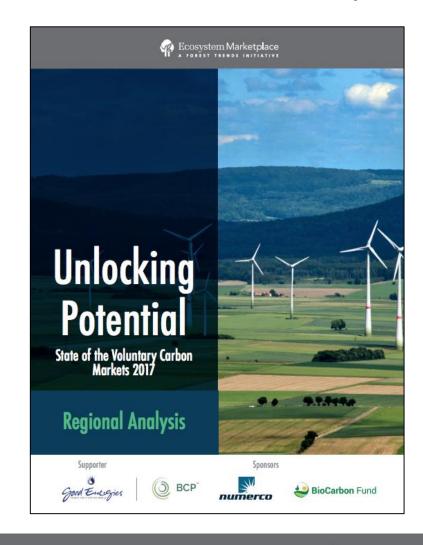
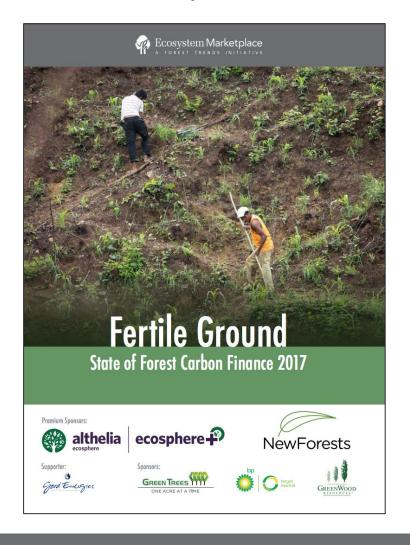
Carbon Offsetting in North America 101

North American Carbon World
April 4, 2018

Forest Trends' Ecosystem Marketplace





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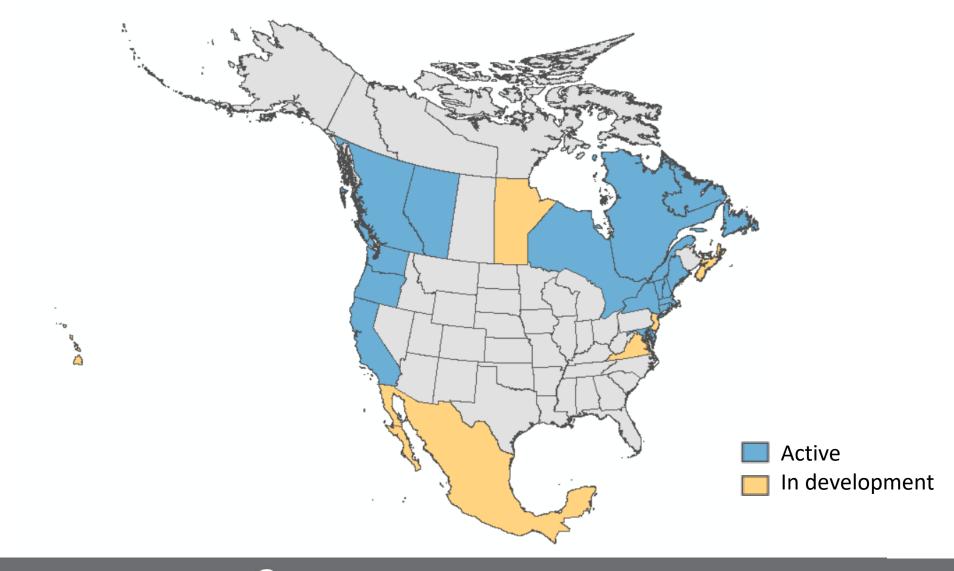


