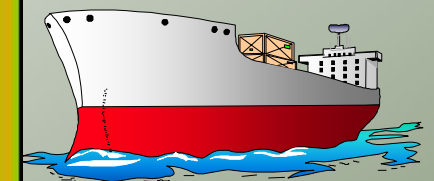
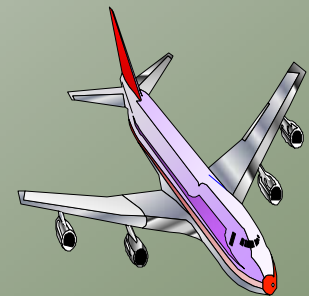


MONTEALBAN

GEOGRAPHIC



OCEAN PORTS



INTERNATIONALS AIRPORTS



FREIGHTS



8,982,242 HA.

3,019,560 INHABITANTS

570 MUNICIPALITIES

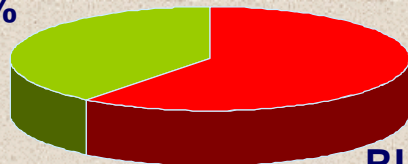
1 OFFICIAL LANGUAGE

19 NATIVE TONGUES

POPULATION

URBAN

40 %



RURAL

60 %

ECONOMIC ACTIVITIES

SERVICES

31 %

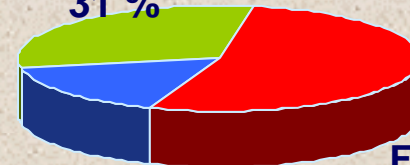
INDUSTRIES

16 %

FORESTAL

AGRICULTURAL

53 %



FOREST SITUATION



OAXACA

FOREST AREA
7,059,653 Ha.

5th IN FOREST AREA

**4th IN WOOD
PRODUCTION**

FOREST SITUATION



**95% OF THE WOODS AND RAIN
FOREST ARE IN HANDS OF
INDIGEOUS AND NATIVE
COMMUNITIES**

FOREST SITUATION



50 NATIVE COMMUNITIES IN STATE OWN FOREST

70% OF THESE COMMUNITIES HAVE THEIR OWN SAWMILL



5 NATIVE COMMUNITIES ARE FSC CERTIFIED
PRODUCE 50,000 M³ OF CERTIFIED WOOD PER YEAR
20% OF ALL WOOD PRODUCED BY COMMUNITIES IS SOLD



