Potential for Carbon Finance in Agriculture and Forestry

> Katoomba V, Tokyo Forest Trends November 5th, 2002



Su

Sustainability

PROTOTYPE CARBON FUND

A PUBLIC | PRIVATE PARTNERSHIP

| | Ne Negotiation | | | In | Catalyzing Markets for Climate Protection & Sustainable Development |
|---|-------------------|---|-----------|----|------------------------------------------------------------------------------------|
| C | | ~ | | | |
| | | | Knowledge | | Markets |

ANNUAL REPORT 2002

26 transactions at advanced stage

figure 2.1

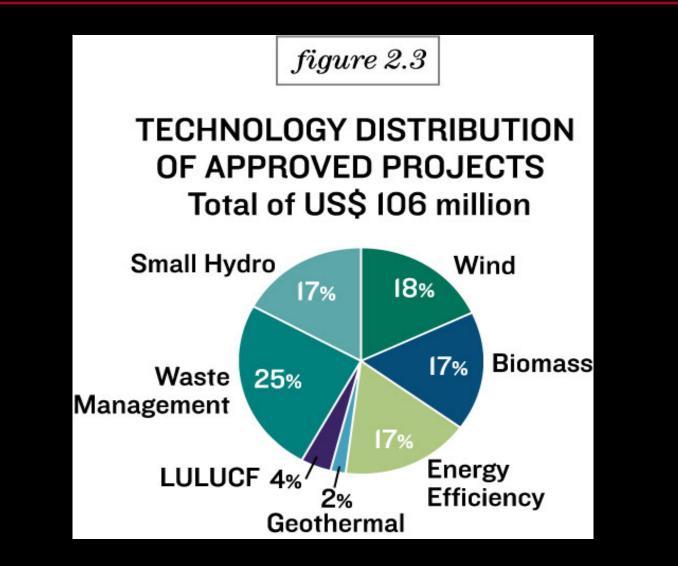
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DEVELOPMENT OF PROJECT IDEAS SUBMITTED TO PCF (as of August 30, 2002)

| | | | Number of Documents Submitted | | | | | |
|------------------|--------------------------------------------------|-----|-------------------------------|-----|-----|-----|-----|--|
| | | 0 | 50 | 100 | 150 | 200 | 250 | |
| | | | l | | l | | J | |
| Type Of Document | PINs Submitted | 238 | | | | | | |
| | PCNs Under Development | 54 | | | | | | |
| | PCNs cleared by FMC & PC | 34 | | | | | | |
| | PCNs taken forward | 26 | | | | | | |
| | PDD/Validation and agreed term sheet for ERPA | 14 | | | | | | |



Technology distribution of approved projects



Sustainable Development Deep Green Carbon

PC

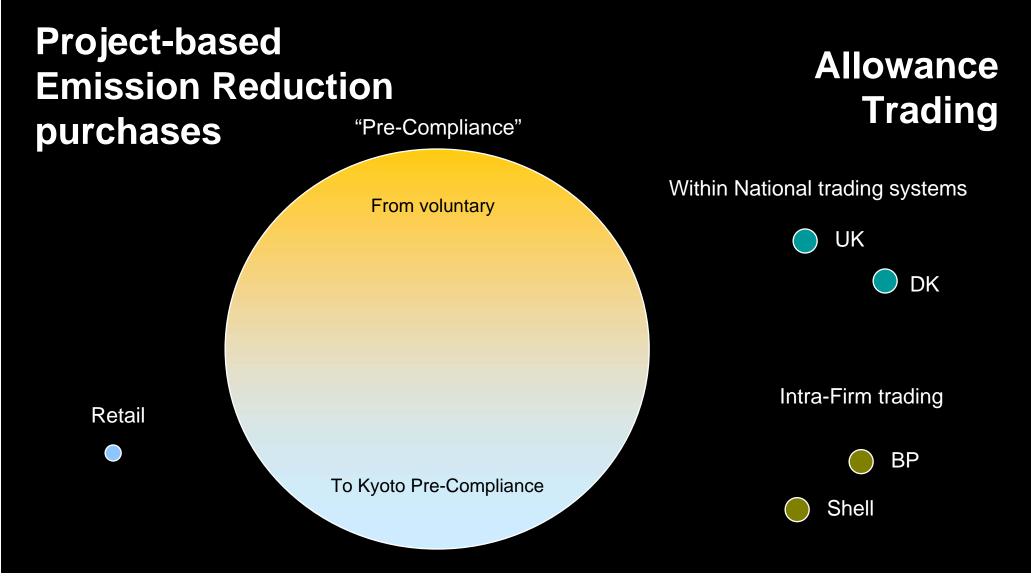
- Certifying local environmental and community development benefits with emissions reductions:
- Examples from PCF:
 - Colombia Jepirachi Wind Power Plant (19MW) providing:
 - potable water,
 - electricity for schools/clinics and
 - small fishing port for local indigenous peoples;
 - Plantar Project in Brazil (23,400ha fuelwood plantation):
 - Worker health improvement
 - ABRINQ certification of no child labor or exploitation
 - Biodiversity benefits
 - FSC certification of improved forest management