Outline

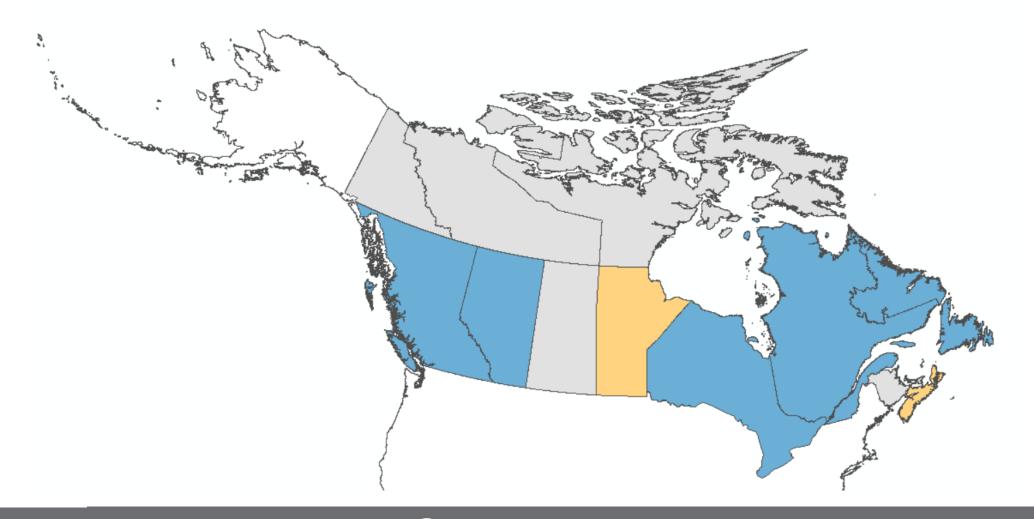
- Compliance Markets in North America
 - Current markets
 - Potential upcoming markets
 - Offsets in the California market
- Voluntary Offset Market Activity in North America
 - Issuances and retirements
 - Transactions



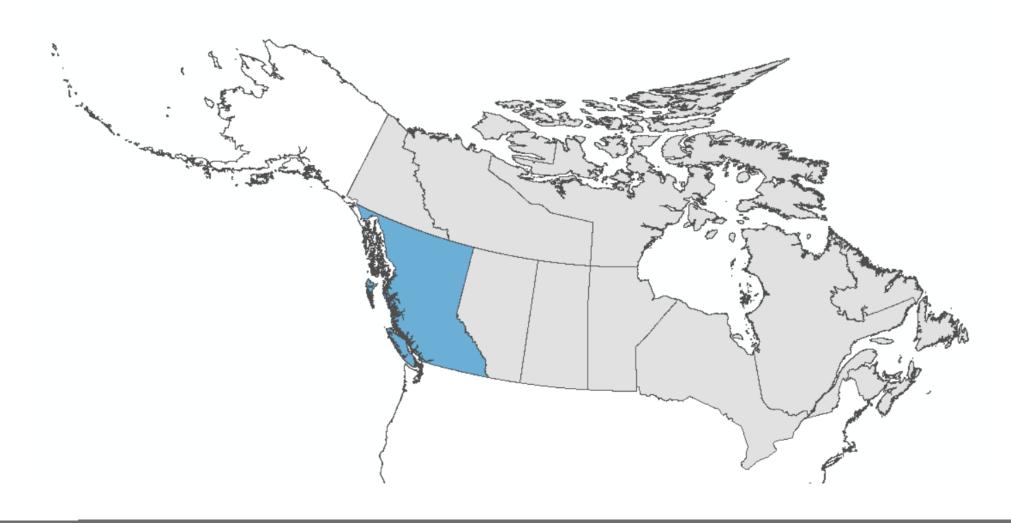
Compliance Markets for Carbon Offsets in North America