OUR FACTORY

US\$ 2,000,000 ANNUAL SALES

8,000 M² AREA



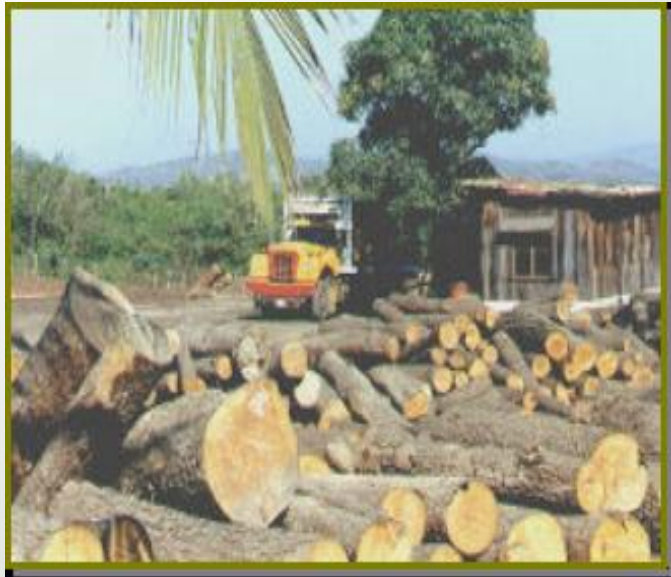
DOMESTIC MARKET



INTERNATIONAL MARKET



WORKING WITH COMMUNITIES

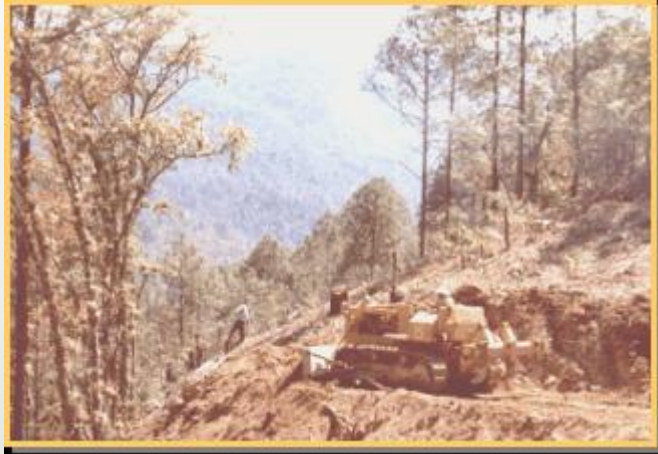


**32 COMMUNITIES ARE OUR
PINE WOOD SUPPLIERS**

**40,000M³ – 70,000M³ OF WOOD
PURCHASED ANNUALLY PER
COMMUNITY**

**PRICE FOR WHITE PINE:
1 M³ = **US\$100-150**
+ **15%** FOR CERTIFIED WOOD**

WORKING WITH COMMUNITIES



**ROAD
DEVELOPMENT**

**TEMPORARY
EMPLOYMENT**



TECHNICAL SUPPORT & CAPACITY DEVELOPMENT

**THIS COSTS 10%
OF THE TOTAL ANNUAL PURCHASE ORDER**

WHY THE CERTIFICATIONS



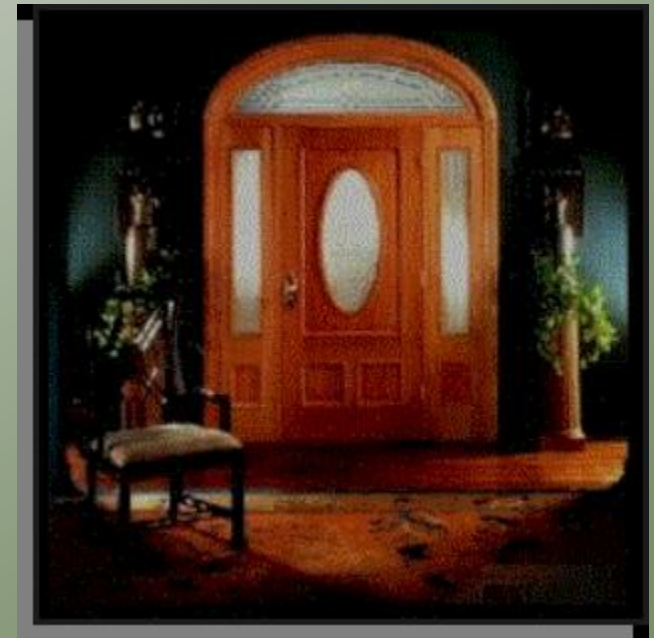
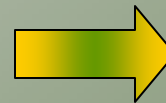
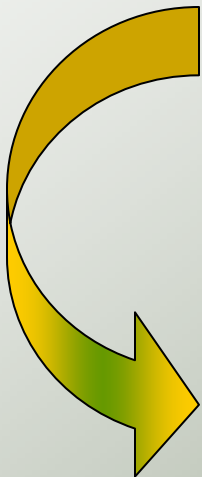
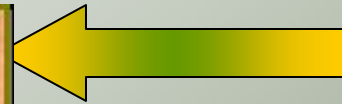
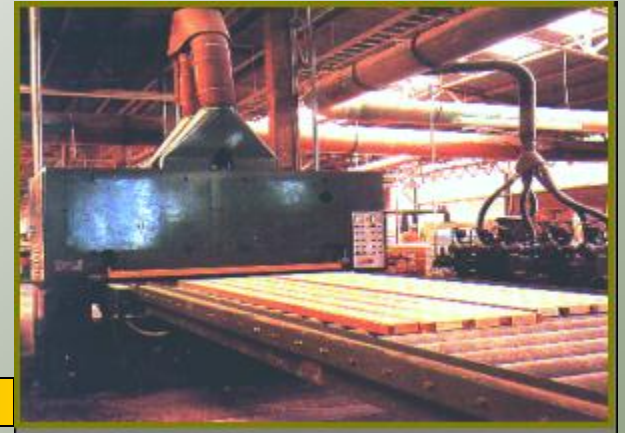
✓ **BETTER PRICES**

✓ **TO CONTINUE WITH THE BUSINESS
IN THE INTERNATIONAL MARKET**

✓ **TO CONSERVE THE FOREST**

✓ **IS AN EFFECTIVE INSTRUMENT TO PROTECT
THE INDIGENOUS COMMUNITIES**

THE PROCESS



THE PROCESS

- ✓ **PRODUCTION PLANNING**
- ✓ **NO MIXTURE OF CERTIFIED AND
NON-CERTIFIED MATERIAL**
- ✓ **PROTECTION FOR WORKERS,
JOB SECURITY, TRAINING, REMUNERATION
AND LIVING AND WORKING CONDITIONS**

PROTECTING THE PLANET

✓ TO GATHER EFFORTS



✓ TO PROMOTE THE
CERTIFICATED PRODUCTS IN OUR COUNTRIES

***ALL THE FOREST
OF THE WORLD ARE BEING THREATEN,
A QUICK ACTION MUST BE MADE
IN ORDER TO CONSERVE
OUR BIODIVERSITY AND PROTECT
THE NATURAL MEANS OF LIFE
OF ALL THE PEOPLE
WHO DEPEND ON THEM
BEFORE
IT IS TOO LATE . . .***



*... THE BEST CHOICE TO
PROTECT THE PLANET*