Important Findings

- 1. Learning-by-doing works
- 2. CDM/JI Carbon Asset Creation is complex with long ER delivery lead times
- 3. Regulatory uncertainty remains post-Marrakesh, especially in Land Use, Land Use Change and Forestry
- 4. Very small direct private CDM investment
- 5. Small projects/small countries lose out

The Carbon Market

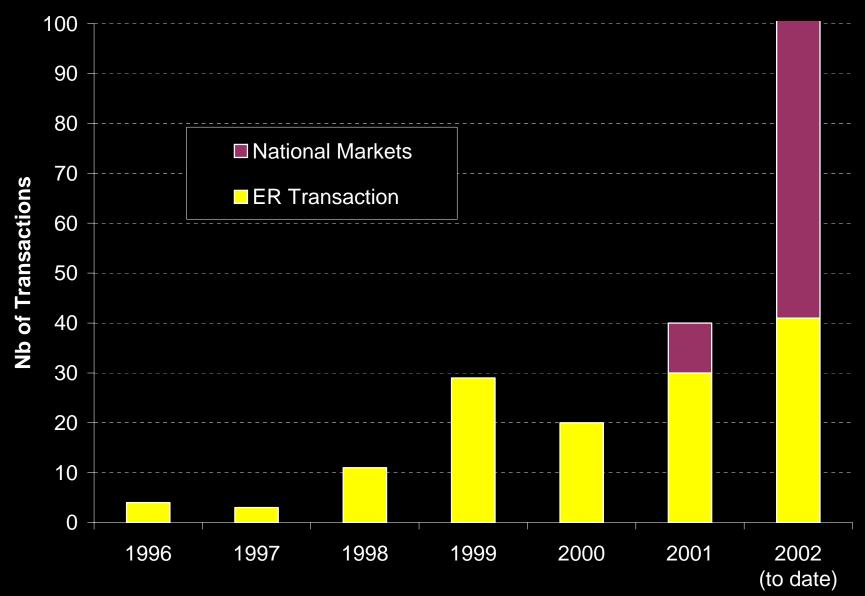
Summary of carbon markets currently in operation



Major Market Findings

- 2002 is most active year. Prices ranged from \$1 (projectbased) to \$17 (UK allowance)
- Market Activity since 1996
 - Total Trades, all vintages = 200 MtCO2e
 - 157 MtCO2e 1996 to 2002
 - Expected 2002 contract volumes = 60-67 MtCo2e
 - OR over 5 times 2001 volume of 12 MtCo2e
 - 2002 volumes would be ~1/3 of <u>all</u> estimated market volume since 1996.
- private sector bought most of ERs traded within OECD countries.