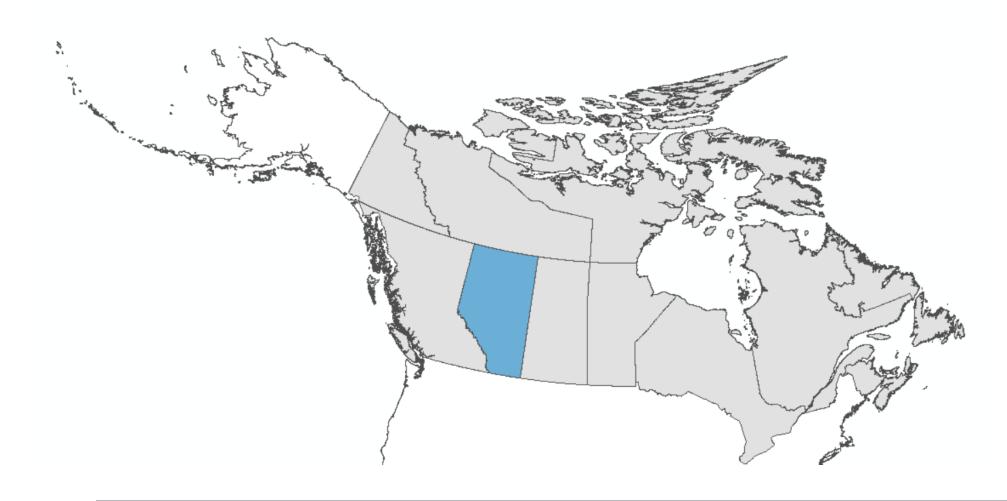
Canada



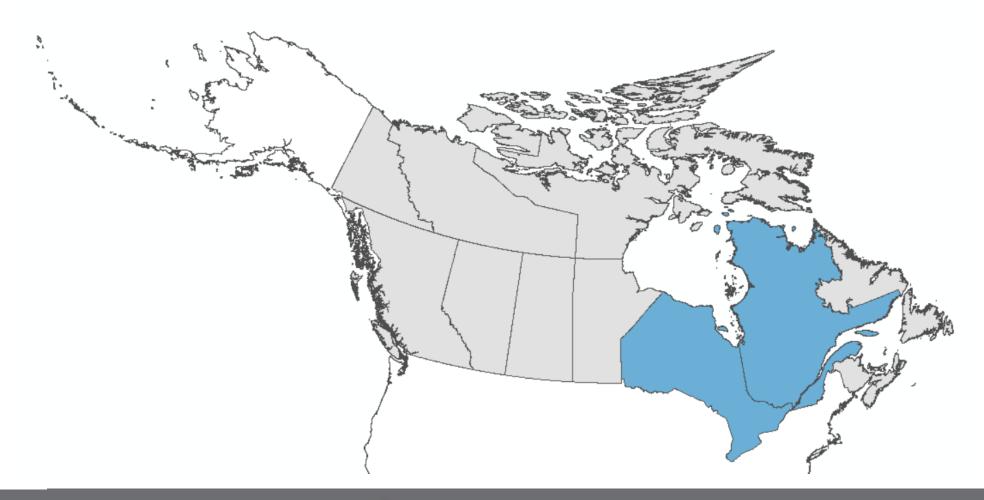
British Columbia



