Our experiences with PEFC Certification and EUTR
Herrmann & Vogel s.r.o.

April 6th | Klara Popovova
on the market since 1992 (name comes from 1911)
small family business
5 office people and 8 salesmen
72 500 m$^3$ wood sold in 2015
rough sawn timber, finger-jointed
and glue-laminated beams, profiled wood
Middle European market
new South African market
PEFC Certification

- 52% boughts and 50% sales PEFC certified
- PEFC certificate since 2002
- External company assisting with CoC Manual and other administration connected with PEFC Certification
- Certified wood sold just to customers, who require it
- Percentage method
received as well as issued invoices saved to company software
amount of bought and sold certified wood monthly recorded in sheet

new suppliers asked for certificate or signed declaration
validity of suppliers’ certificates regularly checked
new suppliers asked sometimes for certificates after the first business
we fully trust the suppliers if they sign the declaration
just one person in the company takes care about PEFC, the salesmen are not very interested in this topic
we are not sure which documents should be accepted from suppliers from foreign countries who are not PEFC or FSC certified
nobody is ready to pay more for certified wood
EUTR

- not known before the first control
- the difference between PEFC and EUTR requirements was not really clear
- finally we have very good experiences with UHUL
THANK YOU FOR YOUR ATTENTION