Number of trades has increased

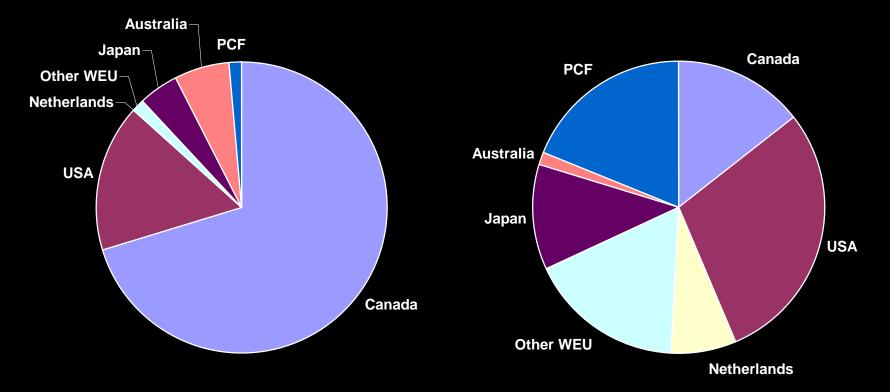


Source: Authors' own calculation, based on transaction database assembled with Natsource, Co2e.com and PointCarbon

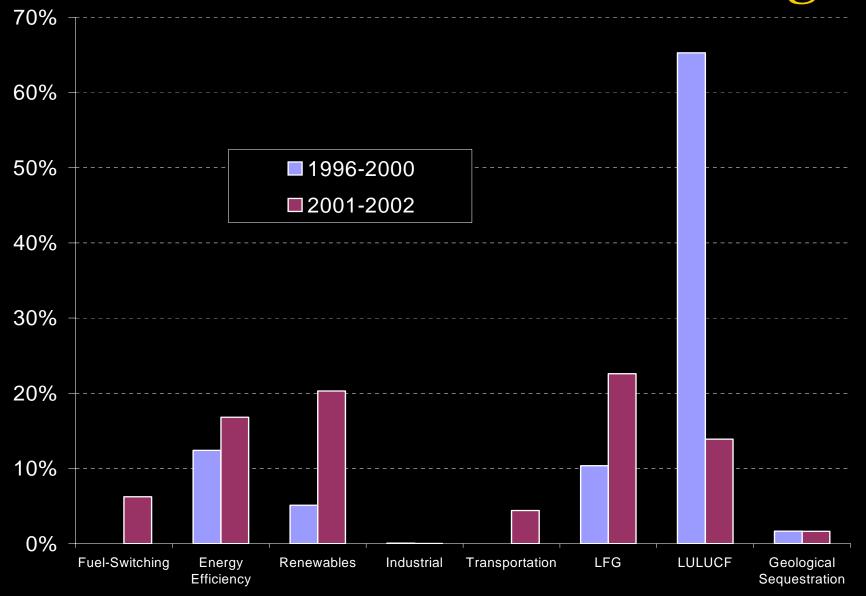
Buyers are more diverse

1996-2000

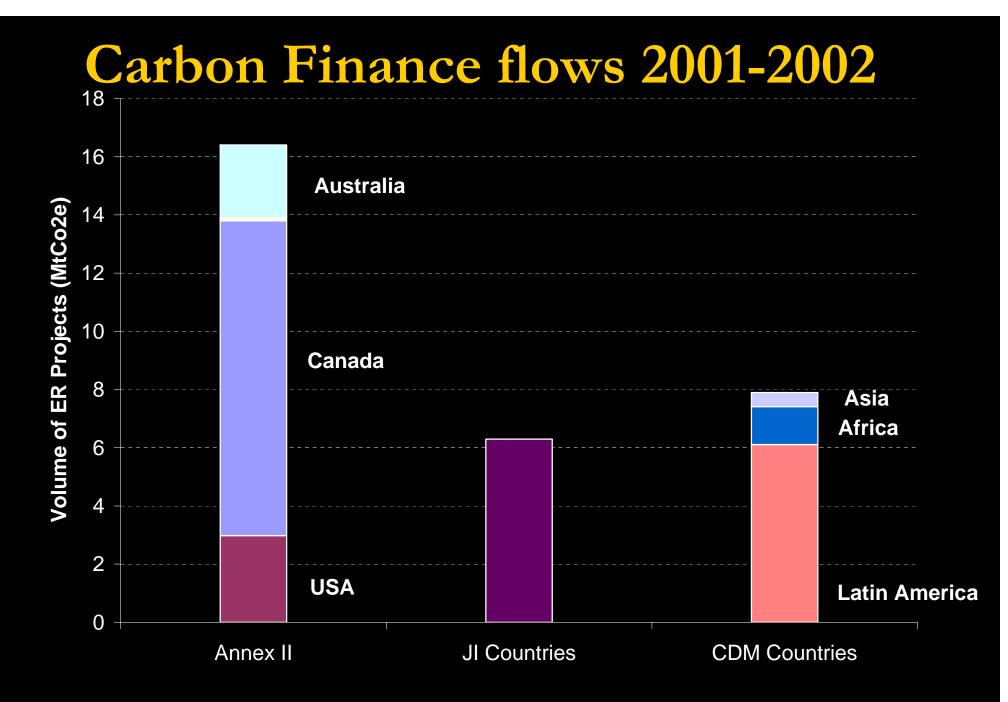
2001-2002



Balance in Asset Classes Emerging



Source: Authors' own calculation, based on transaction database assembled with Natsource, Co2e.com and PointCarbon



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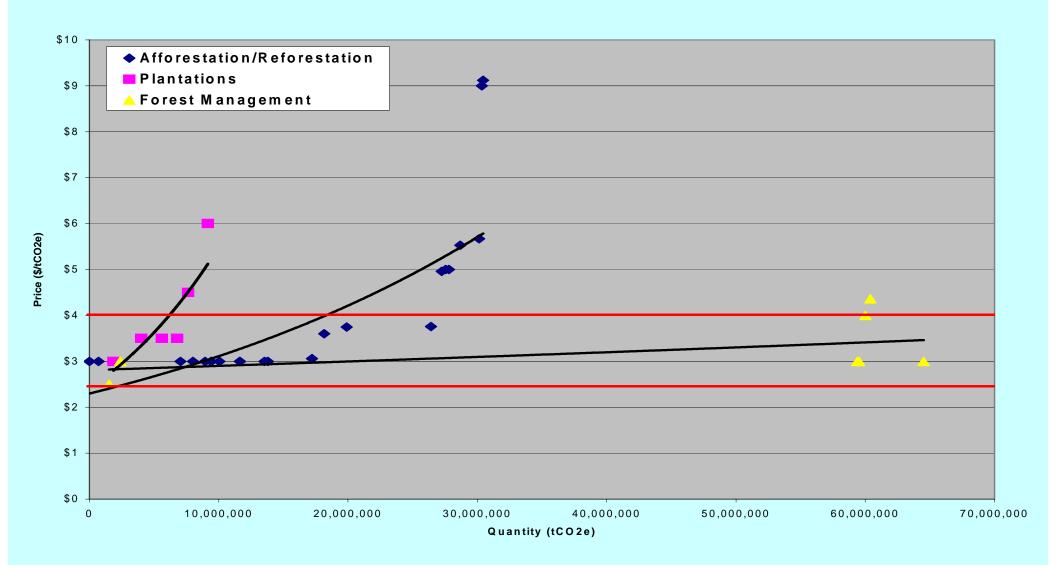
In 2001-2002, private companies acting alone have purchased only 13% of their reductions in developing countries. <u>Source</u>: Authors' own calculation, based on transaction database assembled with Natsource, Co2e.com and PointCarbon

BioCarbon Fund: Key Design Parameters

Bio

- Size: \$100m target; \$40-50m to close mid-2003
- Share Price: \$2.5 million and up
- Target Contract Price Range: \$2.5-\$5/tCO2e
- Term: 17 years (3 yrs investment, 14 yrs maintenance)
- Structure: Two Windows Kyoto and Non-Kyoto
- Focus: Sustainable Agriculture, Forestry and Land Management, Biodi Conservation, Poverty Reduction
- **Deal Attributes**: Certified ERs and Biodiversity
- **Parallel Grant Fund**: for project preparation and capacity building. Implementation Partnerships.