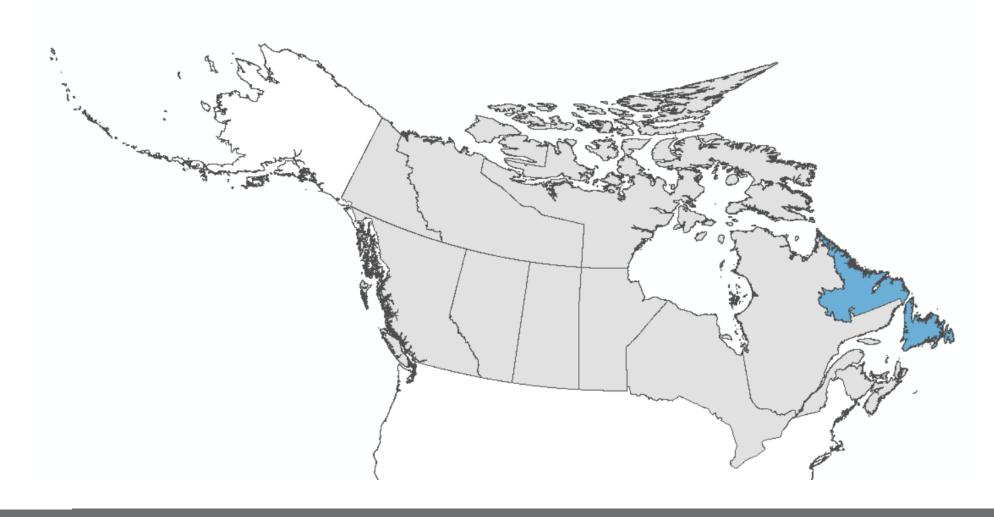
Alberta



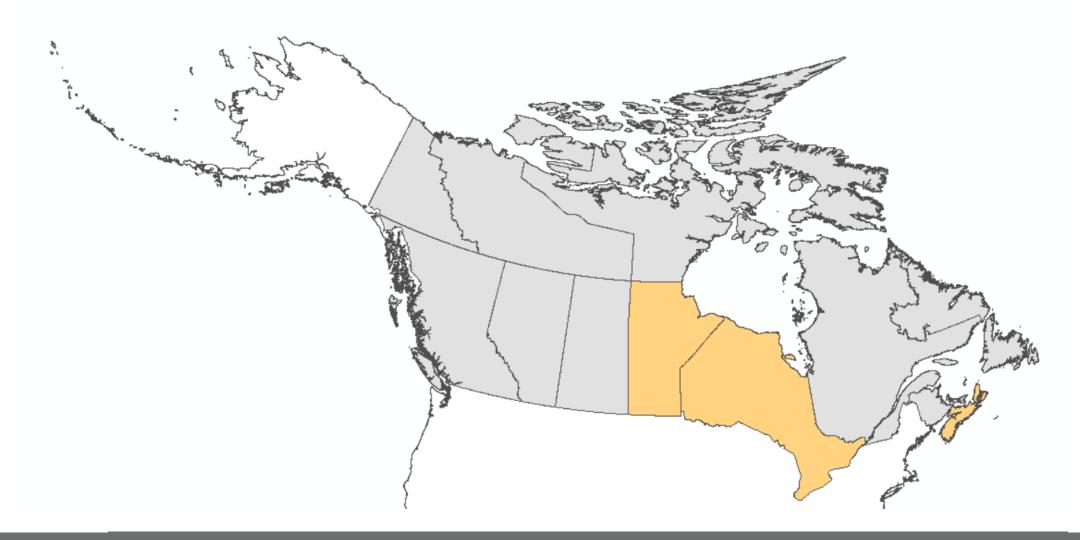
Québec and Ontario (Western Climate Initiative)



