

Vietnam Furniture export Current status and risk areas

Phuc To

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Industry overview

- 4,200 companies, most small scales
- 6.2 bil USD as export revenue in 2014, 11% increase compared to 2013
- 300,000 laborers
- Import – dependent
- Export – driven
- US, EU, and China are major markets
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Legal framework

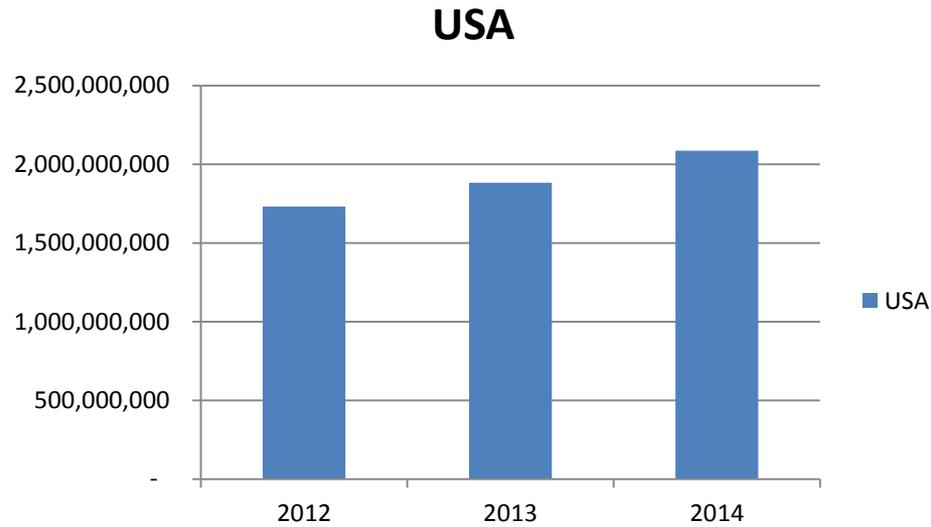
- Export market: tax exempt
- Domestic market: out of control
- Logging ban on domestic natural forest
- Domestic plantation expands rapidly but mainly for wood chip
- Encourage raw material imports
- Total import: 4-5 million m³/year

Number of export company

- to the US: 700
- to the EU: 760
- to Australia: 360



Export to the US

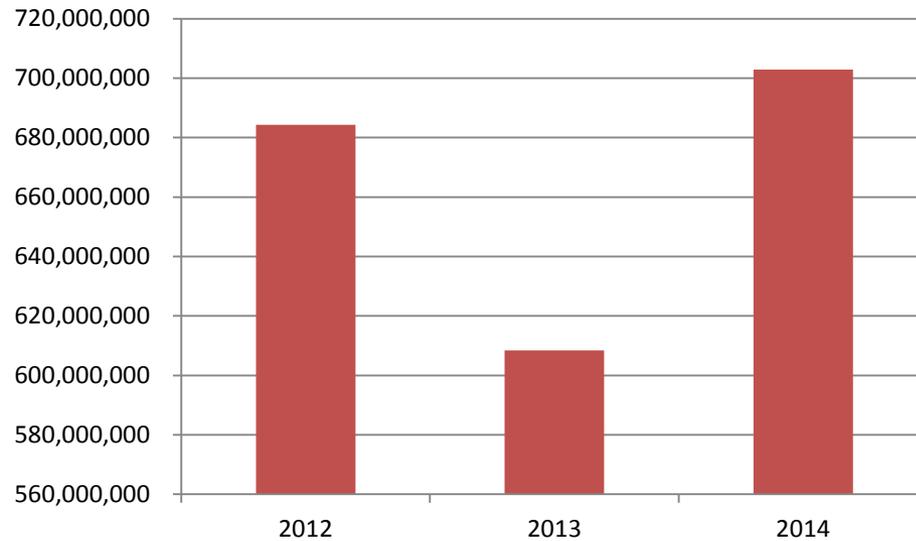


	2012	2013	2014
USA	1,730,791,823	1,882,316,358	2,085,748,351

Risk areas

- 44209090 (wooden box): *Terminalia chebula* Roxb, *Khaya Seneglen* Sis
- 44209090 (yachting boat /art): *Xylia Dolabrifornus*
- 44189090 (wooden floor): Beech imported from Russia
- 44140000 (mirror frame): plywood from China
- 94016900, 94033000, 94035000:
 - Beech imported from Russia, mahogany (*Khaya Seneglen* *Sis*)
- 94019099 (chair legs)
 - Beech imported from Russia

Export to the EU



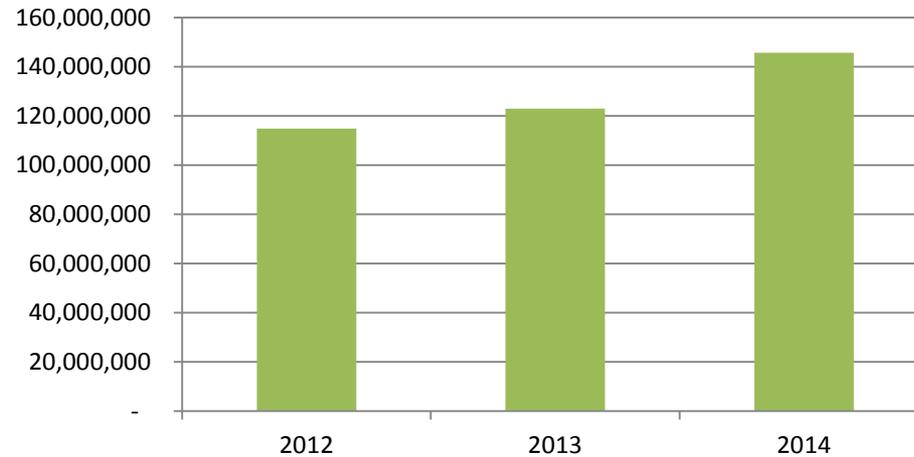
	2012	2013	2014
EU	684,326,741	608,397,505	702,832,451

Risk areas

- 4407: some products made from *Pygeum arboreum* Endl. et Kurz
- 4410: wood carving made from mahogany
- 44219090: Beech imported from Russia

Export to Australia

Australia



	2012	2013	2014
Australia	114,878,347	122,997,760	145,599,016

Risk areas

- 4409: wooden floor made from *Xylia Dolabriformis* and *Terminalia Ivorien Sis*
- 4415, 4418, 4421: doors some other products made out of *Melia Adedarach* and *Pygeum Arboreum* imported from Laos
- 94106100, 94106900 (stool, bench beer garden, sofa) made out of merbau, Red Balau, Keruing, and Red meranti
- 94036090 (beer garden table), 94035000 (side bed): Keruing imported from Laos, Beech imported from Russia