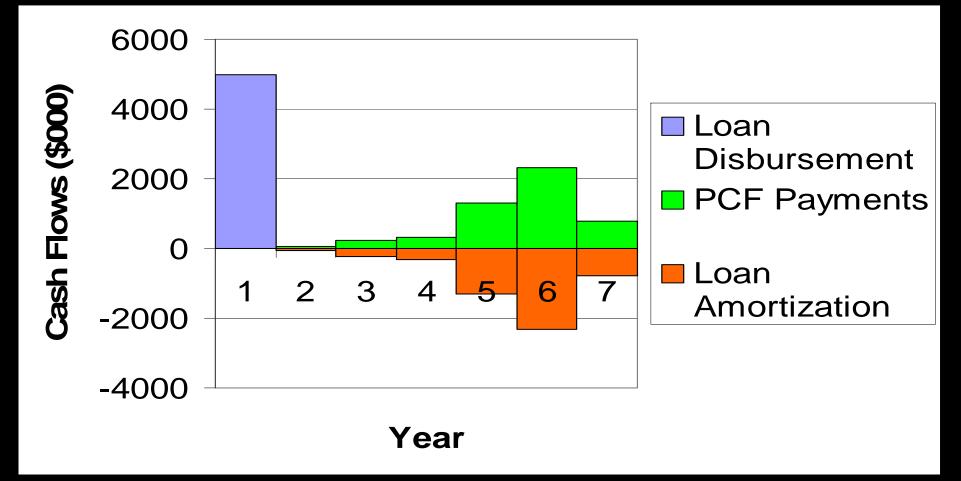
Bank's Experience of Carbon Finance in Forestry

- PCF Projects under implementation:
 - Brazil Plantar Fuelwood and Restoration Forestry
 - Romania Danube Delta: Restoration Forestry and Conservation on degraded lands (7000ha)
- PCF Projects approved by Shareholders
 - Moldova Land and Forest Restoration (14,300ha)
- Characteristics of LULUCF Deals to date:
 - create Biodiversity Assets.
 - support sustainable livelihoods and rural deveelopment
 - Prices contracted in range of \$3.25-3.50/tCO2

Early Insights on Opportunities

- Private/Public CF for sinks can support conservation, sustainable natural resource use and poverty reduction!
- Payment for Carbon as it is sequestered provides unique early cash flow key to:
 - Financial closure in private deals and
 - Leveraging State Forest Administration Budgets
- Biodiversity Assets can be certified which:
 - Increase carbon asset value: "green premium"
 - Sheds light on how a global biodiversity market can function
- Carbon Stocks in "avoided deforestation" can leverage up-front payment enabling land purchase
 - Non-kyoto and retail markets offer cash forward potential for high profile conservation assets

Brazil Biomass/Pig Iron Project



ER payments are used to amortize commercial loan.

Early Insights on Managing "Permanence" Risk

Bank/BioCF offers "mitigation equivalent" assets Portfolio Level Permanence Risk Management

- Hedging high permanence risk assets with low permanence risk assets
- Using Mitigation Reductions to offset sequestration asset risks
 - within the portfolio using Biofuel project mitigation component reductions and
 - Buying options in Bank-managed mitigation reduction portfolios (e.g. CDCF)
- Blending JI, AAU-backed assets with CDM assets

Early Insights on Managing "Permanence" Risk

Project Level Permanence Risk Management

- Encouraging "mosaics" of low and high permanence risk assets within the project e.g. conservation and production landscapes
- Using Conservative estimates of ER potential to create within project hedge
- Negotiating seller liability clauses wherever feasible

Pre-requisites for Carbon Sink Asset Management

- Mutual Fund type structures to manage risks
- Institutions capable of long term asset maintenance – 20+ years
- Capability to build public-private partnerships to mitigate risk, especially with global insurance and banking industry

Annexes



Potential Early Deal Flow

- Proposals exist for both Windows
- Average price = 3.88/tCO2
- Deal flow exists below \$4/tCO2
- Some attractive projects (cobenefits, permanence) > \$4/tCO2
- Total ER volume = 117 MtCO2
- Many projects request upfront payment
- 7 early project candidates (high ranking)