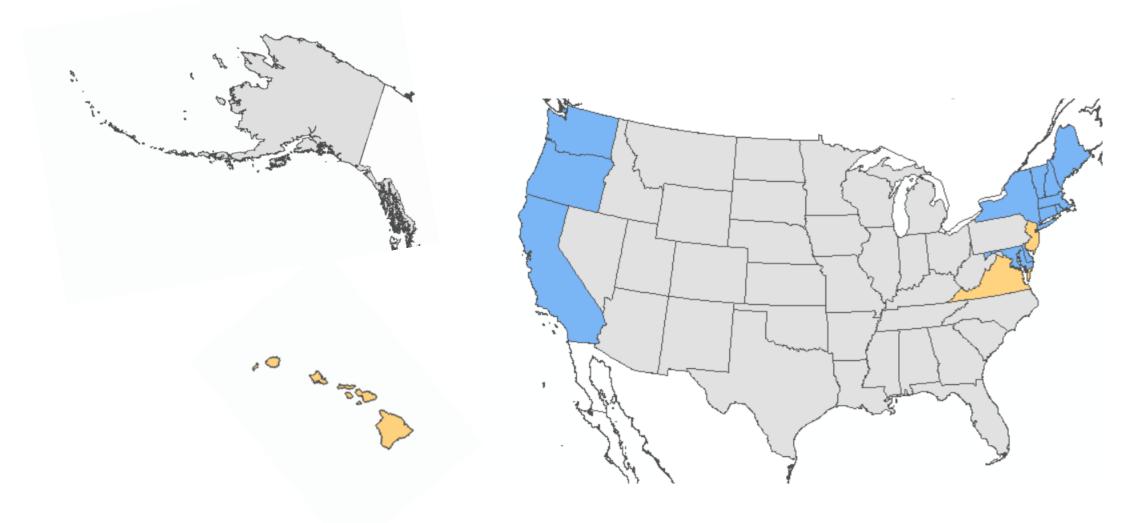
Newfoundland and Labrador



Upcoming Markets



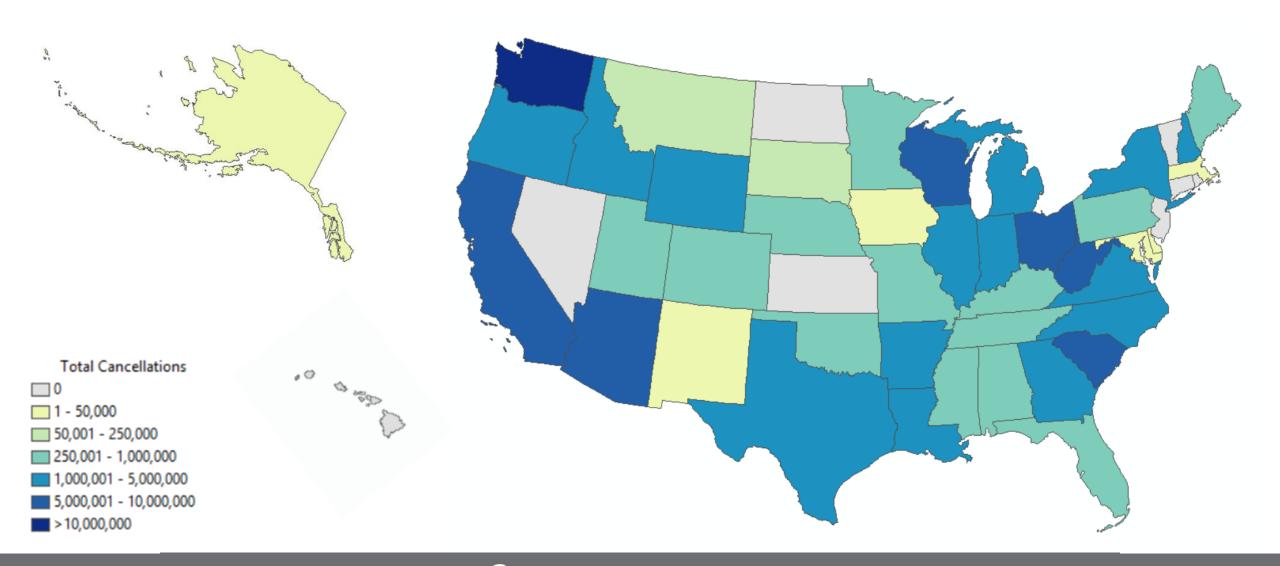
United States



California (Western Climate Initiative)



California Cap and Trade: CA Market Cancellations



Oregon



Washington



Regional Greenhouse Gas Initiative (RGGI)



