoretical and practical challenges

Offsets are faced with both theoretical (Tables 1, 4) and practical (Tables 2–4) challenges. Research could focus on resolving theoretical problems and developing universally applicable principles for offset design. Alternatively, researchers could concentrate upon monitoring and evaluating implementation of the various approaches designed to resolve locally specific practicalities. Whilst BBOP (2012)

is pursuing the former path, the offsetting community is in practice perhaps moving towards the latter.

These theoretical and practical challenges are intertwined and must be resolved in conjunction. For example, the problem of choosing a metric for biodiversity complicates the problem of defining no net loss and equivalence. A lack of definition for no net loss results in ambiguity about the required longevity of the offset and the acceptability of time lags. If time lags are permitted then ensuring offsets are delivered at all becomes a practical challenge in terms of uncertainty in offset outcomes and in ensuring that offset providers deliver those outcomes. Subsequently, if ecological outcomes are not monitored then it is difficult to demonstrate no net loss or improve knowledge on appropriate multipliers and thresholds.

A simple conceptual framework that integrates consideration of all of these problems could facilitate a common approach to managing the challenges associated with offsets, and allow systematic development of the offset methodology. We propose such a framework (Fig. 2), which is intended as a template for comparing, contrasting and improving methodologies. By systematically examining an existing offset policy or project against each section in this framework (e.g. equivalence, compliance, thresholds), in the order shown, it would immediately become clear whether important gaps in that biodiversity offset scheme exist. By completing this process for multiple offset schemes, common key elements (e.g. the choice of currency, or approach to monitoring outcomes) could then be compared across the different schemes. Finally, this framework is potentially useful in designing a new offset policy or project as, in following the process through and responding to each section in turn, a systematic and transparent approach to recognizing key challenges would be ensured.

## **Discussion**

This review highlights the many theoretical and practical challenges that face those using offsets. In the case of some of these challenges management recommendations can be made, for others there are aspects of offsetting that require further research. We believe that to ensure robust offsetting, research is required on three issues.

Biodiversity, ecosystem function or ecosystem services? The commonly stated intention of offsets is to ensure no net loss of biodiversity. However no net loss can also mean no loss in ecosystem function, or in the value provided to society by ecosystem services. Biodiversity is said to underpin ecosystem function (CBD 2010) or be closely related to it (Nelson et al., 2009). However, biodiversity of high conservation value does not necessarily coincide with provision of particular ecosystem services (Naidoo et al., 2008). Consequently, an offset scheme could be targeted

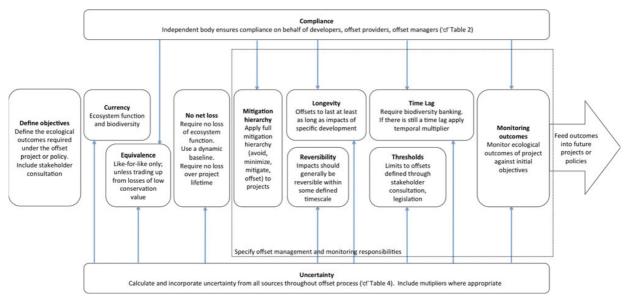


Fig. 2 Conceptual framework for integrating theoretical and practical problems in offsets. Process reads from left to right.

to retain biodiversity, function, services or all three, but these are not always compatible goals. More research is required to determine when it is possible to conserve all three simultaneously (Cadotte et al., 2011). It is important that offset schemes are clear about which aspect or aspects they aim to conserve.

Dynamic baselines and multiple metrics Offsets could use fixed or dynamic baselines against which to measure no net loss. The latter would account for drivers such as climate change (Bull et al., in press). However, predicting future biodiversity trajectories accurately is difficult and managing for them perhaps impractical. Furthermore, overcomplicating the theoretical basis of offsets in this way may also risk undermining one of the key benefits to the approach: the flexibility and perceived simplicity that appeals to business and policy-makers. Consequently, research that explores how to specify dynamic baselines, and what conservation actions would be required under different baselines, would be useful. Similar arguments apply to the use of multiple metrics. Additional metrics result in additional complication and expense, and beyond some point will not justifiably reduce uncertainty further in quantifying biodiversity. Therefore, exploration of how to optimize the use of multiple metrics for offsets is necessary.

Implementation of offsets in the developing world Offsets have been used since the 1970s but at best have been only modestly successful (Table 3). The issues facing the implementation of offsets in highly industrialized nations could potentially be magnified in developing countries (ten Kate et al., 2004), where global conservation priorities may coexist with intense natural resource use, and there may be differences in the language of legislation, policy and expertise. Designers of voluntary offsets in developing

countries may need to incorporate different perspectives on, or highlight a lack of environmental legislation and environmental impact assessment, environmental management, policy or regulatory frameworks, information on biodiversity, indicators and threats, monitoring capability or funding, enforcement resources or infrastructure, and local technical expertise or capacity. This applies equally to the creation of biodiversity markets through tradable credits, which necessitate some of these elements (Wissel & Wätzold, 2010). The use of offsets in emerging economies is by no means impossible or even inadvisable. A number of countries (e.g. Uzbekistan) currently host offset pilot schemes, or have related legislation (e.g. Brazil; Madsen et al., 2011; UNDP 2010). Equally, offsets offer collateral benefits that could be magnified in developing nations. These include promoting stakeholder engagement in conservation, leveraging funding to meet strategic conservation objectives and catalysing improvements in environmental legislation. They could also increase baseline ecological knowledge and expand scientific capacity.

Benefits aside, the potential exacerbation of the issues discussed in this review should be taken into consideration at the design stage when considering offsets in more challenging contexts. Under some conditions offsets may simply not be appropriate. Examples of these conditions include the absence of transparent definitions in relation to theoretical challenges such as no net loss, overwhelming ecological uncertainty and, in particular, if compliance cannot be assured. Our simple conceptual framework (Fig. 2) provides a template for examining the conditions under which any new offset scheme is proposed, and for exploring whether the main challenges to offsetting (as identified in this review) can feasibly be overcome.

#### Q2

## **Acknowledgements**

JWB is funded by a Natural Environmental Research Council CASE award, with Fauna & Flora International. NJS was funded by the thematic programme in Wildlife and Forestry at the Swedish University of Agricultural Sciences. EJM-G acknowledges the support of a Royal Society Wolfson Research Merit Award. W. Langford, P. Hotham, A. Moilanen and four anonymous reviewers provided commentary and advice in the preparation of this manuscript. This research was conducted with the support of funding from the Australian Research Council Centre of Excellence for Environmental Decisions.

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## **Biographical sketches**

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