Potential Upcoming markets

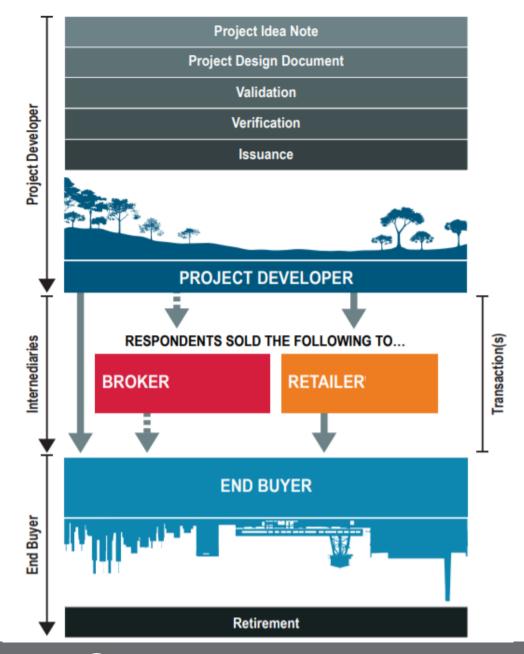


Mexico

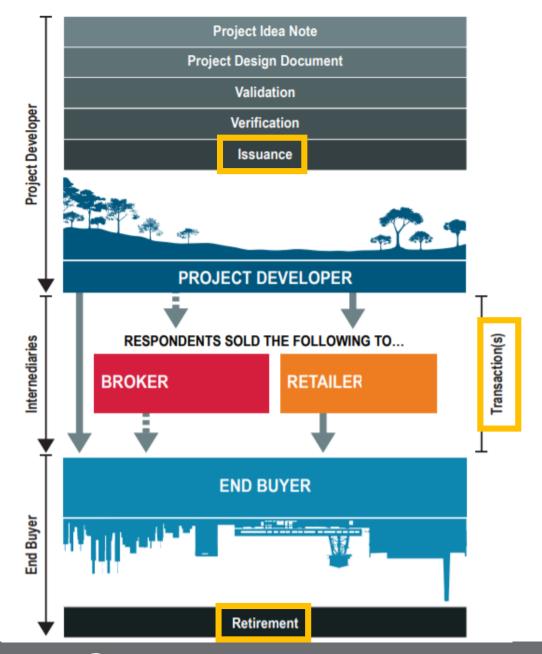




Offset Lifecycle



Offset Lifecycle





Number of projects that have issued offsets on the voluntary market

0 - 2

3 - 5

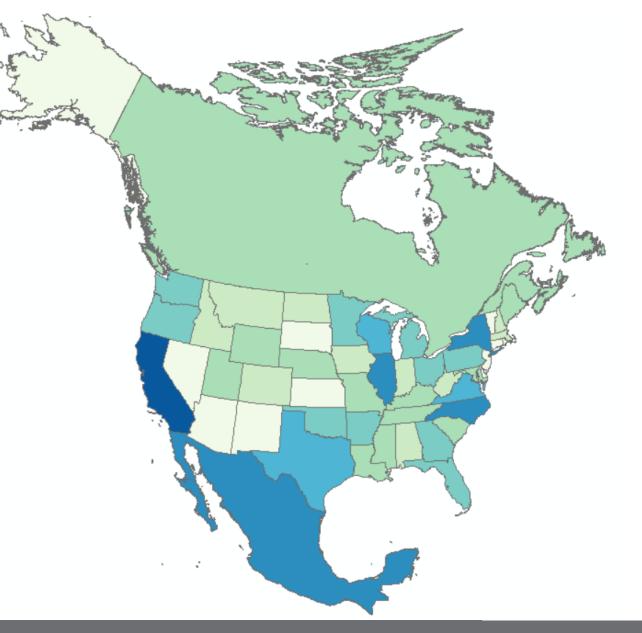
6 - 8

9 - 11

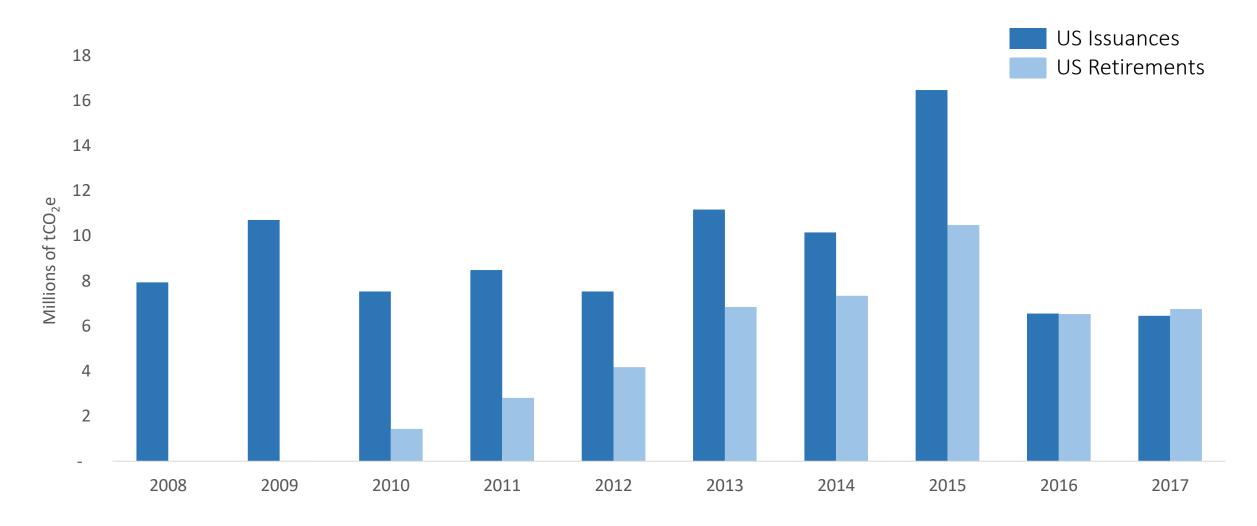
12 - 15

16 - 21

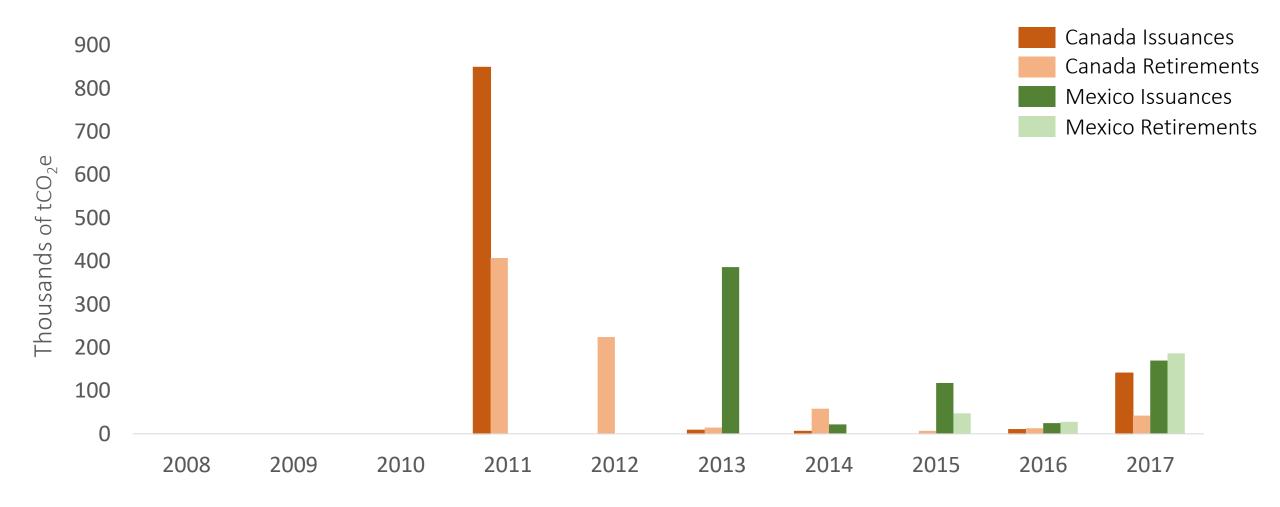
22 - 29



Timeline of Voluntary Market Issuances and Retirements: United States

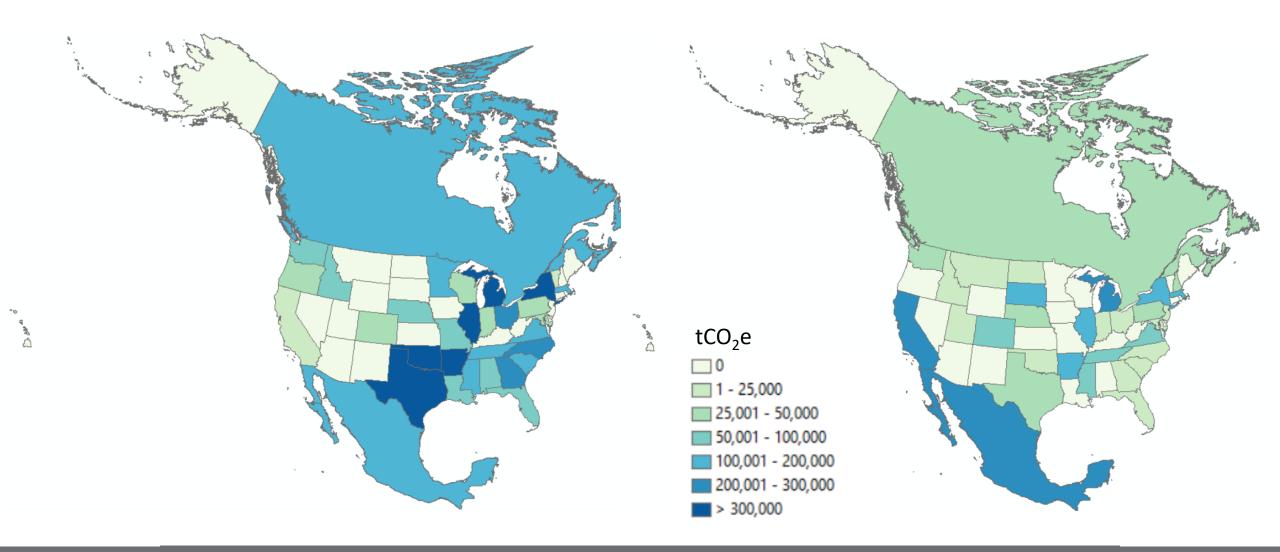


Timeline of Voluntary Market Issuances and Retirements: Canada and Mexico



2017 Issuances

2017 Retirements



2016 Voluntary Transactions

Mexico

Volume: 143,490 tCO2e

Value: \$768,917 Average price: \$5.36

Canada

Volume: 113,709 tCO2e

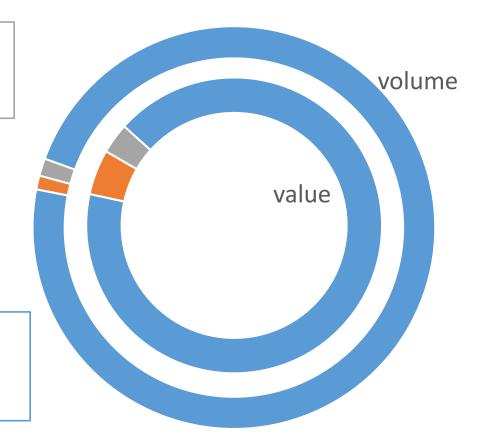
Value: \$1,142,079

Average price: \$11.01

United States

Volume: 9,981,860 tCO2e

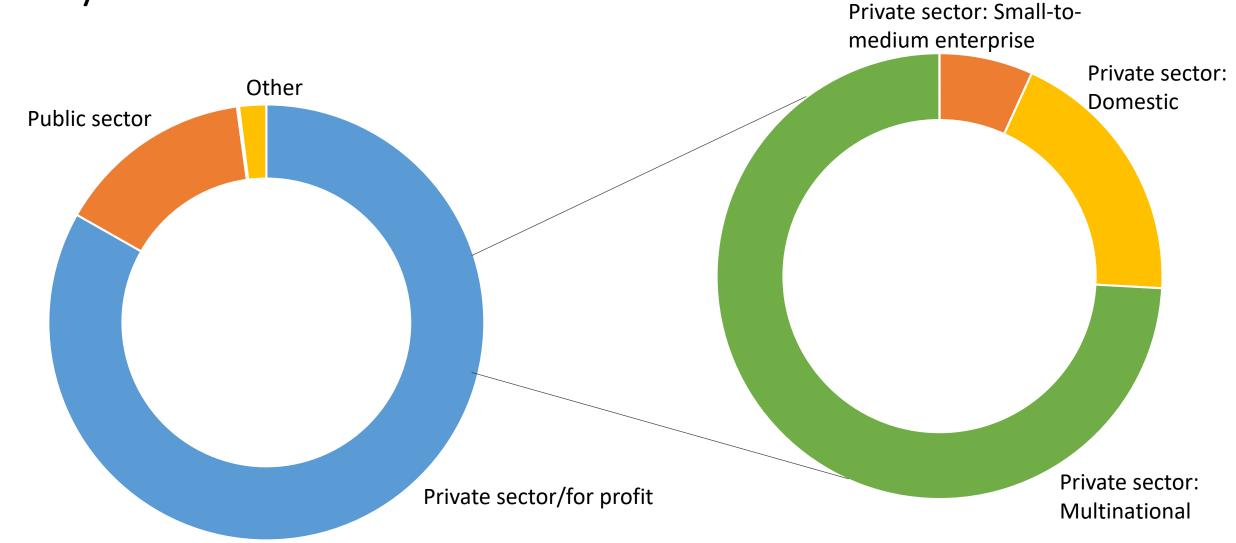
Value: \$21,222,760 Average price: \$2.77



Transactions by price (2016)



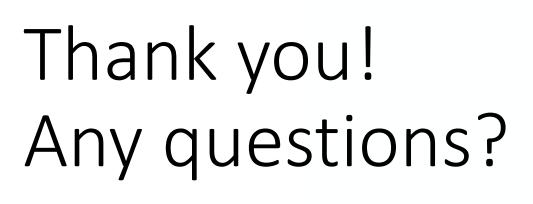
Buyers' Sectors



What's next?

- Upcoming compliance markets:
 - Lack of US federal action, but state and local pricing initiatives
 - Canadian provinces and territories
 - Mexico
 - Carbon Offsetting and Reduction Scheme for International Aviation (CORSIA)
- Voluntary markets
 - Initiatives encouraging deep carbon cuts, but unclear what role offsets will play





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